

Texas Department of Information Resources

Hardware Bulk Purchase Initiative

Fiscal Year 2017 – Fiscal Year 2018

Dell Marketing LP: DIR-SDD-1951

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Summary

The Department of Information Resources (DIR) is pleased to announce an expedited bulk purchase/lease of personal computers, laptops, tablets, monitors, peripherals, accessories, and related services. With the passage and immediate effective date of S.B. 261 from the recently concluded legislative session, DIR may now contract for the bulk purchase of information technology commodity items intended for use by more than one state agency, without being constrained by certain dollar limitations that may otherwise have precluded a bulk purchase.

By tapping into our existing contractual vehicles through our Cooperative Contracts program, DIR anticipates a much-shortened procurement process. DIR has concluded vendor negotiations and customers may now issue purchase orders. The time period for placing orders will cross fiscal years, so agencies will be able to use either Fiscal Year 2017 or Fiscal Year 2018 dollars toward these purchases through December 31, 2017.

The following sections list configurations for desktops, laptops, tablets, monitors, accessories and related services. Dell built into the base price for each configuration the 3-year Dell ProSupport Plus Service. If needed, DIR customers may upgrade this service as listed in the Available Add-On items for listed configurations. Also included in this document are the manufacturer quotes related to items listed.

Instructions for ordering

There is no minimum order quantity under the bulk purchase. Regardless of the number of items purchased, each customer will pay the same, discounted, unit price for items including but not limited to laptops, desktops, tablets, monitors, accessories, and related services listed in the following sections.

DIR customers may order directly from the list using the referenced quote number or request a RAM upgrade, etc. You may also work with Dell authorized resellers on contract, including HUBs. In addition, DIR could not anticipate every accessory item needed by each customer. If a specific cable or other accessory item is not listed, please contact your Dell rep for Bulk Purchase discount on that item.

Once ready to order, please include the DIR contract number (DIR-SDD-1951) on your purchase order (PO) as well as the following statement, "DIR Bulk Purchase Initiative BP2017-01." Please submit your PO directly to Dell or the reseller, and forward a copy of your PO to bulk.purchase@dir.texas.gov.

Please note, if any state agency is unable to utilize the options provided by Dell for bulk purchase, the state agency must follow the threshold guidelines of SB20 for purchases made prior to September 1, 2017, and the revised thresholds of SB533 for purchases made on or after September 1, 2017.

DIR Contact Information

For questions regarding the DIR's Bulk Purchase Initiative, please contact:

Kelly Parker, CTCM, CTPM
Director, Cooperative Contracts
Kelly.Parker@dir.texas.gov | o: 512.475.1647

Desktop Configurations and Pricing

Standard Use Desktop

This category is the most common configuration and is intended to meet a wide range of user requirements, from occasional users to call center operators to case workers to researchers and knowledge workers. It offers capacity and resources needed to do the job for DIR customer workforce.

Standard Use Desktop				
	Model #	MSRP	Bulk Purchase Program Base Price	Specifications Attached
value	Opti 7050 Micro	\$1,396.50	\$601.89	i5, 8G, 500G 2.5" SATA, ESSE, 3YR ProSupport. Quote # 3000015625613.1
standard	Optiplex 7050 Micro	\$1,411.50	\$621.75	i5, 8G, 128 SATA SSD, ESSE, 3YR ProSupport. Quote # 3000015714668.1
midrange	Optiplex 7050 SFF	\$1,722.93	\$734.94	i5, 8G, 256 SATA SSD, ESSE, 3YR ProSupport. Quote # 3000015715312.1
performance	Optiplex 7050 Micro	\$1,939.50	\$830.11	i7, 16G, 256, ESSE, 3YR ProSupport. Quote # 3000015715412.1

Specialty Use Desktop

This category is intended to fill the requirements for specific job purposes and specialty uses. This category offers significant capacity and expandability required to meet demanding and very high-end computing requirements.

Specialty Use Desktop				
	Model #	MSRP	Bulk Purchase Program Price	Specifications Attached
value	Optiplex 7050 Mini Tower	\$2,144.50	\$986.47	i7, 16G, 256, DVD/CD RW, ESSE, 3YR ProSupport. Quote # 3000015457251.1
standard	Optiplex 7050 SFF	\$2,620.93	\$1,153.21	i7, 16G, 512 SSD, CL 40 8x DVD+/RW, ESSE, 3yr ProSupport. Quote # 3000015457063.1
midrange	Precision 3620	\$3,750.00	\$2,025.00	i7, 32G, 512 SSD, 2TB SATA, AMD FirePro W5100, ESSE, 3YR ProSupport. Quote # 3000015412583.1
performance	Precision 5810	\$6,512.67	\$3,779.09	E5, Quadro P5000, 32G, 2TB SATA, 512GB SSD, 8x Slimline DVD/RW, ESSE, 3YR ProSupport. Quote # 3000015412701.0

Desktop Add-Ons

Available Add Ons				
Suggested Category	Applies to Desktop Model #	Part #	Bulk Purchase Program Price (+/- from base price)	Specifications Attached
Upgrade to 5yr ProSupport Plus Service	Opti 7050	812-3886 812-3939, 812-3940, 812-3941	\$83	See Dell ProSupport Plus Service Description
Upgrade to 5yr ProSupport for ESSE Software	Opti 7050	525-0063, 807-9603	\$23	Extend Support for ESSE from 3 YR to 5.
Upgrade to 5yr ProSupport Plus Service	Precision 3620	997-2808, 997-2861, 997-2870, 997-2879, 997-6822	\$133	See Dell ProSupport Plus Service Description
Upgrade to 5yr ProSupport for ESSE Software	Precision 3620	525-0063, 807-9603	\$23	Extend Support for ESSE from 3 YR to 5.

Upgrade to 5yr ProSupport Plus Service	Precision 5810	9953462, 997-7163, 997-7235, 997-7245, 997-7264, 997-7266, 997-7275	\$201	See Dell ProSupport Plus Service Description
Upgrade to 5yr ProSupport for ESSE Software	Precision 5810	525-0063, 807-9603	\$23	Extend Support for ESSE from 3 YR to 5.

Laptop Configurations

Standard Laptop

This category is intended for the mobile workforce. The processor and hard drive are optimized for extended battery life. This is someone who works outside the traditional office environment most of the time. These workers may use their laptops in a variety of non-office environments, including hotels, airports and customer sites.

Standard Laptop				
	Model #	MSRP	Bulk Purchase Program Base Price	Specifications Attached
value	Latitude 5280 (non-touch)	\$2,059	\$926.55	i5, 8G, 2.5" 500G SATA, ESSE, 3YR ProSupport. Quote # 3000015625931.1
standard	Latitude 5280 (non-touch)	\$2,169.00	\$950.02	i5, 8G, 128 SSD, ESSE, 3YR ProSupport. Quote # 3000015715609.1
midrange	Latitude 5280 (non-touch)	\$2,339.00	\$1,024.48	i5, 8G, 256 SSD, ESSE, 3YR ProSupport. Quote # 3000015715704.1
Performance (non-touch)	Latitude 5280 (non-touch)	\$3,109.00	\$1,355.52	i7, 16G, 512 SSD CL40, ESSE, 3YR ProSupport. Quote # 3000015715795.1
performance (touch)	XPS13/Latitude 9360 (Touch)	\$2,442.99	\$2,259.77	i7, 16G, 512 SSD, ESSE, 3YR ProSupport. Quote # 3000015715912.1

Specialty Use Laptop

This category is oriented towards system performance in a stationary setting and may result in reduced battery life. The processor and hard drive are optimized for higher performance. This category offers the significant capacity required to meet demanding and very high-end computing requirements.

Specialty Use Laptop				
	Model #	MSRP	Bulk Purchase Program Price	Specifications Attached
value	Latitude 5480 (14" non-touch)	\$2,114.00	\$936.50	i5, 8G, 128 SSD, ESSE, 3YR ProSupport. Quote # 3000015735801.1
standard	Latitude 5580 (15" non-touch)	\$2,274.00	\$991.46	i5, 8G, 256 SSD, ESSE, 3YR ProSupport. Quote # 3000015735860.1
midrange	Latitude 5480 (14" non-touch)	\$2,284.00	\$995.82	i5, 8G, 256 SSD, ESSE, 3YR ProSupport. Quote # 3000015735913.1
performance	Latitude 7480 (14" non-touch)	\$3,135.00	\$1,366.86	i7, 16G, 256 SSD, ESSE, 3YR ProSupport. Quote # 3000015735966.1

Convertible Tablet Laptop

This category is intended for mobile workers using pen-based applications. It is a laptop computer capable of taking input using a stylus or touch screen, or both.

Convertible Tablet Laptop (2 in 1)				
	Model #	MSRP	Bulk Purchase Program Price	Specifications Attached
value	Latitude 5289 w/ Active Pen	\$2,248.99	\$1,122.26	i5, 8G, 128 SSD, ESSE, 3YR ProSupport. Quote # 3000015939132.1
standard	Latitude 5289 w/ Active Pen	\$2,388.99	\$1,163.17	i5, 8G, 256 SSD, ESSE, 3YR ProSupport. Quote # 3000015716108.1
performance	Latitude 5289 w/ Active Pen	\$3,218.99	\$1,567.41	i7, 16G, 512 SSD CL 40, ESSE, 3YR ProSupport. Quote # 3000015716199.1

Ruggedized Laptop

This category is intended to operate reliably in harsh usage environments and conditions, such as strong vibrations, extreme temperatures and wet or dusty conditions. The laptop should have enough protection against every type of physical damage including drop, shock, water, dust, extreme temperature, and even magnetic fields. Not only it should withstand those forces, but it should be properly operable in those conditions as well.

2.7.6 Ruggedized Laptop				
	Model #	MSRP	Bulk Purchase Program Price	Specifications Attached
standard	Latitude 12 Rugged Extreme 7214 Convertible Laptop	\$6,215.86	\$2,983.61	i5, 8G, 256 SSD, 3YR ProSupport. Quote # 3000015414530.1
Contact Dell for other configurations. Mention DIR Bulk Purchase Discount.				

Laptop Add-Ons

Accessories Manufacturer Quotes

Available Add Ons					
Suggested Category	Applies to Laptop Model #	Part #	MSRP	Bulk Purchase Program Price (+/- from base price)	Specifications Attached
Upgrade to 5yr ProSupport Plus Service	Latitude 5280	975-3461	\$834.00	\$195.36	See Dell ProSupport Plus Service Description
Upgrade to 5yr ProSupport for ESSE Software	Latitude 5280	525-0062, 807-9602	\$200.00	\$23.00	Extend ESSE Support from 3YR to 5
Upgrade to 5yr ProSupport Plus Service	Latitude 5289	975-3461	\$834.00	\$311.64	See Dell ProSupport Plus Service Description
Upgrade to 5yr ProSupport for ESSE Software	Latitude 5289	525-0062, 807-9602	\$200.00	\$23.00	Extend ESSE Support from 3YR to 5
Upgrade to 5yr ProSupport Plus Service	Latitude 5480	975-3461	\$834.00	\$195.36	See Dell ProSupport Plus Service Description
Upgrade to 5yr ProSupport for ESSE Software	Latitude 5480	525-0062, 807-9602	\$200.00	\$23.00	Extend ESSE Support from 3YR to 5
Upgrade to 5yr ProSupport Plus Service	Latitude 5580	975-3461	\$834.00	\$195.00	See Dell ProSupport Plus Service Description
Upgrade to 5yr ProSupport for ESSE Software	Latitude 5580	525-0062, 807-9602	\$200.00	\$23.00	Extend ESSE Support from 3YR to 5
Upgrade to 5yr ProSupport Plus Service	Latitude 7480	975-3461	\$834.00	\$195.36	See Dell ProSupport Plus Service Description

Upgrade to 5yr ProSupport for ESSE Software	Latitude 7480	525-0062, 807-9602	\$200.00	\$23.00	Extend ESSE Support from 3YR to 5
Upgrade to 5yr ProSupport Plus Service	Latitude 7214	975-3461	\$886.00	\$192.00	See Dell ProSupport Plus Service Description
Upgrade to 5yr ProSupport for ESSE Software	Latitude 7214	525-0062, 807-9602	\$200.00	\$23.00	Extend ESSE Support from 3YR to 5
External DVD (USB 3.0)	All	429-AAUX	\$59.99	\$41.99	
Docking Station Business Dock - WD15	All	450-AEUO	\$199.99	\$139.99	
Docking Station Universal Dock - D6000	All	452-BCYT	\$199.99	\$139.99	
Docking Station Thunderbolt Dock - TB16	All	452-BCNP	\$299.99	\$209.99	
Cable Locks:					
ClickSafe Keyed Laptop Lock - Master Access - 10 Units Minimum	All	A4265152	\$45.99	\$39.55	
Kensington ClickSafe <i>Keyed</i> Laptop Lock for Dell Laptops and Tablets	All	A9262783	\$35.99	\$30.95	
Kensington ClickSafe <i>Combination</i> Lock for Dell Laptops and Tablets - Security cable	All	A9444408	\$40.99	\$35.25	
Kensington N17 <i>Keyed</i> Laptop Lock for Dell Devices	All	A9580054	\$34.99	\$30.09	
Kensington N17 <i>Keyed Dual Head</i> Laptop Lock - Security cable lock - 6 ft	All	A9580055	\$49.99	\$42.99	
Active Pen	Latitude 5289	750-AATY	\$59.99	\$41.99	
Adaptor - USB-C to HDMI/VGA/Ethernet/USB3.0	Latitude 5289	470-ABQN	\$74.99	\$54.37	
Urban Briefcase	All	460-BBYM	\$39.99	\$27.99	
KM714 Wireless Keyboard & Mouse combo	All	332-1396	\$79.99	\$55.99	
Kensington 4-port HUB	All	A8514344	\$39.99	\$35.19	
HDMI Cable	All	A7035484	\$12.99	\$11.17	
C2G Select 2m Select High Speed HDMI Cable with Ethernet M/M - In-Wall CL2-	All	A7055537	\$13.99	\$12.04	

Rated (6.6ft) - HDMI with Ethernet cable.					
Dell Power Companion (18000 mAh)	All	451-BBKV	\$139.99	\$97.99	
Dell Power Companion (12000 mAh)	All	451-BBLZ	\$119.99	\$83.99	
Security Screen Filter	Latitude 5280, Latitude 5289	332-2233	\$35.99	\$26.99	
Security Screen Filter	Latitude 5580	332-2227	\$44.99	\$31.49	
Security Screen Filter	Latitude 5480, Latitude 7480	332-2226	\$41.99	\$29.39	
Havis Vehicle Mount	Latitude 7214	A7661840	\$309.99	\$266.59	
LTE - Verizon	Latitude 7214	556-BBPJ	\$199.00	\$139.30	
LTE - AT&T	Latitude 7214	556-BBPI	\$199.00	\$139.30	
LTE - Sprint	Latitude 7214	556-BBPH	\$199.00	\$139.30	
Dedicated GPS	Latitude 7214	658-BDNT	\$449.00	\$314.30	
Rubber Handle	Latitude 7214	340-AKVN	\$119.99	\$83.99	

Tablet Configurations

Standard Tablet

This category is extremely portable and can be easily stowed in a backpack or a briefcase. Tablets use a touchscreen as its primary input device, and may differ in size and storage capacity.

Standard Tablet				
	Model #	MSRP	Bulk Purchase Program Base Price	Specifications Attached
value	Latitude 5285 Tablet w/ Keyboard	\$2,228.99	\$1,183.26	i5, 8G, 128 SSD, ESSE, 3YR ProSupport. Quote # 3000015716308.1
standard	Latitude 5285 w/ Keyboard	\$2,398.99	\$1,211.17	i5, 8G, 256 SSD, ESSE, 3YR ProSupport. Quote # 3000015716427.1
performance	Latitude 5285 w/ Keyboard	\$3,158.99	\$1,540.62	i7, 16G, 512 SSD, ESSE, 3YR ProSupport. Quote # 3000015716576.1

Tablet Add-Ons

Category	Applies to Tablet Model #	Part #	MSRP	Bulk Purchase Program Price (+/- from base price)
WM126 wired Keyboard & wireless mouse	Latitude 5285	203-BBIO	\$34.99	\$26.24
KM714 Wireless Keyboard & Mouse Combo	Latitude 5285	332-1396	\$79.99	\$55.99
Rugged Sleeve	Latitude 5285	460-BBGZ	\$29.99	\$20.99
Active Pen	Latitude 5285	750-AATY	\$59.99	\$41.99
Kensington Cable Lock	Latitude 5285	461-AADF	\$34.99	\$30.09
Adaptor - USB-C to HDMI/VGA/Ethernet/USB3.0	Latitude 5285	470-ABQN	\$74.99	\$54.37
Dell Urban Backpack 15"	Latitude 5285	460-BBYM	\$39.99	\$27.99
Dell Power Companion	Latitude 5285	451-BBVQ	\$149.99	\$104.99
Dell Universal Dock - D6000	Latitude 5285	452-BCYT	\$199.99	\$139.99
Dell 65-Watt Auto Air Adapter - USB Type-C	Latitude 5285	492-BBUN	\$99.99	\$69.99
Mobile Broadband - Verizon	Latitude 5285	556-BBTU	\$199.00	\$139.30
Mobile Broadband - AT&T	Latitude 5285	556-BBTT	\$199.00	\$139.30
Mobile Broadband - Sprint	Latitude 5285	556-BBTV	\$199.00	\$139.30

Monitors

Monitors attach to client computers, including desktops and laptops, and apply to all category use cases. Monitors may include soundbars.

Touch Screen Monitors

Monitors Touch Screen				
Size	Model #	MSRP	Bulk Purchase Program Price	Specifications Attached
23-24"	Dell 24 Touch P2418HT	\$399.99	\$255.99	23.8" w/ 3 YR Advanced Exchange Warranty. Quote # 3000015338585.1

Standard Monitors

Monitors Standard				
Size	Model #	MSRP	Bulk Purchase Program Base Price	Specifications Attached
19"	Dell 19 P1917S	\$249.99	\$174.99	19" w/ 3 YR Advanced Exchange Warranty. Quote # 3000015314224.1
22"	Dell 22 P2217H	\$229.99	\$160.99	22" w/ 3 YR Advanced Exchange Warranty. Quote # 3000015314224.1
23"	Dell 23 P2317H	\$181.99	\$181.99	23" w/ 3 YR Advanced Exchange Warranty. Quote # 3000015314224.1
24"	Dell 24 P2417H	\$279.99	\$195.99	24" w/ 3 YR Advanced Exchange Warranty. Quote # 3000015314224.1
34"	Dell 34 U3415W Curved Monitor	\$999.99	\$699.99	34" w/ 3 YR Advanced Exchange Warranty. Quote # 3000015314224.1

Monitor Add-Ons

Category/Description	Applies to Monitor Model #	Part #	MSRP	Bulk Purchase Program Price (+/- from base price)
Soundbar AC511	P & U except the P2418H	318-2885	\$34.99	\$24.49
Single Monitor arm	Any with VESA mount	332-1235	\$129.99	\$90.99
Dual Stand MDS14A	Any with VESA mount	332-1236	\$169.99	\$118.99

Accessories

The available accessories under the Bulk Purchase Initiative includes, but is not limited to the following list. DIR customers may contact Dell on any accessories related to their purchase to receive bulk purchase discounts.

Peripherals, Accessories, Upgrades				
Description	Brand	Part #	MSRP	Bulk Purchase Program Price
Docking Stations-D6000	Dell	452-BCYT	\$199.99	\$139.99
WM126 Wired keyboard w/ wireless mouse	Dell	203-BBIO	\$34.99	\$26.24
KM714 Wireless keyboard & mouse combo	Dell	332-1396	\$79.99	\$55.99
Laptop cable locks	Kensington	See Laptop Add-Ons	See Laptop Add-Ons	See Laptop Add-Ons
External DVD+-RW drive USB slim drive	Dell USB Slim DVD+/RW Drive (DW316)	429-AAUX	\$59.99	\$41.99
DVI- VGA Adapter	Dell	330-0327	\$19.99	\$14.99
Dual monitor cables	Dell	310-4469	\$22.99	\$17.24
Carrying cases for laptops	Dell Urban Briefcase 15	460-BBYM	\$39.99	\$27.99
Webcams	Logitech HD C310	A4004144	\$49.99	\$42.99
Adaptor - USB-C to HDMI/VGA/Ethernet/USB3.0	Dell	470-AGQN	\$74.99	\$54.37
<i>Note: See Device Add-Ons for additional accessories or contact Dell.</i>				

Related Services

Related Services				
Description	Part #	MSRP	Bulk Purchase Program Price	Specifications Attached
ProDeploy Plus	366-0317	\$325.00	\$165.00	See Dell Service Description for ProDeploy PLUS
Custom Warehousing, Kitting & Delivery	934-9489	\$84.43	\$73.88	Submit SOW to Dell
Custom Trash Removal to Offsite	934-9059	\$19.08	\$16.69	Submit SOW to Dell
Custom Hard Drive Removal & Transfer to Customer	934-9079	\$22.22	\$19.44	Submit SOW to Dell
Custom Asset Recycling	994-6778	\$15.00	\$15.00	Submit SOW to Dell
Services - Configurable per order:				
Order Consolidation Services (Configured as part of product configuration)	366-0153	\$15.00	Product-Specific Discounts apply	See Dell Service Description for Consolidation Services

ProDeploy BASIC Services (Configured as part of product configuration)	366-0319	\$80.00	Product-Specific Discounts apply	See Dell Service Description for ProDeploy Basic
Trade-In	Custom			Contact Dell
Lease options	Custom			See Dell Financial Services (DFS) Summary document

Manufacturer Quotes and Specifications



A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$601.89**Quote number:**
3000015625613.1**Quote date:**
Jul. 17, 2017**Quote expiration:**
Aug. 16, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
OptiPlex 7050 MFF	1	\$601.89	\$601.89
DBC as low as \$19.00 / month^			
Subtotal:			\$601.89
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$601.89
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$601.89

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

SKU	Description	Qty	Unit Price	Subtotal
	OptiPlex 7050 MFF	1	\$601.89	\$601.89
	Estimated Delivery Date: Aug. 14 - Aug. 17, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			
338-BKYY	Intel Core i5-7500 (QC/6MB/4T/3.4GHz/65W); supports Windows 10/Linux	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
329-BDHZ	OptiPlex 7050 MFF with 65W CPU up to 87% efficient of 130W Adaptor	1	-	-
370-ADJW	8GB (1x8GB) 2400MHz DDR4	1	-	-
631-ABGH	No Out-of-Band Systems Management	1	-	-
400-ANPO	500GB 2.5inch Serial ATA (7,200 Rpm) Hard Drive	1	-	-
401-AANH	2nd Hard Drive: not included	1	-	-
551-BBBJ	No Intel Responsive	1	-	-
658-BBTV	CMS Essentials DVD no Media	1	-	-
555-BBFO	No Wireless	1	-	-
580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	1	-	-
275-BBBW	Dell MS116 Wired Mouse, Black	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
210-AKOM	OptiPlex 7050 Micro Form Factor XCTO	1	-	-
575-BBKX	No Hard Drive Bracket for Small Form Factor, Dell OptiPlex	1	-	-
450-ABED	Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-ABJI	No Diagnostic/Recovery CD media	1	-	-
340-BKQM	MOD,PLCMT,QSG,7050,MFF,DAO	1	-	-

332-1286	US Order	1	-	-
620-AALW	OS-Windows Media Not Included	1	-	-
422-0008	Dell Data Protection System Tools Digital Delivery/DT	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
389-BLSV	Intel(R) Core(TM) i5 Label	1	-	-
461-AABF	No CompuTrace	1	-	-
329-BBJL	TPM Enabled	1	-	-
470-AAJL	NO ADAPTER	1	-	-
575-BBBI	No Integrated Stand option	1	-	-
389-BBUU	Shipping Label for DAO	1	-	-
389-BRKR	Ship Material Micro for Opti 5050	1	-	-
387-BBLW	E-Star 6.1 & TCO 5.0 Driver, Service Install Module	1	-	-
389-BRPX	MOD,LBL,REG,MFF,MEX,130W,7050	1	-	-
450-AGDQ	130W AC Adapter	1	-	-
461-AABV	No Accessories	1	-	-
389-BCGW	No UPC Label	1	-	-
555-BBFO	No Wireless	1	-	-
340-ACUG	No palmrest Label	1	-	-
817-BBBC	Not selected in this configuration	1	-	-
812-3886	Dell Limited Hardware Warranty Plus Service	1	-	-
812-3894	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
812-3908	ProSupport: Next Business Day Onsite 3 Years	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-

Subtotal:	\$601.89
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$601.89

Important Notes

Terms of Sale

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If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S Return Policy(www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's service contracts and related service terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - A Version. (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - S Version (www.dell.com/SEULA) (the "End User License Agreements").

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.** Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

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Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
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If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$621.75**Quote number:**
3000015714668.1**Quote date:**
Jul. 19, 2017**Quote expiration:**
Aug. 18, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
OptiPlex 7050 MFF	1	\$621.75	\$621.75
DBC as low as \$19.00 / month^			
Subtotal:			\$621.75
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$621.75
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$621.75

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Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	OptiPlex 7050 MFF	1	\$621.75	\$621.75

Estimated Delivery Date: Aug. 16 - Aug. 21, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

338-BKYY	Intel Core i5-7500 (QC/6MB/4T/3.4GHz/65W); supports Windows 10/Linux	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
329-BDHZ	OptiPlex 7050 MFF with 65W CPU up to 87% efficient of 130W Adaptor	1	-	-
370-ADJW	8GB (1x8GB) 2400MHz DDR4	1	-	-
631-ABGH	No Out-of-Band Systems Management	1	-	-
340-ABIG	SSD as first boot drive	1	-	-
400-AOZO	M.2 128GB SATA Class 20 Solid State Drive	1	-	-
773-BBBC	M2X3.5 Screw for SSD/DDPE	1	-	-
401-AANH	2nd Hard Drive: not included	1	-	-
551-BBBJ	No Intel Responsive	1	-	-
658-BBTV	CMS Essentials DVD no Media	1	-	-
555-BBFO	No Wireless	1	-	-
580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	1	-	-

275-BBBW	Dell MS116 Wired Mouse, Black	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
210-AKOM	OptiPlex 7050 Micro Form Factor XCTO	1	-	-
575-BBKX	No Hard Drive Bracket for Small Form Factor, Dell OptiPlex	1	-	-
450-ABED	Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-ABJI	No Diagnostic/Recovery CD media	1	-	-
340-BKQM	MOD,PLCMT,QSG,7050,MFF,DAO	1	-	-
332-1286	US Order	1	-	-
620-AALW	OS-Windows Media Not Included	1	-	-
422-0008	Dell Data Protection System Tools Digital Delivery/DT	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
389-BLSV	Intel(R) Core(TM) i5 Label	1	-	-
461-AABF	No CompuTrace	1	-	-
329-BBJL	TPM Enabled	1	-	-
470-AAJL	NO ADAPTER	1	-	-
575-BBBI	No Integrated Stand option	1	-	-
389-BBUU	Shipping Label for DAO	1	-	-
389-BRKR	Ship Material Micro for Opti 5050	1	-	-
387-BBLW	E-Star 6.1 & TCO 5.0 Driver, Service Install Module	1	-	-
389-BRPX	MOD,LBL,REG,MFF,MEX,130W,7050	1	-	-
450-AGDQ	130W AC Adapter	1	-	-
461-AABV	No Accessories	1	-	-
389-BCGW	No UPC Label	1	-	-
555-BBFO	No Wireless	1	-	-
340-ACUG	No palmrest Label	1	-	-
817-BBBC	Not selected in this configuration	1	-	-
812-3886	Dell Limited Hardware Warranty Plus Service	1	-	-
812-3894	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
812-3908	ProSupport: Next Business Day Onsite 3 Years	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-

Subtotal:	\$621.75
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$621.75

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$734.94**Quote number:**
3000015715312.1**Quote date:**
Jul. 19, 2017**Quote expiration:**
Aug. 18, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
OptiPlex 7050 SFF	1	\$734.94	\$734.94
DBC as low as \$23.00 / month^			
Subtotal:			\$734.94
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$734.94
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$734.94

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Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
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Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	OptiPlex 7050 SFF	1	\$734.94	\$734.94

Estimated Delivery Date: Jul. 25 - Jul. 28, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

338-BKYY	Intel Core i5-7500 (QC/6MB/4T/3.4GHz/65W); supports Windows 10/Linux	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
329-BDHJ	OptiPlex 7050 SFF with 180W up to 85% efficient Power Supply (80Plus Bronze)	1	-	-
490-BBFG	Intel Integrated Graphics, Dell OptiPlex	1	-	-
370-ADJU	8GB (1x8GB) 2400MHz DDR4 Memory	1	-	-
631-ABGH	No Out-of-Band Systems Management	1	-	-
400-ANPQ	256GB 2.5inch SATA Class 20 Solid State Drive	1	-	-
401-AANH	2nd Hard Drive: not included	1	-	-
631-ABGL	Intel Ready Mode Technology	1	-	-
817-BBBN	NO RAID	1	-	-
325-BBRJ	DVD+/-RW Bezel, Small Form Factor	1	-	-
429-AAJV	Tray Loading Dual Layer DVD Burner	1	-	-
658-BBTV	CMS Essentials DVD no Media	1	-	-
555-BBKH	No Bcom required	1	-	-

555-BBFO	No Wireless	1	-	-
385-BBCR	No Media Card Reader	1	-	-
580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	1	-	-
275-BBBW	Dell MS116 Wired Mouse, Black	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
210-AKOK	OptiPlex 7050 Small Form Factor XCTO	1	-	-
575-BBGD	Bracket for 2.5 inch Hard Drive Disk, Small Form Factor, OptiPlex	1	-	-
450-AAOJ	System Power Cord (Philippine/TH/US)	1	-	-
340-ABJI	No Diagnostic/Recovery CD media	1	-	-
422-0008	Dell Data Protection System Tools Digital Delivery/DT	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
332-1286	US Order	1	-	-
340-BKPS	MOD,PLCMT,QSG,7050,SFF,DAO	1	-	-
461-AABF	No CompuTrace	1	-	-
329-BBJL	TPM Enabled	1	-	-
575-BBBI	No Integrated Stand option	1	-	-
470-AAJL	NO ADAPTER	1	-	-
387-BBLW	E-Star 6.1 & TCO 5.0 Driver, Service Install Module	1	-	-
620-AALW	OS-Windows Media Not Included	1	-	-
340-BKFK	Ship Material for Opti 5050 SFF	1	-	-
389-BBUU	Shipping Label for DAO	1	-	-
461-AABV	No Accessories	1	-	-
389-BRPU	MOD,LBL,REG,SFF,MEX,EPA,7050	1	-	-
389-BCGW	No UPC Label	1	-	-
555-BBFO	No Wireless	1	-	-
389-BLSV	Intel(R) Core(TM) i5 Label	1	-	-
817-BBBC	Not selected in this configuration	1	-	-
812-3886	Dell Limited Hardware Warranty Plus Service	1	-	-
812-3894	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
812-3908	ProSupport: Next Business Day Onsite 3 Years	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-

Subtotal:	\$734.94
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If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

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***Dell Financial Services Lease:**

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$830.11**Quote number:**
3000015715412.1**Quote date:**
Jul. 19, 2017**Quote expiration:**
Aug. 18, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
OptiPlex 7050 MFF	1	\$830.11	\$830.11
DBC as low as \$25.00 / month^			
Subtotal:			\$830.11
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$830.11
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$830.11

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Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	OptiPlex 7050 MFF	1	\$830.11	\$830.11
	Estimated Delivery Date: Aug. 16 - Aug. 21, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			
338-BKYX	Intel Core i7-7700 (QC/8MB/8T/3.6GHz/65W); supports Windows 10/Linux	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
329-BDHZ	OptiPlex 7050 MFF with 65W CPU up to 87% efficient of 130W Adaptor	1	-	-
370-ADJH	16GB (2x8GB) 2400MHz DDR4	1	-	-
631-ABGH	No Out-of-Band Systems Management	1	-	-
400-ANPQ	256GB 2.5inch SATA Class 20 Solid State Drive	1	-	-
401-AANH	2nd Hard Drive: not included	1	-	-
551-BBBJ	No Intel Responsive	1	-	-
658-BBTV	CMS Essentials DVD no Media	1	-	-
555-BBFO	No Wireless	1	-	-
580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	1	-	-
275-BBBW	Dell MS116 Wired Mouse, Black	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite	1	-	-

807-9602	Enterprise, 3 yr ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
210-AKOM	OptiPlex 7050 Micro Form Factor XCTO	1	-	-
575-BBKX	No Hard Drive Bracket for Small Form Factor, Dell OptiPlex	1	-	-
450-ABED	Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-ABJI	No Diagnostic/Recovery CD media	1	-	-
340-BKQM	MOD,PLCMT,QSG,7050,MFF,DAO	1	-	-
332-1286	US Order	1	-	-
620-AALW	OS-Windows Media Not Included	1	-	-
422-0008	Dell Data Protection System Tools Digital Delivery/DT	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
389-BLST	Intel(R) Core(TM) i7 Label	1	-	-
461-AABF	No CompuTrace	1	-	-
329-BBJL	TPM Enabled	1	-	-
470-AAJL	NO ADAPTER	1	-	-
575-BBBI	No Integrated Stand option	1	-	-
389-BBUU	Shipping Label for DAO	1	-	-
389-BRKR	Ship Material Micro for Opti 5050	1	-	-
387-BBLW	E-Star 6.1 & TCO 5.0 Driver, Service Install Module	1	-	-
389-BRPX	MOD,LBL,REG,MFF,MEX,130W,7050	1	-	-
450-AGDQ	130W AC Adapter	1	-	-
461-AABV	No Accessories	1	-	-
389-BCGW	No UPC Label	1	-	-
555-BBFO	No Wireless	1	-	-
340-ACUG	No palmrest Label	1	-	-
817-BBBC	Not selected in this configuration	1	-	-
812-3886	Dell Limited Hardware Warranty Plus Service	1	-	-
812-3894	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
812-3908	ProSupport: Next Business Day Onsite 3 Years	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-

Subtotal:	\$830.11
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$830.11

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Total: \$986.47**Quote number:**
3000015457251.1**Quote date:**
Jul. 11, 2017**Quote expiration:**
Aug. 10, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
OptiPlex 7050 MT	1	\$986.47	\$986.47
DBC as low as \$30.00 / month^			
Subtotal:			\$986.47
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$986.47
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$986.47

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Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact:	Shipping phone:	Shipping via:	Shipping Address:
Receiving Dept	(512) 555-1212	Standard Ground	100 ADDRESS AUSTIN TX 73301 US

SKU	Description	Qty	Unit Price	Subtotal
	OptiPlex 7050 MT	1	\$986.47	\$986.47

Estimated Delivery Date: Jul. 17 - Jul. 20, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

338-BKXX	Intel Core i7-7700 (QC/8MB/8T/3.6GHz/65W); supports Windows 10/Linux	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
329-BDHN	OptiPlex 7050 MT with 240W up to 85% efficient Power Supply (80Plus Bronze)	1	-	-
490-BBFG	Intel Integrated Graphics, Dell OptiPlex	1	-	-
370-ADJS	16GB (2x8GB) 2400MHz DDR4 Memory	1	-	-
631-ABGH	No Out-of-Band Systems Management	1	-	-
400-AOZR	M.2 256GB PCIe Class 40 Solid State Drive	1	-	-
401-AANH	2nd Hard Drive: not included	1	-	-
551-BBBJ	No Intel Responsive	1	-	-
817-BBBN	NO RAID	1	-	-
325-BBRL	DVD+/-RW Bezel	1	-	-
429-AAJV	Tray Loading Dual Layer DVD Burner	1	-	-
658-BBTV	Cyberlink Media Suite Essentials for Windows 10 and DVD drive (without Media)	1	-	-

555-BBKH	No Bcom required	1	-	-
555-BBFO	No Wireless	1	-	-
385-BBCR	No Media Card Reader	1	-	-
580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	1	-	-
275-BBBW	Dell MS116 Wired Mouse, Black	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
210-AKOJ	OptiPlex 7050 Mini Tower XCTO	1	-	-
575-BBKX	No Hard Drive Bracket for Small Form Factor, Dell OptiPlex	1	-	-
450-AAOJ	System Power Cord (Philippine/TH/US)	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
332-1286	US Order	1	-	-
340-ABJI	No Diagnostic/Recovery CD media	1	-	-
340-BKNG	MOD,PLCMT,QSG,7050,MT,DAO	1	-	-
422-0008	Dell Data Protection System Tools Digital Delivery/DT	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
329-BBJL	TPM Enabled	1	-	-
387-BBCG	No ESTAR	1	-	-
461-AABF	No CompuTrace	1	-	-
470-AAJL	NO ADAPTER	1	-	-
575-BBBI	No Integrated Stand option	1	-	-
555-BBFO	No Wireless	1	-	-
340-BKFJ	Ship Material for Opti 5050 MT	1	-	-
389-BBUU	Shipping Label for DAO	1	-	-
389-BCGW	No UPC Label	1	-	-
389-BLST	Intel(R) Core(TM) i7 Label	1	-	-
389-BRPE	MOD,LBL,REG,MT,MEX,EPA,7050	1	-	-
620-AALW	OS-Windows Media Not Included	1	-	-
340-ACUG	No palmrest Label	1	-	-
461-AABV	No Accessories	1	-	-
817-BBBC	Not selected in this configuration	1	-	-
812-3886	Dell Limited Hardware Warranty Plus Service	1	-	-
812-3894	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
812-3908	ProSupport: Next Business Day Onsite 3 Years	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-

Subtotal:	\$986.47
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TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
OptiPlex 7050 SFF	1	\$1,153.21	\$1,153.21
DBC as low as \$35.00 / month^			
Subtotal:			\$1,153.21
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$1,153.21
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$1,153.21

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact:	Shipping phone:	Shipping via:	Shipping Address:
Receiving Dept	(512) 555-1212	Standard Ground	100 ADDRESS AUSTIN TX 73301 US

SKU	Description	Qty	Unit Price	Subtotal
	OptiPlex 7050 SFF	1	\$1,153.21	\$1,153.21

Estimated Delivery Date: Jul. 17 - Jul. 20, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

338-BKYX	Intel Core i7-7700 (QC/8MB/8T/3.6GHz/65W); supports Windows 10/Linux	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
329-BDHJ	OptiPlex 7050 SFF with 180W up to 85% efficient Power Supply (80Plus Bronze)	1	-	-
490-BBFG	Intel Integrated Graphics, Dell OptiPlex	1	-	-
370-ADJS	16GB (2x8GB) 2400MHz DDR4 Memory	1	-	-
631-ABGK	Intel vPro Technology Enabled	1	-	-
400-AOZL	M.2 512GB PCIe NVMe Class 40 Solid State Drive	1	-	-
412-AAIL	Thermal Pad	1	-	-
401-AANH	2nd Hard Drive: not included	1	-	-
631-ABGL	Intel Ready Mode Technology	1	-	-
817-BBBN	NO RAID	1	-	-
325-BBRJ	DVD+/-RW Bezel, Small Form Factor	1	-	-
429-AAJV	Tray Loading Dual Layer DVD Burner	1	-	-
658-BBTV	Cyberlink Media Suite Essentials for Windows 10 and	1	-	-

	DVD drive (without Media)			
555-BBKH	No Bcom required	1	-	-
555-BBFO	No Wireless	1	-	-
385-BBCR	No Media Card Reader	1	-	-
580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	1	-	-
275-BBBW	Dell MS116 Wired Mouse, Black	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
210-AKOK	OptiPlex 7050 Small Form Factor XCTO	1	-	-
575-BBKX	No Hard Drive Bracket for Small Form Factor, Dell OptiPlex	1	-	-
450-AAOJ	System Power Cord (Philippine/TH/US)	1	-	-
340-ABJI	No Diagnostic/Recovery CD media	1	-	-
422-0008	Dell Data Protection System Tools Digital Delivery/DT	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
332-1286	US Order	1	-	-
340-BKPS	MOD,PLCMT,QSG,7050,SFF,DAO	1	-	-
461-AABF	No CompuTrace	1	-	-
329-BBJL	TPM Enabled	1	-	-
575-BBBI	No Integrated Stand option	1	-	-
470-AAJL	NO ADAPTER	1	-	-
387-BBLW	E-Star 6.1 & TCO 5.0 Driver, Service Install Module	1	-	-
620-AALW	OS-Windows Media Not Included	1	-	-
340-BKFK	Ship Material for Opti 5050 SFF	1	-	-
389-BBUU	Shipping Label for DAO	1	-	-
382-BBDN	VGA video port, Small Form Factor	1	-	-
389-BRPU	MOD,LBL,REG,SFF,MEX,EPA,7050	1	-	-
389-BCGW	No UPC Label	1	-	-
555-BBFO	No Wireless	1	-	-
389-BRER	Intel Core i7 vPRO Label	1	-	-
817-BBBC	Not selected in this configuration	1	-	-
812-3886	Dell Limited Hardware Warranty Plus Service	1	-	-
812-3894	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
812-3908	ProSupport: Next Business Day Onsite 3 Years	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-

Subtotal:	\$1,153.21
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,153.21

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If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - A Version. (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - S Version (www.dell.com/SEULA) (the "End User License Agreements").

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

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Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.

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If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$2,025.00**Quote number:**
3000015412583.1**Quote date:**
Jul. 10, 2017**Quote expiration:**
Aug. 9, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Precision Workstation T3620 Mini Tower	1	\$2,025.00	\$2,025.00
DBC as low as \$61.00 / month^			
Subtotal:			\$2,025.00
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$2,025.00
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$2,025.00

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Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Precision Workstation T3620 Mini Tower	1	\$2,025.00	\$2,025.00
	Estimated Delivery Date: Jul. 17 - Jul. 20, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			
338-BLOF	7th Gen Intel Core i7-7700 (Quad Core 3.6GHz, 4.2Ghz Turbo, 8MB, w/ HD Graphics 630)	1	-	-
631-AARR	Dell Precision Tower 3620 Heatsink (65W)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
630-AAPK	No Productivity Software	1	-	-
338-BLOH	Dell Precision Tower 3620 Up to 85% efficient 290W Chassis, v2	1	-	-
490-BCSK	AMD FirePro(TM) W5100 4GB (4 DP) (2 DP to SL-DVI adapters)	1	-	-
370-ADQR	32GB (2X16GB) 2400MHz DDR4 UDIMM Non-ECC	1	-	-
631-AATZ	No Out-of-Band Systems Management	1	-	-
400-AJXC	M.2 512GB PCIe NVMe Class 40 Solid State Drive	1	-	-
412-AAHM	Thermal pad for NVMe SSD	1	-	-
401-AAMX	Additional Drive: 3.5 inch 2TB SATA 7.2k RPM HDD	1	-	-
401-AADF	No Additional Hard Drive	1	-	-
401-AADF	No Additional Hard Drive	1	-	-
401-AADF	No Additional Hard Drive	1	-	-

411-XXYD	Raid Configuration not over 2 TB	1	-	-
449-BBKE	C6 M.2 SSD + 3.5 SATA 1-2 HD	1	-	-
403-BBCE	Integrated Intel SATA Controller	1	-	-
780-BBCJ	Non RAID	1	-	-
580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	1	-	-
275-BBBW	Dell MS116 Wired Mouse, Black	1	-	-
555-BBJO	No Additional Network Card Selected (Integrated NIC included)	1	-	-
555-BBNG	Thank You for Choosing Dell	1	-	-
817-BBBC	Not selected in this configuration	1	-	-
817-BBBC	Not selected in this configuration	1	-	-
492-BBFF	No PCIe add-in card	1	-	-
429-AAWJ	ODD config MOD for no ODD option	1	-	-
429-AABU	PowerDVD Software not included	1	-	-
450-AAFS	US/Philippines Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-AAMH	No Setup and Features Guide	1	-	-
340-ASWP	Dell Precision Resource DVD	1	-	-
620-AALW	OS-Windows Media Not Included	1	-	-
387-BBBE	No Energy Star	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
210-AFLI	Dell Precision Tower 3620 XCTO BASE	1	-	-
313-2198	No External Speaker	1	-	-
332-1286	US Order	1	-	-
340-AEYP	SHIP,PWS,LNK,NO,NO,AMF	1	-	-
340-AUOO	Shipping Material for System, Mini Tower, DAO	1	-	-
555-BBNI	No Wireless LAN	1	-	-
389-BHVV	Tower 3620 Regulatory Label DAO	1	-	-
340-AJFC	Kickstart Product Registration	1	-	-
422-0008	Dell Data Protection System Tools Digital Delivery/DT	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBES	Dell Precision Optimizer	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMQ	Enable Low Power Mode	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBNH	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
817-BBBC	Not selected in this configuration	1	-	-
389-BDCE	No UPC Label	1	-	-
409-BBCF	No Intel Rapid Start or Smart Connect	1	-	-
389-BLST	Intel(R) Core(TM) i7 Label	1	-	-
575-BBCH	No Stand included	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-2808	Dell Limited Hardware Warranty Plus Service	1	-	-
997-2836	ProSupport: 7x24 Technical Support, 3 Years	1	-	-

997-6782	ProSupport: Next Business Day Onsite, 3 Years	1	-	-
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Subtotal:	\$2,025.00
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$2,025.00

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$3,779.09**Quote number:**
3000015412701.1**Quote date:**
Jul. 10, 2017**Quote expiration:**
Aug. 9, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Precisions Workstations T5810	1	\$3,779.09	\$3,779.09
DBC as low as \$114.00 / month^			
Subtotal:			\$3,779.09
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$3,779.09
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$3,779.09

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or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Precisions Workstations T5810	1	\$3,779.09	\$3,779.09

Estimated Delivery Date: Jul. 28 - Aug. 2, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-ACQM	Dell Precision Tower 5810 XCTO Base	1	-	-
338-BKDU	Intel Xeon Processor E5-1650 v4 (6C, 3.6GHz, 4.0GHz Turbo, 2400MHz, 15MB, 140W)	1	-	-
412-AADM	Heatsink for single CPU T5810	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
321-BCEM	Dell Precision Tower 5810 685W TPM Chassis, v2, BW	1	-	-
490-BDPB	NVIDIA Quadro P5000, (4 DP, DL-DVI-D), Tx810	1	-	-
370-ACQV	32GB (4x8GB) 2400MHz DDR4 RDIMM ECC	1	-	-
631-AAID	No Out-of-Band Systems Management	1	-	-
400-AGXX	PCIe Boot Drive Selected	1	-	-
401-AAMX	Additional Drive: 3.5 inch 2TB SATA 7.2k RPM HDD	1	-	-
401-AADF	No Additional Hard Drive	1	-	-
401-AADF	No Additional Hard Drive	1	-	-
400-AOKN	M.2 512GB PCIe NVMe Class 40 Solid State Drive	1	-	-
414-BBBJ	Dell PCIe SSD Card - holds up to 4 x M.2 Solid State Drives	1	-	-

411-XXYB	Boot drive or storage volume is greater than 2TB (select when 3TB/4TB HDD is ordered)	1	-	-
403-BBGV	Integrated Intel AHCI chipset SATA controller (6 x 6.0Gb/s) - SW RAID 0/1/5/10	1	-	-
449-BBIS	C12 PCIe SSD Boot, plus 0-2 matching 3.5" SATA Hard Drives	1	-	-
780-BBCJ	Non RAID	1	-	-
580-ADJC	Dell KB216 Wired Multi-Media Keyboard English Black	1	-	-
275-BBBW	Dell MS116 Wired Mouse, Black	1	-	-
386-BBBE	No Dell Tera2 Remote Access host card for the Wyse P25 Zero Client	1	-	-
555-BBJO	No Additional Network Card Selected (Integrated NIC included)	1	-	-
510-BBBW	Sound Card Not Included	1	-	-
817-BBBC	Not selected in this configuration	1	-	-
385-BBBL	No Media Card Reader	1	-	-
429-AAPE	8x Slimline DVD+/-RW Drive	1	-	-
520-AADM	Internal Speaker	1	-	-
470-AAKG	US 125V Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-AUKD	Placemat Documentation	1	-	-
430-XXYU	Resource DVD not Included	1	-	-
620-AALW	OS-Windows Media Not Included	1	-	-
387-BBBE	No Energy Star	1	-	-
658-BBTV	Cyberlink Media Suite Essentials for Windows 10 and DVD drive (without Media)	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
817-BBBB	No FGA	1	-	-
328-BBEO	Shipping Material for System	1	-	-
340-AEYP	SHIP,PWS,LNK,NO,NO,AMF	1	-	-
520-AABF	External Speaker Not Included	1	-	-
389-BFFO	MOD,LBL,REG,T5810,DAO	1	-	-
389-BFJR	Regulatory Label	1	-	-
389-BDCE	No UPC Label	1	-	-
340-AJFC	Kickstart Product Registration	1	-	-
422-0008	Dell Data Protection System Tools Digital Delivery/DT	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBES	Dell Precision Optimizer	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMQ	Enable Low Power Mode	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
637-AAAM	No Dell Backup and Recovery software	1	-	-
389-BBRO	Intel Xeon Label	1	-	-
650-AAAJ	No Anti-Virus Software	1	-	-
461-AABV	No Accessories	1	-	-
575-BBCH	No Stand included	1	-	-

332-1286	US Order	1	-	-
461-AAAB	Chassis Intrusion Switch	1	-	-
329-BBJL	TPM Enabled	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-7163	Dell Limited Hardware Warranty Plus Service	1	-	-
997-7188	ProSupport: Next Business Day Onsite 3 Years	1	-	-
997-7208	ProSupport: 7x24 Technical Support, 3 Years	1	-	-

Subtotal:	\$3,779.09
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$3,779.09

Important Notes

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If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S Return Policy(www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's service contracts and related service terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - A Version. (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - S Version (www.dell.com/SEULA) (the "End User License Agreements").

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
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If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$926.55**Quote number:**
3000015625931.1**Quote date:**
Jul. 17, 2017**Quote expiration:**
Aug. 16, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Latitude 5280	1	\$926.55	\$926.55
DBC as low as \$28.00 / month^			
Subtotal:			\$926.55
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$926.55
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$926.55

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

SKU	Description	Qty	Unit Price	Subtotal
	Dell Latitude 5280	1	\$926.55	\$926.55
Estimated Delivery Date: Jul. 21 - Jul. 26, 2017				
Contract Code: 42AFU				
Customer Agreement No: DIR-SDD-1951				
210-AKJS	Dell Latitude 5280 XCTO	1	-	-
379-BCPQ	7th Generation Intel Core i5-7300U (Dual Core, 2.60Gz, 3MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BKPO	Intel(R) Core(TM) i5-7300U Processor Base, Integrated HD Graphics 620	1	-	-
631-ABEI	No Out-of-Band Systems Management	1	-	-
370-ADIC	8G(2 X 4G) DDR4 Memory	1	-	-
400-AOWD	2.5" 7mm 500GB 7200rpm HDD	1	-	-
575-BBKS	7MM HDD/SDD Hard Drive Bracket Latitude 5280	1	-	-
340-ADBJ	Thank You for Choosing Dell	1	-	-
320-BCCN	Non Touch LCD Backcover, WWAN	1	-	-
325-BCFK	Non-Touch bezel with camera	1	-	-
391-BDFM	31.8cm (12.5") Non-Touch Anti-Glare HD (1366 x 768)	1	-	-
583-BDKV	Internal US English Qwerty Non-Backlit Keyboard	1	-	-
570-AADK	No Mouse	1	-	-
555-BDFW	Intel Dual-Band Wireless-AC 8265 Driver	1	-	-
555-BDGD	Intel Dual-Band Wireless-AC 8265 Wi-Fi + BT 4.2 Wireless Card (2x2)	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBXU	Primary 3-cell 51W/HR Battery	1	-	-
492-BBXF	65W AC Adapter, 3-pin	1	-	-
346-BCDX	No Smart Card Reader and No Fingerprint Reader Palmrest	1	-	-
650-AAAM	No Anti-Virus Software	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint	1	-	-

	Security Suite Enterprise, 3 Years			
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
537-BBBD	E5 Power Cord (US)	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-ACQQ	No Option Included	1	-	-
460-BBEX	No Carrying Case	1	-	-
332-1286	US Order	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
800-BBGU	BTO Standard Shipment (VS)	1	-	-
409-BBKS	Intel Rapid Storage Technology	1	-	-
620-AAOH	No Media	1	-	-
575-BBCH	No Stand included	1	-	-
389-BEYY	Regulatory Label included	1	-	-
340-BKHY	Windows 10 Placemat	1	-	-
430-XXYG	No Resource DVD	1	-	-
387-BBLZ	Energy Star 6.1	1	-	-
340-AAPP	Directship Info Mod	1	-	-
340-BKHE	Mix Model Packaging DAO	1	-	-
389-BLSV	Intel(R) Core(TM) i5 Label	1	-	-
340-ADFZ	Dell Power Manager	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
658-BDKK	Dell Latitude 5280 SRV	1	-	-
429-AATO	No Removable CD/DVD Drive	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

Subtotal:	\$926.55
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$926.55

Important Notes

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$950.02**Quote number:**
3000015715609.1**Quote date:**
Jul. 19, 2017**Quote expiration:**
Aug. 18, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Latitude 5280	1	\$950.02	\$950.02
DBC as low as \$29.00 / month^			
Subtotal:			\$950.02
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$950.02
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$950.02

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Dear Customer,

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Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Latitude 5280	1	\$950.02	\$950.02

Estimated Delivery Date: Jul. 25 - Jul. 28, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKJS	Dell Latitude 5280 XCTO	1	-	-
379-BCPQ	7th Generation Intel Core i5-7300U (Dual Core, 2.60Gz, 3MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BKPO	Intel(R) Core(TM) i5-7300U Processor Base, Integrated HD Graphics 620	1	-	-
631-ABEI	No Out-of-Band Systems Management	1	-	-
370-ADIC	8G(2 X 4G) DDR4 Memory	1	-	-
400-AOQO	128GB M.2 2280 SSD	1	-	-
575-BBKU	M.2 SSD SATA Hard Drive Bracket	1	-	-
340-ADBJ	Thank You for Choosing Dell	1	-	-
320-BCCN	Non Touch LCD Backcover, WWAN	1	-	-
325-BCFK	Non-Touch bezel with camera	1	-	-
391-BDFM	31.8cm (12.5") Non-Touch Anti-Glare HD (1366 x 768)	1	-	-
583-BDKV	Internal US English Qwerty Non-Backlit Keyboard	1	-	-

570-AADK	No Mouse	1	-	-
555-BDFW	Intel Dual-Band Wireless-AC 8265 Driver	1	-	-
555-BDGD	Intel Dual-Band Wireless-AC 8265 Wi-Fi + BT 4.2 Wireless Card (2x2)	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBXU	Primary 3-cell 51W/HR Battery	1	-	-
492-BBXF	65W AC Adapter, 3-pin	1	-	-
346-BCDX	No Smart Card Reader and No Fingerprint Reader Palmrest	1	-	-
650-AAAM	No Anti-Virus Software	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
537-BBBD	E5 Power Cord (US)	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-ACQQ	No Option Included	1	-	-
460-BBEX	No Carrying Case	1	-	-
332-1286	US Order	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
800-BBGU	BTO Standard Shipment (VS)	1	-	-
409-BBKS	Intel Rapid Storage Technology	1	-	-
620-AAOH	No Media	1	-	-
575-BBCH	No Stand included	1	-	-
389-BEYY	Regulatory Label included	1	-	-
340-BKHY	Windows 10 Placemat	1	-	-
430-XXYG	No Resource DVD	1	-	-
387-BBLZ	Energy Star 6.1	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
340-BKHE	Mix Model Packaging DAO	1	-	-
389-BLSV	Intel(R) Core(TM) i5 Label	1	-	-
340-ADFZ	Dell Power Manager	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
658-BDKK	Dell Latitude 5280 SRV	1	-	-
429-AATO	No Removable CD/DVD Drive	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

Subtotal:	\$950.02
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$950.02

Important Notes

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If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S Return Policy(www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

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If this purchase includes services: in addition to the foregoing applicable terms, Dell's service contracts and related service terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - A Version. (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - S Version (www.dell.com/SEULA) (the "End User License Agreements").

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
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If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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5. This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation.



A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$1,024.48**Quote number:**
3000015715704.1**Quote date:**
Jul. 19, 2017**Quote expiration:**
Aug. 18, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Latitude 5280	1	\$1,024.48	\$1,024.48
DBC as low as \$31.00 / month^			
Subtotal:			\$1,024.48
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$1,024.48
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$1,024.48

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Latitude 5280	1	\$1,024.48	\$1,024.48

Estimated Delivery Date: Jul. 25 - Jul. 28, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKJS	Dell Latitude 5280 XCTO	1	-	-
379-BCPQ	7th Generation Intel Core i5-7300U (Dual Core, 2.60Gz, 3MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BKPO	Intel(R) Core(TM) i5-7300U Processor Base, Integrated HD Graphics 620	1	-	-
631-ABEI	No Out-of-Band Systems Management	1	-	-
370-ADIC	8G(2 X 4G) DDR4 Memory	1	-	-
400-AOQN	M.2 256GB SATA Class 20 Solid State Drive	1	-	-
575-BBKU	M.2 SSD SATA Hard Drive Bracket	1	-	-
340-ADBJ	Thank You for Choosing Dell	1	-	-
320-BCCN	Non Touch LCD Backcover, WWAN	1	-	-
325-BCFK	Non-Touch bezel with camera	1	-	-
391-BDFM	31.8cm (12.5") Non-Touch Anti-Glare HD (1366 x 768)	1	-	-
583-BDKV	Internal US English Qwerty Non-Backlit Keyboard	1	-	-

570-AADK	No Mouse	1	-	-
555-BDFW	Intel Dual-Band Wireless-AC 8265 Driver	1	-	-
555-BDGD	Intel Dual-Band Wireless-AC 8265 Wi-Fi + BT 4.2 Wireless Card (2x2)	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBXU	Primary 3-cell 51W/HR Battery	1	-	-
492-BBXF	65W AC Adapter, 3-pin	1	-	-
346-BCDX	No Smart Card Reader and No Fingerprint Reader Palmrest	1	-	-
650-AAAM	No Anti-Virus Software	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
537-BBBD	E5 Power Cord (US)	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-ACQQ	No Option Included	1	-	-
460-BBEX	No Carrying Case	1	-	-
332-1286	US Order	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
800-BBGU	BTO Standard Shipment (VS)	1	-	-
409-BBKS	Intel Rapid Storage Technology	1	-	-
620-AAOH	No Media	1	-	-
575-BBCH	No Stand included	1	-	-
389-BEYY	Regulatory Label included	1	-	-
340-BKHY	Windows 10 Placemat	1	-	-
430-XXYG	No Resource DVD	1	-	-
387-BBLZ	Energy Star 6.1	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
340-BKHE	Mix Model Packaging DAO	1	-	-
389-BLSV	Intel(R) Core(TM) i5 Label	1	-	-
340-ADFZ	Dell Power Manager	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
658-BDKK	Dell Latitude 5280 SRV	1	-	-
429-AATO	No Removable CD/DVD Drive	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

Subtotal:	\$1,024.48
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,024.48

Important Notes

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A quote for your consideration!

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Total: \$1,355.52**Quote number:**
3000015715795.1**Quote date:**
Jul. 19, 2017**Quote expiration:**
Aug. 18, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Latitude 5280	1	\$1,355.52	\$1,355.52
DBC as low as \$41.00 / month^			
Subtotal:			\$1,355.52
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$1,355.52
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$1,355.52

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Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Latitude 5280	1	\$1,355.52	\$1,355.52

Estimated Delivery Date: Jul. 25 - Jul. 28, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKJS	Dell Latitude 5280 XCTO	1	-	-
379-BCPM	7th Generation Intel Core i7-7600U (Dual Core, 2.80Gz, 4MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BKPQ	Intel(R) Core(TM) i7-7600U Processor Base, Integrated HD Graphics 620	1	-	-
631-ABEI	No Out-of-Band Systems Management	1	-	-
370-ADHW	16GB (1x16GB) DDR4 Memory	1	-	-
400-AOTK	M.2 512GB PCIe NVMe Class 40 Solid State Drive	1	-	-
575-BBKT	M.2 SSD PCIE Hard Drive Bracket	1	-	-
340-ADBJ	Thank You for Choosing Dell	1	-	-
320-BCCN	Non Touch LCD Backcover, WWAN	1	-	-
325-BCFK	Non-Touch bezel with camera	1	-	-
391-BDFM	31.8cm (12.5") Non-Touch Anti-Glare HD (1366 x 768)	1	-	-
583-BDKV	Internal US English Qwerty Non-Backlit Keyboard	1	-	-

570-AADK	No Mouse	1	-	-
555-BDFW	Intel Dual-Band Wireless-AC 8265 Driver	1	-	-
555-BDGD	Intel Dual-Band Wireless-AC 8265 Wi-Fi + BT 4.2 Wireless Card (2x2)	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBXU	Primary 3-cell 51W/HR Battery	1	-	-
492-BBXF	65W AC Adapter, 3-pin	1	-	-
346-BCDX	No Smart Card Reader and No Fingerprint Reader Palmrest	1	-	-
650-AAAM	No Anti-Virus Software	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
537-BBBD	E5 Power Cord (US)	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-ACQQ	No Option Included	1	-	-
460-BBEX	No Carrying Case	1	-	-
332-1286	US Order	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
800-BBGU	BTO Standard Shipment (VS)	1	-	-
409-BBKS	Intel Rapid Storage Technology	1	-	-
620-AAOH	No Media	1	-	-
575-BBCH	No Stand included	1	-	-
389-BEYY	Regulatory Label included	1	-	-
340-BKHY	Windows 10 Placemat	1	-	-
430-XXYG	No Resource DVD	1	-	-
387-BBLZ	Energy Star 6.1	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
340-BKHE	Mix Model Packaging DAO	1	-	-
389-BLST	Intel(R) Core(TM) i7 Label	1	-	-
340-ADFZ	Dell Power Manager	1	-	-
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640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
658-BDKK	Dell Latitude 5280 SRV	1	-	-
429-AATO	No Removable CD/DVD Drive	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

Subtotal:	\$1,355.52
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,355.52

Important Notes

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If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - A Version. (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - S Version (www.dell.com/SEULA) (the "End User License Agreements").

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Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.** Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a [State Environmental Fee](#) will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
4. The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for Lessee's account.
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Total:\$2,259.77**Quote number:**
3000015715912.1**Quote date:**
Jul. 19, 2017**Quote expiration:**
Aug. 18, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
XPS 9360	1	\$2,259.77	\$2,259.77
DBC as low as \$68.00 / month^			
Subtotal:			\$2,259.77
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$2,259.77
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$2,259.77

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Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	XPS 9360	1	\$2,259.77	\$2,259.77

Estimated Delivery Date: Jul. 27 - Aug. 1, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

338-BKRX	7th Generation Intel(R) Core(TM) i7-7560U Processor (4M Cache, up to 3.8 GHz)	1	-	-
619-AHCR	Windows 10 Pro (64bit) English	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
370-ACTJ	16GB LPDDR3 1866MHz	1	-	-
400-ANYF	512GB M.2 PCIe SSD	1	-	-
490-BDIB	Intel(R) Iris(TM) Graphics 640	1	-	-
391-BCUP	13.3 inch QHD+ (3200 x 1800) InfinityEdge touch display, Silver	1	-	-
580-AFNU	Backlit Keyboard, English	1	-	-
555-BCRM	Killer 1535 802.11ac 2x2 WiFi and Bluetooth 4.1	1	-	-
451-BBXF	60WHR Integrated Battery	1	-	-
525-0036	McAfee Live Safe XPS 12 Month Subscription	1	-	-
658-BCCO	McAfee 30day Trial	1	-	-
210-AJJH	XPS13 MLK (9360)	1	-	-
555-BDEV	N1535 Wireless Driver	1	-	-
340-AAMU	E5 Power Cord for 3-pin Adapter (US/China)	1	-	-

340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
631-ABDI	XPS 13 Systems Managment Software	1	-	-
340-BIWO	Placemat (English, French, Portuguese - Brazilian, Spanish, Dutch) Win10 Ubuntu	1	-	-
811-BBBC	Return Label	1	-	-
332-1530	Dell.com Order	1	-	-
320-BCDJ	Silver	1	-	-
340-BJLM	Shipping Material	1	-	-
817-BBBP	None Required	1	-	-
389-BLST	Intel(R) Core(TM) i7 Label	1	-	-
658-BCUJ	Additional Software	1	-	-
450-ABEN	45 Watt AC Adapter	1	-	-
340-ACQQ	No Option Included	1	-	-
421-9983	Dell Data Protection Encryption Enterprise Edition Digital Delivery	1	-	-
954-3463	Dell ProSupport for Software, Dell Data Protection Encryption Enterprise Edition, 3 Year	1	-	-
998-CGZZ	Fixed Hardware Configuration	1	-	-
801-1596	Dell Limited Hardware Warranty Initial Year	1	-	-
801-1611	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
801-1632	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-
801-1682	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-

Subtotal:	\$2,259.77
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$936.50**Quote number:**
3000015735801.1**Quote date:**
Jul. 20, 2017**Quote expiration:**
Aug. 19, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Latitude 5480	1	\$936.50	\$936.50
DBC as low as \$29.00 / month^			
Subtotal:			\$936.50
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$936.50
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$936.50

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Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact:	Shipping phone:	Shipping via:	Shipping Address:
Receiving Dept	(512) 555-1212	Standard Ground	100 ADDRESS AUSTIN TX 73301 US

SKU	Description	Qty	Unit Price	Subtotal
	Dell Latitude 5480	1	\$936.50	\$936.50

Estimated Delivery Date: Jul. 26 - Jul. 31, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKKH	Dell Latitude 5480 XCTO	1	-	-
379-BCPQ	7th Generation Intel Core i5-7300U (Dual Core, 2.60Gz, 3MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BKOL	Intel(R) Core(TM) i5-7300U Processor Base, Integrated HD Graphics 620	1	-	-
409-BBKS	Intel Rapid Storage Technology	1	-	-
631-ABEI	No Out-of-Band Systems Management	1	-	-
370-ADIC	8G(2 X 4G) DDR4 Memory	1	-	-
400-AOQO	128GB M.2 2280 SSD	1	-	-
575-BBKU	M.2 SSD SATA Hard Drive Bracket	1	-	-
340-ADBJ	Thank You for Choosing Dell	1	-	-
320-BCCX	Non Touch LCD Backcover, WWAN	1	-	-
325-BCFN	Non-Touch bezel with camera	1	-	-
391-BCZW	35.6cm (14.0") Non-Touch Anti-Glare HD (1366 x 768)	1	-	-

583-BDNU	Internal US English Qwerty Non-backlit Keyboard	1	-	-
570-AADK	No Mouse	1	-	-
555-BDFW	Intel Dual-Band Wireless-AC 8265 Driver	1	-	-
555-BDGD	Intel Dual-Band Wireless-AC 8265 Wi-Fi + BT 4.2 Wireless Card (2x2)	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBXU	Primary 3-cell 51W/HR Battery	1	-	-
492-BBXF	65W AC Adapter, 3-pin	1	-	-
346-BCEI	Single Pointing Palmrest No Security	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
429-AATO	No Removable CD/DVD Drive	1	-	-
450-AAEJ	US Power Cord	1	-	-
340-ACQQ	No Option Included	1	-	-
332-1286	US Order	1	-	-
430-XXYG	No Resource DVD	1	-	-
460-BBEX	No Carrying Case	1	-	-
340-BKJC	Windows 10 Placemat	1	-	-
387-BBLZ	Energy Star 6.1	1	-	-
575-BBCH	No Stand included	1	-	-
800-BBGT	BTO Standard Shipment (S)	1	-	-
620-AAOH	No Media	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-ADFZ	Dell Power Manager	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
658-BDKD	System Shipment, Latitude 5480	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
340-BKFW	Mix Model Packaging DAO	1	-	-
389-BEYY	Regulatory Label included	1	-	-
389-BLSV	Intel(R) Core(TM) i5 Label	1	-	-
650-AAAM	No Anti-Virus Software	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

Subtotal:	\$936.50
Shipping:	\$0.00
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^Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

***Dell Financial Services Lease:**

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
4. The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for Lessee's account.
5. This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation.



A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$991.46**Quote number:**
3000015735860.1**Quote date:**
Jul. 20, 2017**Quote expiration:**
Aug. 19, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Latitude 5580	1	\$991.46	\$991.46
DBC as low as \$30.00 / month^			
Subtotal:			\$991.46
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$991.46
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$991.46

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Latitude 5580	1	\$991.46	\$991.46

Estimated Delivery Date: Jul. 26 - Jul. 31, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKJR	Dell Latitude 5580 XCTO	1	-	-
379-BCPQ	7th Generation Intel Core i5-7300U (Dual Core, 2.60Gz, 3MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BKPG	Intel(R) Core(TM) i5-7300U Processor Base, Integrated HD Graphics 620	1	-	-
409-BBKS	Intel Rapid Storage Technology	1	-	-
631-ABEI	No Out-of-Band Systems Management	1	-	-
370-ADIB	8G (1 X 8G) DDR4 Memory	1	-	-
400-AOQN	M.2 256GB SATA Class 20 Solid State Drive	1	-	-
575-BBKU	M.2 SSD SATA Hard Drive Bracket	1	-	-
340-ADBJ	Thank You for Choosing Dell	1	-	-
320-BCCR	Non Touch LCD Backcover, WLAN	1	-	-
325-BCFG	Non-Touch bezel, no camera	1	-	-
391-BCZV	39.6cm (15.6") Non-Touch Anti-Glare HD (1366 x 768)	1	-	-

583-BDPL	Internal US English Qwerty Non-backlit Keyboard	1	-	-
570-AADK	No Mouse	1	-	-
555-BDFW	Intel Dual-Band Wireless-AC 8265 Driver	1	-	-
555-BDGD	Intel Dual-Band Wireless-AC 8265 Wi-Fi + BT 4.2 Wireless Card (2x2)	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBXU	Primary 3-cell 51W/HR Battery	1	-	-
492-BBXF	65W AC Adapter, 3-pin	1	-	-
346-BCET	Dual Point Palmrest with No Security	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
452-BBSE	No Docking Station	1	-	-
460-BBEX	No Carrying Case	1	-	-
450-AAEJ	US Power Cord	1	-	-
340-ADFZ	Dell Power Manager	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
658-BDKE	System Shipment, Latitude 5580	1	-	-
620-AAOH	No Media	1	-	-
575-BBCH	No Stand included	1	-	-
429-AATO	No Removable CD/DVD Drive	1	-	-
340-ACQQ	No Option Included	1	-	-
332-1286	US Order	1	-	-
430-XXYG	No Resource DVD	1	-	-
340-BKCO	Windows 10 Placemat	1	-	-
387-BBLZ	Energy Star 6.1	1	-	-
800-BBGT	BTO Standard Shipment (S)	1	-	-
389-BLSV	Intel(R) Core(TM) i5 Label	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
389-BCGW	No UPC Label	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
340-BKKJ	Mix Model Packaging DAO	1	-	-
389-BEYY	Regulatory Label included	1	-	-
650-AAAM	No Anti-Virus Software	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

Subtotal:	\$991.46
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$991.46

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If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's service contracts and related service terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - A Version. (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - S Version (www.dell.com/SEULA) (the "End User License Agreements").

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$995.82**Quote number:**
3000015735913.1**Quote date:**
Jul. 20, 2017**Quote expiration:**
Aug. 19, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Latitude 5480	1	\$995.82	\$995.82
DBC as low as \$30.00 / month^			
Subtotal:			\$995.82
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$995.82
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$995.82

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Addam Chandler

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or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Latitude 5480	1	\$995.82	\$995.82

Estimated Delivery Date: Jul. 26 - Jul. 31, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKKH	Dell Latitude 5480 XCTO	1	-	-
379-BCPQ	7th Generation Intel Core i5-7300U (Dual Core, 2.60Gz, 3MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BKOL	Intel(R) Core(TM) i5-7300U Processor Base, Integrated HD Graphics 620	1	-	-
409-BBKS	Intel Rapid Storage Technology	1	-	-
631-ABEI	No Out-of-Band Systems Management	1	-	-
370-ADIC	8G(2 X 4G) DDR4 Memory	1	-	-
400-AOQN	M.2 256GB SATA Class 20 Solid State Drive	1	-	-
575-BBKU	M.2 SSD SATA Hard Drive Bracket	1	-	-
340-ADBJ	Thank You for Choosing Dell	1	-	-
320-BCCX	Non Touch LCD Backcover, WWAN	1	-	-
325-BCFN	Non-Touch bezel with camera	1	-	-
391-BCZW	35.6cm (14.0") Non-Touch Anti-Glare HD (1366 x 768)	1	-	-

583-BDNU	Internal US English Qwerty Non-backlit Keyboard	1	-	-
570-AADK	No Mouse	1	-	-
555-BDFW	Intel Dual-Band Wireless-AC 8265 Driver	1	-	-
555-BDGD	Intel Dual-Band Wireless-AC 8265 Wi-Fi + BT 4.2 Wireless Card (2x2)	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBXU	Primary 3-cell 51W/HR Battery	1	-	-
492-BBXF	65W AC Adapter, 3-pin	1	-	-
346-BCEI	Single Pointing Palmrest No Security	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
429-AATO	No Removable CD/DVD Drive	1	-	-
450-AAEJ	US Power Cord	1	-	-
340-ACQQ	No Option Included	1	-	-
332-1286	US Order	1	-	-
430-XXYG	No Resource DVD	1	-	-
460-BBEX	No Carrying Case	1	-	-
340-BKJC	Windows 10 Placemat	1	-	-
387-BBLZ	Energy Star 6.1	1	-	-
575-BBCH	No Stand included	1	-	-
800-BBGT	BTO Standard Shipment (S)	1	-	-
620-AAOH	No Media	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-ADFZ	Dell Power Manager	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
658-BDKD	System Shipment, Latitude 5480	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
340-BKFW	Mix Model Packaging DAO	1	-	-
389-BEYY	Regulatory Label included	1	-	-
389-BLSV	Intel(R) Core(TM) i5 Label	1	-	-
650-AAAM	No Anti-Virus Software	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

Subtotal:	\$995.82
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$995.82

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A quote for your consideration!

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Total: \$1,366.86**Quote number:**
3000015735966.1**Quote date:**
Jul. 20, 2017**Quote expiration:**
Aug. 19, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Latitude 7480	1	\$1,366.86	\$1,366.86
DBC as low as \$42.00 / month^			
Subtotal:			\$1,366.86
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$1,366.86
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$1,366.86

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or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Latitude 7480	1	\$1,366.86	\$1,366.86

Estimated Delivery Date: Jul. 26 - Jul. 31, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKXV	Dell Latitude 7480	1	-	-
379-BCPM	7th Generation Intel Core i7-7600U (Dual Core, 2.80Gz, 4MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BKXM	Intel HD Graphics 620 with Thunderbolt 3 with Core i7 vPro	1	-	-
409-BCUJ	Intel Rapid Storage Technology	1	-	-
631-ABGB	Intel vPro Technology Advanced Management Features	1	-	-
370-ADHW	16GB (1x16GB) DDR4 Memory	1	-	-
400-AOQN	M.2 256GB SATA Class 20 Solid State Drive	1	-	-
391-BDBI	14" FHD (1920 x 1080) Anti-Glare, Camera & Mic, WLAN/WWAN Capable	1	-	-
583-BCUS	Internal US English Qwerty Backlit Dual Pointing Keyboard	1	-	-
570-AADK	No Mouse	1	-	-

555-BDFW	Intel Dual-Band Wireless-AC 8265 Driver	1	-	-
555-BDGD	Intel Dual-Band Wireless-AC 8265 Wi-Fi + BT 4.2 Wireless Card (2x2)	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBYD	Primary 3-cell 42W/HR Battery	1	-	-
492-BBXF	65W AC Adapter, 3-pin	1	-	-
346-BCDG	Dual Pointing, 82 key with Smartcard only with Thunderbolt 3	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
537-BBBD	E5 Power Cord (US)	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
430-XXYG	No Resource DVD	1	-	-
460-BBEX	No Carrying Case	1	-	-
340-BKIB	Quick Referece Guide, Windows 10, English/French, Latitude 7480	1	-	-
452-BBSE	No Docking Station	1	-	-
387-BBMF	Energy Star 6.1	1	-	-
340-ACQQ	No Option Included	1	-	-
332-1286	US Order	1	-	-
389-BCGW	No UPC Label	1	-	-
389-BRER	Intel Core i7 vPRO Label	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
340-BKHT	SHIP,NBK,7480,WW,MIN-CONFIG	1	-	-
340-ADFZ	Dell Power Manager	1	-	-
409-BCUK	Latitude 7480 Software Driver	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
389-BEYY	Regulatory Label included	1	-	-
800-BBGU	BTO Standard Shipment (VS)	1	-	-
620-AAOH	No Media	1	-	-
389-BDBY	No Label	1	-	-
804-2167	Dell Limited Hardware Warranty Plus Service	1	-	-
804-2173	ProSupport: Next Business Day Onsite, 3 Years	1	-	-
804-2174	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-

Subtotal:	\$1,366.86
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,366.86

Important Notes

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If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S Return Policy(www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's service contracts and related service terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - A Version. (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - S Version (www.dell.com/SEULA) (the "End User License Agreements").

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.** Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a [State Environmental Fee](#) will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.

2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
4. The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for Lessee's account.
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Important Notes

Terms of Sale

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If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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5. This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation.



A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$1,122.26

Quote number:
3000015939132.1

Quote date:
Jul. 26, 2017

Quote expiration:
Aug. 25, 2017

Deal ID:
13477765

Company name:
TX DEPT OF INFORMATION RESOURC

Customer number:
10260646

Phone:
(512) 555-1212

Sales rep information:
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361

Bill to:
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Latitude 5289	1	\$1,080.27	\$1,080.27
Dell Active Pen - PN557W	1	\$41.99	\$41.99
DBC as low as \$34.00 / month^			
Subtotal:			\$1,122.26
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$1,122.26
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$1,122.26

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

SKU	Description	Qty	Unit Price	Subtotal
	Dell Latitude 5289	1	\$1,080.27	\$1,080.27
	Estimated Delivery Date: Aug. 4 - Aug. 9, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			
210-AKWZ	Dell Latitude 5289, XCTO	1	-	-
379-BCPS	7th Generation Intel Core i5-7200U (Dual Core, 2.50Gz, 3MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BLGQ	ODM L10 Assy base	1	-	-
338-BLGT	Intel Core I5-7200U Non-vPro CPU, UMA Graphic, 8G memory	1	-	-
631-ABHG	No Out-of-Band Systems Management	1	-	-
631-ABHX	Intel Sensor Solution	1	-	-
400-AOQO	128GB M.2 2280 SSD	1	-	-
391-BDEE	12.5" FHD (1920 X 1080) Touch Corning Gorilla Glass with Mic/Camera, WLAN Capable	1	-	-
346-BCHR	Palmrest with Non-security, 82key	1	-	-
583-BDYM	Internal US English Qwerty Backlit Keyboard	1	-	-
570-AADK	No Mouse	1	-	-
555-BDKI	Intel Dual-Band Wireless-AC 8265 Driver	1	-	-
555-BDIB	Intel Dual-Band Wireless-AC 8265 Wireless Card (2x2)	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBZC	Primary 4-cell 60W/HR Battery	1	-	-
492-BBXR	65 Watt AC Adapter	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
450-AAEJ	US Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide	1	-	-

	(English/French Multi-language)			
430-XXYG	No Resource DVD	1	-	-
340-BLBV	QSG placemat for Win10	1	-	-
340-ACQQ	No Option Included	1	-	-
332-1286	US Order	1	-	-
387-BBML	Energy Star 6.1	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
328-BCNO	System Shipment China Package	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
340-BLIM	Shuttle - Ship Material	1	-	-
340-BLIN	SHIP,NBK,WW,MIN,5289	1	-	-
340-BLIO	SHIP,NBK,DAO,SHTLE,5289	1	-	-
389-BEYY	Regulatory Label included	1	-	-
389-BLSV	Intel(R) Core(TM) i5 Label	1	-	-
525-0131	Dell Command Power Manager (DCPM)	1	-	-
525-BBCL	SupportAssist	1	-	-
631-ABHF	Latitude 5289 Software Driver	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
575-BBCH	No Stand included	1	-	-
620-AAOH	No Media	1	-	-
800-BBGU	BTO Standard Shipment (VS)	1	-	-
389-BCVY	Intel Ultrabook Label	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

SKU	Description	Qty	Unit Price	Subtotal
	Dell Active Pen - PN557W	1	\$41.99	\$41.99
	Estimated Delivery Date: Aug. 25 - Aug. 30, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			
750-AATY	Dell Active Pen - PN557W, Customer Install	1	-	-

Subtotal:	\$1,122.26
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,122.26

Important Notes

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$1,163.17**Quote number:**
3000015716108.1**Quote date:**
Jul. 19, 2017**Quote expiration:**
Aug. 18, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Latitude 5289	1	\$1,121.18	\$1,121.18
Dell Active Pen - PN557W	1	\$41.99	\$41.99
DBC as low as \$35.00 / month^			
Subtotal:			\$1,163.17
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$1,163.17
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$1,163.17

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Regards,

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Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Latitude 5289	1	\$1,121.18	\$1,121.18

Estimated Delivery Date: Jul. 28 - Aug. 2, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKWZ	Dell Latitude 5289, XCTO	1	-	-
379-BCPQ	7th Generation Intel Core i5-7300U (Dual Core, 2.60Gz, 3MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BLGQ	ODM L10 Assy base	1	-	-
338-BLGS	Intel Core I5-7300U VPro CPU, UMA Graphic, 8G memory	1	-	-
631-ABHG	No Out-of-Band Systems Management	1	-	-
631-ABHX	Intel Sensor Solution	1	-	-
400-AOTF	256GB M.2 2280 SSD	1	-	-
391-BDEE	12.5" FHD (1920 X 1080) Touch Corning Gorilla Glass with Mic/Camera, WLAN Capable	1	-	-
346-BCHR	Palmrest with Non-security, 82key	1	-	-
583-BDYM	Internal US English Qwerty Backlit Keyboard	1	-	-
570-AADK	No Mouse	1	-	-
555-BDKI	Intel Dual-Band Wireless-AC 8265 Driver	1	-	-

555-BDIB	Intel Dual-Band Wireless-AC 8265 Wireless Card (2x2)	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBZC	Primary 4-cell 60W/HR Battery	1	-	-
492-BBXR	65 Watt AC Adapter	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
450-AAEJ	US Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
430-XXYG	No Resource DVD	1	-	-
340-BLBV	QSG placemat for Win10	1	-	-
340-ACQQ	No Option Included	1	-	-
332-1286	US Order	1	-	-
387-BBBI	Energy Star 6.1	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
328-BCNO	System Shipment China Package	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
340-BLIM	Shuttle - Ship Material	1	-	-
340-BLIN	SHIP,NBK,WW,MIN,5289	1	-	-
340-BLIO	SHIP,NBK,DAO,SHTLE,5289	1	-	-
389-BEYY	Regulatory Label included	1	-	-
389-BLSV	Intel(R) Core(TM) i5 Label	1	-	-
525-0131	Dell Command Power Manager (DCPM)	1	-	-
525-BBCL	SupportAssist	1	-	-
631-ABHF	Latitude 5289 Software Driver	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
575-BBCH	No Stand included	1	-	-
620-AAOH	No Media	1	-	-
800-BBGU	BTO Standard Shipment (VS)	1	-	-
389-BCVY	Intel Ultrabook Label	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

SKU	Description	Qty	Unit Price	Subtotal
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	Dell Active Pen - PN557W	1	\$41.99	\$41.99
	Estimated Delivery Date: Aug. 30 - Sep. 5, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			
750-AATY	Dell Active Pen - PN557W, Customer Install	1	-	-

Subtotal:	\$1,163.17
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,163.17

Important Notes

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If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S Return Policy(www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

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If this purchase includes services: in addition to the foregoing applicable terms, Dell's service contracts and related service terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - A Version. (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - S Version (www.dell.com/SEULA) (the "End User License Agreements").

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

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1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
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3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
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If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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5. This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation.



A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$1,567.41**Quote number:**
3000015716199.1**Quote date:**
Jul. 19, 2017**Quote expiration:**
Aug. 18, 2017**Deal ID:**
13107462**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Latitude 5289	1	\$1,528.96	\$1,528.96
Dell Active Pen - PN557W	1	\$38.45	\$38.45
DBC as low as \$48.00 / month^			
Subtotal:			\$1,567.41
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$1,567.41
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$1,567.41

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Latitude 5289	1	\$1,528.96	\$1,528.96

Estimated Delivery Date: Jul. 28 - Aug. 2, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKWZ	Dell Latitude 5289, XCTO	1	-	-
379-BCPM	7th Generation Intel Core i7-7600U (Dual Core, 2.80Gz, 4MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BLGQ	ODM L10 Assy base	1	-	-
338-BLGR	Intel Core I7-7600U VPro CPU, UMA Graphic, 16G memory	1	-	-
631-ABHI	Intel vPro Technology Advanced Management Features	1	-	-
631-ABHX	Intel Sensor Solution	1	-	-
400-AOTK	M.2 512GB PCIe NVMe Class 40 Solid State Drive	1	-	-
575-BBLM	PCIe SSD Bracket	1	-	-
391-BDEE	12.5" FHD (1920 X 1080) Touch Corning Gorilla Glass with Mic/Camera, WLAN Capable	1	-	-
346-BCHZ	Palmrest with smart card, 82key	1	-	-
583-BDYM	Internal US English Qwerty Backlit Keyboard	1	-	-

570-AADK	No Mouse	1	-	-
555-BDKI	Intel Dual-Band Wireless-AC 8265 Driver	1	-	-
555-BDIB	Intel Dual-Band Wireless-AC 8265 Wireless Card (2x2)	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBZC	Primary 4-cell 60W/HR Battery	1	-	-
492-BBXR	65 Watt AC Adapter	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
450-AAEJ	US Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
430-XXYG	No Resource DVD	1	-	-
340-BLBV	QSG placemat for Win10	1	-	-
340-ACQQ	No Option Included	1	-	-
332-1286	US Order	1	-	-
387-BBBI	Energy Star 6.1	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
328-BCNO	System Shipment China Package	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
340-BLIM	Shuttle - Ship Material	1	-	-
340-BLIN	SHIP,NBK,WW,MIN,5289	1	-	-
340-BLIO	SHIP,NBK,DAO,SHTLE,5289	1	-	-
389-BEYY	Regulatory Label included	1	-	-
389-BRER	Intel Core i7 vPRO Label	1	-	-
525-0131	Dell Command Power Manager (DCPM)	1	-	-
525-BBCL	SupportAssist	1	-	-
631-ABHF	Latitude 5289 Software Driver	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBRB	Waves Maxx Audio	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
575-BBCH	No Stand included	1	-	-
620-AAOH	No Media	1	-	-
800-BBGU	BTO Standard Shipment (VS)	1	-	-
389-BCVY	Intel Ultrabook Label	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

SKU	Description	Qty	Unit Price	Subtotal
	Dell Active Pen - PN557W	1	\$38.45	\$38.45
	Estimated Delivery Date: Aug. 30 - Sep. 5, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			

750-AATY	Dell Active Pen - PN557W, Customer Install	1	-	-
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Subtotal:	\$1,567.41
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,567.41

Important Notes

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$2,983.61**Quote number:**
3000015414530.1**Quote date:**
Jul. 10, 2017**Quote expiration:**
Aug. 9, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Latitude 12 Rugged Extreme 7214	1	\$2,983.61	\$2,983.61
DBC as low as \$90.00 / month^			
Subtotal:			\$2,983.61
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$2,983.61
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$2,983.61

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Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact:	Shipping phone:	Shipping via:	Shipping Address:
Receiving Dept	(512) 555-1212	Standard Ground	100 ADDRESS AUSTIN TX 73301 US

SKU	Description	Qty	Unit Price	Subtotal
	Latitude 12 Rugged Extreme 7214	1	\$2,983.61	\$2,983.61

Estimated Delivery Date: Jul. 25 - Jul. 28, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AJRS	Latitude 7214, XCTO	1	-	-
338-BJKC	Intel Core i5-6300U Processor (Dual Core, 3M Cache, 2.40 GHz)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
631-AAYZ	No Out-of-Band Systems Management	1	-	-
370-ACDD	8GB (1x8GB) 2133MHz DDR4 Memory	1	-	-
400-ANIO	256GB Mobility Solid State Drive	1	-	-
490-BBTM	Intel [R] Integrated HD Graphics 520	1	-	-
391-BCSF	29.5cm (11.6") HD (1366x768) Touch Display with Microphone Camera with Privacy Shutter	1	-	-
389-BKMY	Regulatory Label, W/GS, No Rubber coating	1	-	-
580-ABYR	Sealed Internal RGB Backlit English Keyboard	1	-	-
570-AADK	No Mouse	1	-	-
555-BCZH	Intel Dual-Band Wireless-AC 8260 Driver	1	-	-
555-BCXB	Intel Dual-Band Wireless-AC 8260 Wi-Fi + BT 4.1 Wireless Card (2x2)	1	-	-

362-BBBB	No Wireless WAN Card	1	-	-
389-BKOU	Regulatory Label, LAN, GS/NGS, C2	1	-	-
395-BBBG	Antenna, No-Upgrade, 7214	1	-	-
451-BBWO	4-cell (56Wh) Lithium Ion Battery With ExpressCharge	1	-	-
492-BBEM	65W AC Adapter, 3-pin	1	-	-
346-BBXW	No Fingerprint Reader	1	-	-
634-BENZ	No DDP ESS Software	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
450-AAEJ	US Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-BEXO	Quick Setup Guide (English)	1	-	-
387-BBFE	Energy Star	1	-	-
328-BBMU	Shipping Box Shuttle for DAO	1	-	-
340-AAFC	System Shipment	1	-	-
332-1286	US Order	1	-	-
389-BKKW	Regulatory label	1	-	-
800-BBGS	BTO Standard Shipment (M)	1	-	-
340-ACQQ	No Option Included	1	-	-
575-BBCH	No Stand included	1	-	-
460-BBEX	No Carrying Case	1	-	-
389-BJTJ	Intel Core i5 Processor Label	1	-	-
340-ADFZ	Dell Power Manager	1	-	-
422-0007	Dell Data Protection Security Tools Digital Delivery/NB	1	-	-
525-BBCL	SupportAssist	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
640-BBQC	System Driver, Dell Rugged Extreme 12	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BBNF	Waves Maxx Audio Royalty	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
429-AAYP	No Optical Drive	1	-	-
389-BDCE	No UPC Label	1	-	-
620-AAOH	No Media	1	-	-
540-BBRB	8-in-1 Memory Card Reader	1	-	-
346-BBKN	No Bottom Camera	1	-	-
658-BDNT	Dedicated u-blox NEO-M8Q-0-01 GPS Card	1	-	-
340-ACQQ	No Option Included	1	-	-
804-0500	ProSupport: Next Business Day Onsite, 3 Years	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-6988	Dell Limited Hardware Warranty Initial Year	1	-	-
997-6995	ProSupport: 7x24 Technical Support, 3 Years	1	-	-

Subtotal:	\$2,983.61
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$2,983.61

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If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S Return Policy(www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's service contracts and related service terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - A Version. (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - S Version (www.dell.com/SEULA) (the "End User License Agreements").

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.** Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a [State Environmental Fee](#) will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.

2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
4. The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for Lessee's account.
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Important Notes

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If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$1,183.26**Quote number:**
3000015716308.1**Quote date:**
Jul. 19, 2017**Quote expiration:**
Aug. 18, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Latitude 12 5285	1	\$1,095.78	\$1,095.78
Dell Latitude 5285 Travel Keyboard	1	\$87.48	\$87.48
DBC as low as \$36.00 / month^			
Subtotal:			\$1,183.26
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$1,183.26
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$1,183.26

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Latitude 12 5285	1	\$1,095.78	\$1,095.78

Estimated Delivery Date: Jul. 31 - Aug. 3, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKSP	Dell Latitude 5285, XCTO	1	-	-
379-BCPQ	7th Generation Intel Core i5-7300U (Dual Core, 2.60Gz, 3MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BLHL	Intel Core i5 vPro CPU, 8GB LPDDR3	1	-	-
631-ABHU	No Out-of-Band Systems Management	1	-	-
631-ABHY	Intel Sensor Solution	1	-	-
400-AOQO	128GB M.2 2280 SSD	1	-	-
391-BDFF	31.2cm (12.3") 3:2 1920x1280 Touch with Corning Gorilla Glass 4 with HD Cam, AR + AS, 340 nits	1	-	-
570-AADK	No Mouse	1	-	-
555-BDLI	Intel Dual-Band Wireless-AC 8265 Driver (with Bluetooth)	1	-	-
470-ACHO	WWAN Antenna with cable with WLAN /WLAN+WWAN config	1	-	-
555-BDIB	Intel Dual-Band Wireless-AC 8265 Wireless Card	1	-	-

	(2x2)			
575-BBMD	WLAN/WIGIG Bracket	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBZD	Primary 4-cell 42W/HR Battery	1	-	-
492-BBXR	65 Watt AC Adapter	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
450-AAEJ	US Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-BLBT	Placemat, FRE/ENG	1	-	-
340-ACQQ	No Option Included	1	-	-
332-1286	US Order	1	-	-
387-BBIT	Energy Star 6.1	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
328-BCNE	System Shipment China Packaging	1	-	-
328-BCNF	Shipment Material - Shuttle	1	-	-
328-BCNG	SHIP,NBK,WW,MIN,5285	1	-	-
328-BCNH	SHIP,NBK,DAO,SHUTTLE,5285	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
575-BBCH	No Stand included	1	-	-
389-BROH	Intel Core i5 Label	1	-	-
525-0131	Dell Command Power Manager (DCPM)	1	-	-
525-BBCL	SupportAssist	1	-	-
631-ABHB	Latitude 5285 Software Driver	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
620-AAOH	No Media	1	-	-
800-BBGS	BTO Standard Shipment (M)	1	-	-
409-BCUS	Intel Rapid Storage Technology	1	-	-
389-BTQC	Regulatory Label,8265 WL	1	-	-
320-BCDS	Black Back cover, no FPR, no SC, no NFC, with uSIM opening	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

SKU	Description	Qty	Unit Price	Subtotal
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Dell Latitude 5285 Travel Keyboard

1

\$87.48

\$87.48

Estimated Delivery Date: Jul. 25, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

580-AGFT

Dell Latitude 5285 Travel Keyboard

1

-

-

Subtotal: \$1,183.26

Shipping: \$0.00

Environmental Fees: \$0.00

Estimated Tax: \$0.00

Total: \$1,183.26

Important Notes

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$1,211.17**Quote number:**
3000015716427.1**Quote date:**
Jul. 19, 2017**Quote expiration:**
Aug. 18, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Latitude 12 5285	1	\$1,123.69	\$1,123.69
Dell Latitude 5285 Travel Keyboard	1	\$87.48	\$87.48
DBC as low as \$37.00 / month^			
Subtotal:			\$1,211.17
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$1,211.17
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$1,211.17

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Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Latitude 12 5285	1	\$1,123.69	\$1,123.69

Estimated Delivery Date: Jul. 31 - Aug. 3, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKSP	Dell Latitude 5285, XCTO	1	-	-
379-BCPQ	7th Generation Intel Core i5-7300U (Dual Core, 2.60Gz, 3MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BLHL	Intel Core i5 vPro CPU, 8GB LPDDR3	1	-	-
631-ABHU	No Out-of-Band Systems Management	1	-	-
631-ABHY	Intel Sensor Solution	1	-	-
400-AOTF	256GB M.2 2280 SSD	1	-	-
391-BDFF	31.2cm (12.3") 3:2 1920x1280 Touch with Corning Gorilla Glass 4 with HD Cam, AR + AS, 340 nits	1	-	-
570-AADK	No Mouse	1	-	-
555-BDLI	Intel Dual-Band Wireless-AC 8265 Driver (with Bluetooth)	1	-	-
470-ACHO	WWAN Antenna with cable with WLAN /WLAN+WWAN config	1	-	-
555-BDIB	Intel Dual-Band Wireless-AC 8265 Wireless Card	1	-	-

	(2x2)			
575-BBMD	WLAN/WIGIG Bracket	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBZD	Primary 4-cell 42W/HR Battery	1	-	-
492-BBXR	65 Watt AC Adapter	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
450-AAEJ	US Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-BLBT	Placemat, FRE/ENG	1	-	-
340-ACQQ	No Option Included	1	-	-
332-1286	US Order	1	-	-
387-BBIT	Energy Star 6.1	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
328-BCNE	System Shipment China Packaging	1	-	-
328-BCNF	Shipment Material - Shuttle	1	-	-
328-BCNG	SHIP,NBK,WW,MIN,5285	1	-	-
328-BCNH	SHIP,NBK,DAO,SHUTTLE,5285	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
575-BBCH	No Stand included	1	-	-
389-BROH	Intel Core i5 Label	1	-	-
525-0131	Dell Command Power Manager (DCPM)	1	-	-
525-BBCL	SupportAssist	1	-	-
631-ABHB	Latitude 5285 Software Driver	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
620-AAOH	No Media	1	-	-
800-BBGS	BTO Standard Shipment (M)	1	-	-
409-BCUS	Intel Rapid Storage Technology	1	-	-
389-BTQC	Regulatory Label,8265 WL	1	-	-
320-BCDS	Black Back cover, no FPR, no SC, no NFC, with uSIM opening	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

SKU	Description	Qty	Unit Price	Subtotal
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Dell Latitude 5285 Travel Keyboard

1

\$87.48

\$87.48

Estimated Delivery Date: Jul. 25, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

580-AGFT

Dell Latitude 5285 Travel Keyboard

1

-

-

Subtotal: \$1,211.17

Shipping: \$0.00

Environmental Fees: \$0.00

Estimated Tax: \$0.00

Total: \$1,211.17

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You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$1,540.62

Quote number:
3000015716576.1

Quote date:
Jul. 19, 2017

Quote expiration:
Aug. 18, 2017

Deal ID:
13477765

Company name:
TX DEPT OF INFORMATION RESOURC

Customer number:
10260646

Phone:
(512) 555-1212

Sales rep information:
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361

Bill to:
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Latitude 12 5285	1	\$1,453.14	\$1,453.14
Dell Latitude 5285 Travel Keyboard	1	\$87.48	\$87.48
DBC as low as \$47.00 / month^			
Subtotal:			\$1,540.62
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$1,540.62
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$1,540.62

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact:	Shipping phone:	Shipping via:	Shipping Address:
Receiving Dept	(512) 555-1212	Standard Ground	100 ADDRESS AUSTIN TX 73301 US

SKU	Description	Qty	Unit Price	Subtotal
	Latitude 12 5285	1	\$1,453.14	\$1,453.14

Estimated Delivery Date: Jul. 31 - Aug. 3, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AKSP	Dell Latitude 5285, XCTO	1	-	-
379-BCPM	7th Generation Intel Core i7-7600U (Dual Core, 2.80Gz, 4MB cache)	1	-	-
619-AHKN	Win 10 Pro 64 English, French, Spanish	1	-	-
658-BCSB	Microsoft(R) Office 30 Days Trial	1	-	-
338-BLHM	Intel Core i7 vPro CPU, 16GB LPDDR3	1	-	-
631-ABHU	No Out-of-Band Systems Management	1	-	-
631-ABHY	Intel Sensor Solution	1	-	-
400-AOTK	M.2 512GB PCIe NVMe Class 40 Solid State Drive	1	-	-
391-BDFF	31.2cm (12.3") 3:2 1920x1280 Touch with Corning Gorilla Glass 4 with HD Cam, AR + AS, 340 nits	1	-	-
570-AADK	No Mouse	1	-	-
555-BDLI	Intel Dual-Band Wireless-AC 8265 Driver (with Bluetooth)	1	-	-
470-ACHM	WLAN antenna	1	-	-
555-BDIB	Intel Dual-Band Wireless-AC 8265 Wireless Card (2x2)	1	-	-

575-BBMD	WLAN/WIGIG Bracket	1	-	-
362-BBBB	No Wireless WAN Card	1	-	-
451-BBZD	Primary 4-cell 42W/HR Battery	1	-	-
492-BBXR	65 Watt AC Adapter	1	-	-
525-0062	Dell Data Protection Endpoint Security Suite Enterprise, 3 yr	1	-	-
807-9602	ProSupport for Dell Data Protection Endpoint Security Suite Enterprise, 3 Years	1	-	-
954-3465	No DDPE Encryption Software	1	-	-
817-BBBB	No FGA	1	-	-
450-AAEJ	US Power Cord	1	-	-
340-AGIK	Safety/Environment and Regulatory Guide (English/French Multi-language)	1	-	-
340-BLBT	Placemat, FRE/ENG	1	-	-
340-ACQQ	No Option Included	1	-	-
332-1286	US Order	1	-	-
387-BBIT	Energy Star 6.1	1	-	-
452-BBSE	No Docking Station	1	-	-
389-BCGW	No UPC Label	1	-	-
328-BCNE	System Shipment China Packaging	1	-	-
328-BCNF	Shipment Material - Shuttle	1	-	-
328-BCNG	SHIP,NBK,WW,MIN,5285	1	-	-
328-BCNH	SHIP,NBK,DAO,SHUTTLE,5285	1	-	-
340-AAPP	Direct ship Info Mod	1	-	-
575-BBCH	No Stand included	1	-	-
389-BTPZ	Intel Core i7 Label	1	-	-
525-0131	Dell Command Power Manager (DCPM)	1	-	-
525-BBCL	SupportAssist	1	-	-
631-ABHB	Latitude 5285 Software Driver	1	-	-
640-BBLW	Dell(TM) Digital Delivery Cirrus Client	1	-	-
658-BBMR	Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	1	-	-
658-BCUV	Dell Developed Recovery Environment	1	-	-
620-AAOH	No Media	1	-	-
800-BBGS	BTO Standard Shipment (M)	1	-	-
551-BBBJ	No Intel Responsive	1	-	-
389-BTQC	Regulatory Label,8265 WL	1	-	-
320-BCDS	Black Back cover, no FPR, no SC, no NFC, with uSIM opening	1	-	-
975-3461	Dell Limited Hardware Warranty Extended Year(s)	1	-	-
989-3449	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-866-516-3115	1	-	-
997-8317	Dell Limited Hardware Warranty	1	-	-
997-8344	ProSupport: 7x24 Technical Support, 3 Years	1	-	-
997-8349	ProSupport: Next Business Day Onsite, 1 Year	1	-	-
997-8354	ProSupport: Next Business Day Onsite, 2 Year Extended	1	-	-

SKU	Description	Qty	Unit Price	Subtotal
		1	\$87.48	\$87.48

Dell Latitude 5285 Travel Keyboard

Estimated Delivery Date: Jul. 25, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

580-AGFT	Dell Latitude 5285 Travel Keyboard	1	-	-
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Subtotal:	\$1,540.62
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,540.62

Important Notes

Terms of Sale

This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hard copy from Dell at your request:

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$255.99**Quote number:**
3000015338585.1**Quote date:**
Jul. 6, 2017**Quote expiration:**
Jul. 30, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell 24 Touch Monitor - P2418HT	1	\$255.99	\$255.99
DBC as low as \$15.00 / month^			
Subtotal:			\$255.99
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$255.99
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$255.99

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Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

SKU	Description	Qty	Unit Price	Subtotal
	Dell 24 Touch Monitor - P2418HT	1	\$255.99	\$255.99
	Estimated Delivery Date: Jul. 12, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			
210-ALCS	Dell 24 Touch Monitor - P2418HT	1	-	-
805-9659	Dell Limited Hardware Warranty	1	-	-
805-9660	Advanced Exchange 3 Years	1	-	-

Subtotal:	\$255.99
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$255.99

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5. This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation.



A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$1,413.95**Quote number:**
3000015314224.1**Quote date:**
Jul. 5, 2017**Quote expiration:**
Jul. 30, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell 24 Monitor - P2417H	1	\$195.99	\$195.99
Dell UltraSharp 34 Curved Ultrawide Monitor - U3415W	1	\$699.99	\$699.99
Dell 19 Monitor - P1917S	1	\$174.99	\$174.99
Dell 22 Monitor - P2217H	1	\$160.99	\$160.99
Dell 23 Monitor - P2317H	1	\$181.99	\$181.99

DBC as low as \$43.00 / month^

Subtotal:	\$1,413.95
Shipping:	\$0.00
Environmental Fees:	\$0.00
Non-Taxable Amount:	\$1,413.95
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,413.95

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Dear Customer,

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Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
--	--	---	---

SKU	Description	Qty	Unit Price	Subtotal
	Dell 24 Monitor - P2417H	1	\$195.99	\$195.99

Estimated Delivery Date: Jul. 11, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AIIM	Dell 24 Monitor - P2417H	1	-	-
806-2755	Premium Panel Warranty Advanced Exchange 3 Years	1	-	-
806-2763	Dell Limited Hardware Warranty	1	-	-

SKU	Description	Qty	Unit Price	Subtotal
	Dell UltraSharp 34 Curved Ultrawide Monitor - U3415W	1	\$699.99	\$699.99

Estimated Delivery Date: Jul. 11, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-ADTR	Dell UltraSharp 34 Curved Ultrawide Monitor - U3415W	1	-	-
997-5687	Premium Panel Warranty Advanced Exchange, Initial Year	1	-	-
997-5690	Premium Panel Warranty Advanced Exchange, 2 Year Extended	1	-	-
997-5698	Dell Hardware Warranty, Initial Year	1	-	-
997-5699	Dell Hardware Warranty, Extended Year	1	-	-

SKU	Description	Qty	Unit Price	Subtotal
	Dell 19 Monitor - P1917S	1	\$174.99	\$174.99

Estimated Delivery Date: Jul. 11, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AIJ	Dell 19 Monitor - P1917S	1	-	-
806-2755	Premium Panel Warranty Advanced Exchange 3 Years	1	-	-
806-2763	Dell Limited Hardware Warranty	1	-	-

SKU	Description	Qty	Unit Price	Subtotal
	Dell 22 Monitor - P2217H	1	\$160.99	\$160.99

Estimated Delivery Date: Jul. 11, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AIIF	Dell 22 Monitor - P2217H	1	-	-
806-2755	Premium Panel Warranty Advanced Exchange 3 Years	1	-	-
806-2763	Dell Limited Hardware Warranty	1	-	-

SKU	Description	Qty	Unit Price	Subtotal
		1	\$181.99	\$181.99

Dell 23 Monitor - P2317H

Estimated Delivery Date: Jul. 11, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

210-AIIB	Dell 23 Monitor P2317H	1	-	-
806-2755	Premium Panel Warranty Advanced Exchange 3 Years	1	-	-
806-2763	Dell Limited Hardware Warranty	1	-	-

Subtotal:	\$1,413.95
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,413.95

Important Notes

Terms of Sale

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If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S Return Policy(www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's service contracts and related service terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - A Version. (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - S Version (www.dell.com/SEULA) (the "End User License Agreements").

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Pricing, Taxes, and Additional Information

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For certain products shipped to end-users in California, a [State Environmental Fee](#) will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
4. The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for Lessee's account.
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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total: \$1,159.21**Quote number:**
3000015474902.1**Quote date:**
Jul. 11, 2017**Quote expiration:**
Aug. 10, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Universal Dock - D6000	1	\$139.99	\$139.99
Dell Urban Briefcase-15	1	\$27.99	\$27.99
ClickSafe Keyed Laptop Lock - Master Access - 10 Units Minimum	1	\$39.55	\$39.55
Dell Sleeve - 12"	1	\$20.99	\$20.99
Havis DS-DELL-403 Basic Dock no Electronics for Latitude Rugged and Rugged Extreme Notebooks	1	\$266.59	\$266.59
Dell Combination Lock	1	\$20.99	\$20.99
Kensington UH4000C USB 3.0 4-Port Hub & Charger	1	\$35.19	\$35.19

Item	Qty	Unit price	Subtotal
Kensington ClickSafe Keyed Laptop Lock for Dell Laptops and Tablets	1	\$30.95	\$30.95
Dell Urban Backpack-15	1	\$27.99	\$27.99
C2G Select 1m Select High Speed HDMI Cable with Ethernet M/M - In-Wall CL2-Rated (3.3ft) - HDMI with Ethernet cable -...	1	\$11.17	\$11.17
C2G Select 2m Select High Speed HDMI Cable with Ethernet M/M - In-Wall CL2-Rated (6.6ft) - HDMI with Ethernet cable -...	1	\$12.03	\$12.03
Dell Business Thunderbolt Dock - TB16 with 180W Adapter	1	\$209.99	\$209.99
Dell Adapter - USB-C to HDMI/VGA/Ethernet/USB 3.0	1	\$52.49	\$52.49
Kensington ClickSafe Combination Lock for Dell Laptops and Tablets - Security cable	1	\$35.25	\$35.25
Kensington N17 Keyed Laptop Lock for Dell Devices	1	\$30.09	\$30.09
Logitech HD Webcam C310	1	\$42.99	\$42.99
Dell Active Pen for Latitude 5285, 5289, and 7285	1	\$41.99	\$41.99
Kensington N17 Keyed Dual Head Laptop Lock - Security cable lock - 6 ft	1	\$42.99	\$42.99
Dell 65-Watt Auto Air Adapter - USB Type-C	1	\$69.99	\$69.99

DBC as low as \$35.00 / month^

Subtotal:	\$1,159.21
Shipping:	\$0.00
Environmental Fees:	\$0.00
Non-Taxable Amount:	\$1,159.21
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,159.21

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Universal Dock - D6000	1	\$139.99	\$139.99

Estimated Delivery Date: Aug. 7 - Aug. 10, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

452-BCYT	Dell Universal Dock - D6000	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Urban Briefcase-15	1	\$27.99	\$27.99

Estimated Delivery Date: Jul. 24 - Jul. 27, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

460-BBYM	Dell Urban Briefcase-15	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	ClickSafe Keyed Laptop Lock - Master Access - 10 Units Minimum	1	\$39.55	\$39.55

Estimated Delivery Date: Jul. 24 - Jul. 27, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

A4265152	ClickSafe Keyed Laptop Lock - Master Access - 10 Units Minimum	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Sleeve - 12"	1	\$20.99	\$20.99

Estimated Delivery Date: Jul. 17, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

460-BBGZ	Dell Sleeve - 12"	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Havis DS-DELL-403 Basic Dock no Electronics for Latitude Rugged and Rugged Extreme Notebooks	1	\$266.59	\$266.59

Estimated Delivery Date: Aug. 4 - Aug. 8, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

A7661840	Havis DS-DELL-403 Basic Dock no Electronics for Latitude Rugged and Rugged Extreme Notebooks	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Combination Lock	1	\$20.99	\$20.99
	Estimated Delivery Date: Aug. 1 - Aug. 4, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			

461-AADF	Dell Combination Lock	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Kensington UH4000C USB 3.0 4-Port Hub & Charger	1	\$35.19	\$35.19
	Estimated Delivery Date: Jul. 19, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			

A8514344	Kensington UH4000C USB 3.0 4-Port Hub & Charger	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Kensington ClickSafe Keyed Laptop Lock for Dell Laptops and Tablets	1	\$30.95	\$30.95
	Estimated Delivery Date: Jul. 21 - Jul. 24, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			

A9262783	Kensington ClickSafe Keyed Laptop Lock for Dell Laptops and Tablets	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
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Dell Urban Backpack-15	1	\$27.99	\$27.99
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Estimated Delivery Date: Jul. 17, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

460-BBYL	Dell Urban Backpack-15	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
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	C2G Select 1m Select High Speed HDMI Cable with Ethernet M/M - In-Wall CL2-Rated (3.3ft) - HDMI with Ethernet cable -...	1	\$11.17	\$11.17
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Estimated Delivery Date: Jul. 19, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

A7035484	C2G Select 1m Select High Speed HDMI Cable with Ethernet M/M - In-Wall CL2-Rated (3.3ft) - HDMI with Ethernet cable -...	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
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	C2G Select 2m Select High Speed HDMI Cable with Ethernet M/M - In-Wall CL2-Rated (6.6ft) - HDMI with Ethernet cable -...	1	\$12.03	\$12.03
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Estimated Delivery Date: Jul. 19, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

A7055537	C2G Select 2m Select High Speed HDMI Cable with Ethernet M/M - In-Wall CL2-Rated (6.6ft) - HDMI with Ethernet cable -...	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Business Thunderbolt Dock - TB16 with 180W Adapter	1	\$209.99	\$209.99
	Estimated Delivery Date: Jul. 17, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			

452-BCNP	Dell Business Thunderbolt Dock - TB16 with 180W Adapter	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Adapter - USB-C to HDMI/VGA/Ethernet/USB 3.0	1	\$52.49	\$52.49
	Estimated Delivery Date: Jul. 17, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			

470-ABQN	Dell Adapter - USB-C to HDMI/VGA/Ethernet/USB 3.0	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Kensington ClickSafe Combination Lock for Dell Laptops and Tablets - Security cable	1	\$35.25	\$35.25
	Estimated Delivery Date: Jul. 19, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			

A9444408	Kensington ClickSafe Combination Lock for Dell Laptops and Tablets - Security cable	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Kensington N17 Keyed Laptop Lock for Dell Devices	1	\$30.09	\$30.09

Estimated Delivery Date: Jul. 19, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

A9580054	Kensington N17 Keyed Laptop Lock for Dell Devices	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Logitech HD Webcam C310	1	\$42.99	\$42.99

Estimated Delivery Date: Jul. 19, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

A4004144	Logitech HD Webcam C310	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Active Pen for Latitude 5285, 5289, and 7285	1	\$41.99	\$41.99

Estimated Delivery Date: Aug. 22 - Aug. 25, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

750-AATY	Dell Active Pen for Latitude 5285, 5289, and 7285	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Kensington N17 Keyed Dual Head Laptop Lock - Security cable lock - 6 ft	1	\$42.99	\$42.99

Estimated Delivery Date: Jul. 19, 2017**Contract Code: 42AFU****Customer Agreement No: DIR-SDD-1951**

A9580055	Kensington N17 Keyed Dual Head Laptop Lock - Security cable lock - 6 ft	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell 65-Watt Auto Air Adapter - USB Type-C	1	\$69.99	\$69.99

Estimated Delivery Date: Jul. 17, 2017**Contract Code: 42AFU****Customer Agreement No: DIR-SDD-1951**

492-BBUN	Dell 65-Watt Auto Air Adapter - USB Type-C	1	-	-
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Subtotal:	\$1,159.21
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$1,159.21

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A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Total:\$985.84**Quote number:**
3000015474351.1**Quote date:**
Jul. 11, 2017**Quote expiration:**
Aug. 10, 2017**Deal ID:**
13477765**Company name:**
TX DEPT OF INFORMATION RESOURC**Customer number:**
10260646**Phone:**
(512) 555-1212**Sales rep information:**
Addam Chandler
Addam_Chandler@DELL.com
(800) 456-3355
Ext: 5139361**Bill to:**
TX DEPT OF INFORMATION RESOURC
100 ADDRESS
AUSTIN
TX 73301
US
(512) 555-1212

Pricing Summary

Item	Qty	Unit price	Subtotal
Dell Adapter - DVI-to-VGA	1	\$13.99	\$13.99
Dell USB SoundBar - AC511	1	\$24.49	\$24.49
Dell Wired Keyboard with Wirel ess Mouse WM126	1	\$24.49	\$24.49
Dell Dual Monitor Stand - MDS14A	1	\$118.99	\$118.99
Dell Single Monitor Arm	1	\$90.99	\$90.99
Dell KM714 Wireless Keyboard and Mouse Combo	1	\$55.99	\$55.99
Dell Dual DVI-to-VGA / Dual VGA-to-DVI Y Cable Kit	1	\$16.09	\$16.09

Item	Qty	Unit price	Subtotal
Dell Privacy Filter - 15.6"	1	\$31.49	\$31.49
Dell Privacy Filter - 14"	1	\$29.39	\$29.39
Dell Privacy Filter - 12.5"	1	\$26.99	\$26.99
Dell Rubber Handle for Latitude 12 Rugged Extreme	1	\$83.99	\$83.99
Dell USB Slim DVD +/- RW Drive - DW316	1	\$41.99	\$41.99
Dell Business Dock - WD15 with 180W adapter	1	\$139.99	\$139.99
Dell Power Companion (12,000 mAh) USB-C - PW7015MC	1	\$104.99	\$104.99
Dell Power Companion (18000 mAh) PW7015L	1	\$97.99	\$97.99
Dell Power Companion (12000 mAh) PW7015M	1	\$83.99	\$83.99
DBC as low as \$30.00 / month^			
Subtotal:			\$985.84
Shipping:			\$0.00
Environmental Fees:			\$0.00
Non-Taxable Amount:			\$985.84
Taxable Amount:			\$0.00
Estimated Tax:			\$0.00
Total:			\$985.84

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,

Addam Chandler

Order this quote easily online through your [Premier page](#),
or if you do not have Premier, using [Quote to Order](#)

Shipping Group 1

Shipping Contact: Receiving Dept	Shipping phone: (512) 555-1212	Shipping via: Standard Ground	Shipping Address: 100 ADDRESS AUSTIN TX 73301 US
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Adapter - DVI-to-VGA	1	\$13.99	\$13.99

Estimated Delivery Date: Jul. 17, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

330-0327	Dell Adapter - DVI-to-VGA	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell USB SoundBar - AC511	1	\$24.49	\$24.49

Estimated Delivery Date: Jul. 17, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

318-2885	Dell USB SoundBar - AC511	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Wired Keyboard with Wirel ess Mouse WM126	1	\$24.49	\$24.49

Estimated Delivery Date: Jul. 17, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

203-BBIO	Dell Wired Keyboard with Wirel ess Mouse WM126	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Dual Monitor Stand - MDS14A	1	\$118.99	\$118.99

Estimated Delivery Date: Jul. 17, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

332-1236	Dell Dual Monitor Stand - MDS14A	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Single Monitor Arm	1	\$90.99	\$90.99

Estimated Delivery Date: Jul. 17, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

332-1235	Dell Single Monitor Arm	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
		1	\$55.99	\$55.99

Dell KM714 Wireless Keyboard and Mouse Combo**Estimated Delivery Date:** Jul. 17, 2017**Contract Code:** 42AFU**Customer Agreement No:** DIR-SDD-1951

332-1396	Dell KM714 Wireless Keyboard and Mouse Combo	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Dual DVI-to-VGA / Dual VGA-to-DVI Y Cable Kit	1	\$16.09	\$16.09

Estimated Delivery Date: Jul. 17, 2017**Contract Code:** 42AFU**Customer Agreement No:** DIR-SDD-1951

310-4469	Dell Dual DVI-to-VGA / Dual VGA-to-DVI Y Cable Kit	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Privacy Filter - 15.6"	1	\$31.49	\$31.49

Estimated Delivery Date: Jul. 17, 2017**Contract Code:** 42AFU**Customer Agreement No:** DIR-SDD-1951

332-2227	Dell Privacy Filter - 15.6"	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Privacy Filter - 14"	1	\$29.39	\$29.39

Estimated Delivery Date: Jul. 17, 2017**Contract Code:** 42AFU**Customer Agreement No:** DIR-SDD-1951

332-2226	Dell Privacy Filter - 14"	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
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	Dell Privacy Filter - 12.5"	1	\$26.99	\$26.99
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Estimated Delivery Date: Jul. 17, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

332-2233	Dell Privacy Filter - 12.5"	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
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	Dell Rubber Handle for Latitude 12 Rugged Extreme	1	\$83.99	\$83.99
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Estimated Delivery Date: Jul. 17, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

340-AKVN	Dell Rubber Handle for Latitude 12 Rugged Extreme	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
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	Dell USB Slim DVD +/- RW Drive - DW316	1	\$41.99	\$41.99
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Estimated Delivery Date: Jul. 17, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

429-AAUX	Dell USB Slim DVD +/- RW Drive - DW316	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Business Dock - WD15 with 180W adapter	1	\$139.99	\$139.99
	Estimated Delivery Date: Jul. 21 - Jul. 24, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			

450-AEUO	Dell Business Dock - WD15 with 180W adapter	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Power Companion (12,000 mAh) USB-C - PW7015MC	1	\$104.99	\$104.99
	Estimated Delivery Date: Jul. 17, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			

451-BBVQ	Dell Power Companion (12,000 mAh) USB-C - PW7015MC	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
	Dell Power Companion (18000 mAh) PW7015L	1	\$97.99	\$97.99
	Estimated Delivery Date: Jul. 17, 2017			
	Contract Code: 42AFU			
	Customer Agreement No: DIR-SDD-1951			

451-BBKV	Dell Power Companion (18000 mAh) PW7015L	1	-	-
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SKU	Description	Qty	Unit Price	Subtotal
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Dell Power Companion (12000 mAh) PW7015M	1	\$83.99	\$83.99
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Estimated Delivery Date: Jul. 17, 2017

Contract Code: 42AFU

Customer Agreement No: DIR-SDD-1951

451-BBLZ	Dell Power Companion (12000 mAh) PW7015M	1	-	-
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Subtotal:	\$985.84
Shipping:	\$0.00
Environmental Fees:	\$0.00
Estimated Tax:	\$0.00
Total:	\$985.84

Important Notes

Terms of Sale

This quote is valid for 30 days unless otherwise stated. Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hard copy from Dell at your request:

If this purchase is for your internal use only: Dell's Commercial Terms of Sale (www.dell.com/CTS), which incorporate Dell's U.S Return Policy(www.dell.com/returnpolicy) and Warranty (www.dell.com/warrantyterms).

If this purchase is intended for resale: Dell's Reseller Terms of Sale (www.dell.com/resellerterms).

If this purchase includes services: in addition to the foregoing applicable terms, Dell's service contracts and related service terms (www.dell.com/servicecontracts/global).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - A Version. (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - S Version (www.dell.com/SEULA) (the "End User License Agreements").

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.** Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a [State Environmental Fee](#) will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.

Dell Financial Services Lease:

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
4. The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for Lessee's account.
5. This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation.

Important Notes

Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: Dell's Terms of Sale (www.dell.com/learn/us/en/uscorp1/terms-of-sale), which include a binding consumer arbitration provision and incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (for [Consumer warranties](#); for [Commercial warranties](#)).

If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply ([Consumer](#); [Commercial](#)). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

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***Dell Financial Services Lease:**

1. This proposal is property of Dell Financial Services and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part. Minimum transaction size \$500.
2. All terms are subject to credit approval, execution and return of mutually acceptable lease documentation.
3. Lease rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle.
4. The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for Lessee's account.
5. This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation.

ProDeploy Client Suite

Get more out of technology starting on day one



**Deploy
& Integrate**



ProDeploy Plus

- Factory distribution point for SCCM imaging
- 24x7 onsite installation with data/settings migration
- 30-day post-deployment configuration assistance
- Secure data wipe for legacy systems



ProDeploy

- Single point for project management
- Deployment Engineer develops implementation plan
- Dynamic imaging prior to shipping
- 24x7 onsite installation



Basic Deployment

- Self service portal for configuration tasks and status updates
- Imaging, BIOS configuration, asset tagging and reporting completed prior to shipping



Experts



Insights



Ease



ProDeploy Client Suite

Feature comparison

		Basic Deployment	ProDeploy	ProDeploy Plus
Pre-Deploy	Single point of contact for project management	●	●	●
	Self service portal for configuration control & updates	●	●	●
	Deployment Engineer develops implementation plan		●	●
	TAM engagement via ProSupport Plus			●
Deploy	Distribution point for SCCM configuration in factory			●
	Load an ImageAssist dynamic image		●	●
	Load a WIM or Ghost static image	●	●	●
	Configure BIOS settings	●	●	●
	Asset tag applied to each system	●	●	●
	Standard asset reports	●	●	●
	Onsite installation of client systems available 24x7		●	●
	Project documentation with knowledge transfer		●	●
	User settings & data migrated to new system			●
	Securely wipe data from retiring client systems*			●
Post-Deploy	30-day post-deployment support			●
	Training credits for Dell EMC Education Services			●

ProDeploy Client suite helps you deploy PCs with greater speed and less effort. Trust our experts and partners to lead deployments from project management through planning, configuration and integration.

Just choose the level of deployment that best meets your needs. Then use the TechDirect self-service portal to define the scope of your project, make changes and configure your systems. You can even check project status whenever you want from wherever you are.

ProDeploy Client suite saves you time and money. Organizations outsourcing deployments can:

- Save up to 35%¹ of deployment time
- Save up to \$620² per PC

*No data removal process leaves a hard drive or computer as free from residual data as a new product. Dell makes no recommendations regarding the customer's security needs or representations regarding the effectiveness of one method of data removal over another. It is the customer's responsibility to protect any confidential or sensitive information contained on its hard drives recovered by Dell.

¹ Source: Based on May 2016 Principled Technologies Report commissioned by Dell EMC. Testing results extrapolated from a 10-system deployment to project time savings for larger deployment compared to in-house manual deployment. Actual results will vary. Full report: http://www.principledtechnologies.com/Dell/ProDeployPlus_0816.pdf.

² Source: Based on IDC White Paper commissioned by Dell EMC, "The Business Value of Utilizing Deployment Services," July 2016. Results derived from a survey of 550 organizations. Savings calculated on a Tier 3 deployment. Cost savings in U.S. Dollars. Actual results will vary. Full report: <http://www.Dell.com/IDCDeploymentServicesBusinessValue>.

Service Description

Dell ProSupport Plus for PCs and Tablets

Introduction

Dell is pleased to provide Dell ProSupport Plus for PCs and Tablets (the "Service(s)") in accordance with this Service Description ("Service Description"). Your invoice, order acknowledgement, information page, quote, order form or other mutually-agreed upon form of invoice or order acknowledgment (as applicable, the "Order Documentation") will include the name of the service(s) and available service options that you purchased.

THIS SERVICE DESCRIPTION IS A CONTRACT BETWEEN YOU AND DELL. PLEASE TAKE THE TIME TO READ THE FOLLOWING TERMS AND CONDITIONS UNDER WHICH DELL MARKETING L.P. ("DELL") AGREES TO PROVIDE THESE SERVICES TO YOU. **THIS SERVICE DESCRIPTION REQUIRES THE USE OF ARBITRATION ON AN INDIVIDUAL BASIS TO RESOLVE DISPUTES, RATHER THAN JURY TRIALS OR CLASS ACTIONS.**

The Scope of This Service

The features of your service include the following:

- Dell ProSupport Tech Support™ including Priority Call Routing
- Dedicated Technical Account Manager (TAM) for customers with 500 or more ProSupport Plus entitled systems
- Accidental Damage (see description below and refer to [Exhibit A](#) for country-specific and state-specific terms and conditions)
- Keep Your Hard Drive
- Predictive Failure Analysis¹ Enabled by SupportAssist
- Priority call routing and Telephone access 24 hours each day, 7 days each week (including holidays)² to Dell's global expert center staffed by senior-level analysts for troubleshooting assistance of hardware and select Dell Original Equipment Manufacturer (OEM) software issues. With ProSupport Plus entitlement your call is treated as a priority contact above our standard services, and is sent to the first available agent that is trained to resolve your issue.
- On-site dispatch of technician and/or service parts to Customer's location (as necessary following remote diagnosis and troubleshooting and according to level of service purchased) for repairs and resolution necessary to remedy a Qualified Incident (as defined below). Refer to [Exhibit B](#) for more details on severity levels and on-site service options.
- If a product is not serviceable at a Customer's location, if Dell determines that a repair method other than on-site service (after remote diagnosis and troubleshooting) is required for an incident, or if on-site service is not available for your product, then please refer to [Exhibit C](#) for details on service response options.
- Remote troubleshooting assistance for common support issues, when available and with Customer's consent, in which Dell technicians connect directly to your product over a secure internet connection to expedite troubleshooting.
- Client operating system and application "Getting Started" assistance associated with common Dell OEM end-user applications such as Norton AntiVirus™ software, Microsoft® Office software suite, Intuit®

¹ Certain system state information logged by the SupportAssist software should typically generate a warning presented to the Customer on the Customer's Supported Product (as defined below) of a risk of failure of the Supported Product's battery or hard drive. In order for Customer to receive these warnings, Customer must have properly downloaded and installed SupportAssist, and Customer must promptly take action as directed by the warning and/or notify Dell tech support or a Dell sales representative when Customer first receives a predictive failure warning.

² Availability varies by country. Customers and Dell Channel Partners should contact your sales representative for more information.



QuickBooks® accounting software, Adobe® Photoshop® software and Adobe Acrobat® software. Please see Dell's Comprehensive Software Support list for other supported software titles or contact your technical support analyst for details.

What's Included in "Getting Started" assistance	What's NOT Included in "Getting Started" assistance
Support of select Dell OEM operating systems and end-user applications;	Support for software not validated and tested by Dell for your product;
Basic "How To" or feature definition questions;	Step-by-step installation, reinstallation, or configuration assistance;
Hot-fix and patch assistance.	Performance assistance or administrative assistance.

- Getting-started advice or set-up assistance associated with simple network³ connectivity for select desktops, notebooks and tablets. Simple network assistance is limited to a single client system covered by ProSupport, connecting to a single router port or wireless access point, and does not include connectivity to secondary devices, products, or domains.
- Access to online support forums 24 hours each day, 7 days each week.
- Monitoring of on-site parts and labor dispatches by Dell's Global Command Center which can proactively identify service delivery issues and coordinate resolution. Case management to help track resolution and escalation of Qualified Incidents.
- Access to Dell SupportAssist used for monitoring, alerting, and data gathering for the products entitled under the ProSupport contract. See <http://Dell.Com/SupportAssist> for more information.
- Escalation management to provide a single point of contact for incident management, escalation, and status of incidents within the scope of this Service.
- All local services are provided by Dell authorized service provider
- [Dell International Services Program](#). This program provides service and support options when travelling with select notebooks and tablets outside of your home country and for a period of less than six (6) months. Additional terms and conditions apply; please see www.Dell.com/ISP for more details.

Hardware Coverage Limitations:

Dell's Limited Hardware Warranty will apply to the Supported Product (as defined below), and is available for review at www.Dell.com/Warranty for U.S. and Canadian customers. Outside of the United States and Canada, the terms and conditions describing the warranty applicable to the Supported Product may be available at the regional Dell.com website that corresponds to the geographic location where the Supported Product was purchased, or such other geographic location to which the Supported Product was relocated in accordance with Section 4.F. or 4.G. of the Additional Terms & Conditions Applicable to Support & Warranty-Related Services section below. Hardware coverage limitations may apply and service offerings may be available to extend these hardware limitations for an additional fee. These coverage limitations are set forth on www.Dell.com/Warranty, and are applicable to Supported Products in all geographic locations, unless any specific limitation is prohibited under local law applicable where the Supported Product is located at the time that service is requested by Customer. A Supported Product or a component of a Supported Product that carries a limited lifetime warranty will be serviced by Dell according to this Service Description for the duration of your Dell ProSupport service contract. If you purchased a Supported Product or component with a limited lifetime warranty, then after your Dell ProSupport service contract period expires, subsequent Qualified Incidents related to a Supported Product or component with a limited lifetime warranty will be serviced pursuant to the Dell Basic Hardware Service contract available at www.Dell.com/ServiceContracts/global.

Dell's Limited Hardware Warranty and/or the warranty applicable to your Supported Product(s) outside the U.S. and Canada, and the Services do not cover commercial hardware products that use, or in which have been installed, products or components that have not been provided by Dell. Your Dell Limited Hardware Warranty and/or the warranty applicable to your Supported Product(s) outside the U.S. and Canada and corresponding

³ Simple network assistance is limited to a single client product covered by ProSupport, connecting to a single router port or wireless access point, and does not include connectivity to secondary devices, systems, or domains.



entitlement to the Services may be voided if third party products that were not provided by Dell are installed in your Dell system.

How to Contact Dell if You Require Service

Self-Dispatch Support Programs:

For Customers enrolled in TechDirect Program, Qualified Incidents may be handled by certified Customer technicians through the submission of a service request to the self-dispatch website or telephone queue for your region in accordance with the TechDirect terms and conditions.

All Other Consumer and Commercial Customers:

Step One: Use one of the support options to contact Dell for assistance

- Contact Dell from a location which includes physical access to the Supported Product.
- Provide the serial number of the Service Tag (as defined below), Model Number, current version of the operating system you are using, and other information as requested by Dell. Dell will verify Customer's Supported Product, applicable Service and response levels and confirm any expiration of Services.

Online, Chat, and Email Support:

Dell ProSupport website, chat, and email support available at www.Support.Dell.com.

Telephone Support Requests:

Available 24 hours each day, 7 days each week (including holidays). Contact your Regional Dell ProSupport support center to speak to a technical support analyst.

Locale	Phone number to contact Dell
United States	1-866-516-3115 or 1-800-433-7831
Canada	1-866-516-3115
Other countries	See www.Dell.com/ProSupport/RegionalContacts

Availability may differ outside of the United States and is limited to commercially reasonable efforts. Please contact your sales representative or technical support analyst for specific details for your location.

Step Two: Assist with Remote Troubleshooting

- When requested, identify error messages received and when they occur; what activities preceded the error message; and what steps you have already taken to attempt to solve the problem.
- We will work with you through a series of troubleshooting steps to help diagnose the issue.
- Experience shows that most product problems and errors can be corrected remotely.
- Follow the instructions and any suggestions carefully. Diagnostic or troubleshooting steps like those outlined in Steps One and Two are an essential aspect of reaching the right resolution for your issue. Those steps may require more than one interaction or call with Dell or an extended session, and you may be asked to access the inside of your Supported Product where safe to do so.
- If, following completion of diagnosis or troubleshooting, Dell determines that it is necessary to replace a part, return the product for service, or dispatch a service technician for on-site service, then we will provide additional instructions.

Dell SupportAssist

Dell SupportAssist is a software application that when installed, will monitor your system and collect information to assist in providing technical support. In the event an issue is detected, the information collected can be sent to Dell to provide you with an enhanced, personalized and efficient support experience.



Used with ProSupport Plus, SupportAssist will provide the following features and capabilities:

- Monitoring of systems for issues impacting normal operation and performance.
- Automatic creation of Dell Technical Support requests in the event of issue detection.
- Automatic uploading of diagnostics and other data that allows efficient diagnosis of issues.
- Periodic collection of system operational data that will allow Dell to provide ProSupport Plus customers with predictive information regarding their system.

In configuring SupportAssist on your system, you will have the key contact information (e.g. name, phone number, and/or email address) required to initiate a support request with Dell stored on your system. Reporting of periodic system operational data (e.g. hardware configuration, software installed, error logs) can also be sent to Dell. SupportAssist will provide customers with the ability to configure for use on a single system or to have common configuration information stored across multiple systems. When used in conjunction with Dell's TechDirect portal, customers can receive and action alerts across their install base.

How does it work?

SupportAssist will run diagnostic scans as scheduled by the user in the configuration of the software. In the event of an issue detected in system error logs or as associated with the diagnostic scan, SupportAssist will initiate an alert. The alert is presented to the user and will transmit information to Dell to create a Technical Support Request with related failure information. This information allows Dell to provide an enhanced support experience. The data sent to Dell is encrypted with 128 bit encryption and transferred securely using SSL protocols.

What data is collected?

The information encrypted in the data log file sent back to Dell includes the following categories of data:

- User information: computer name, network domain, IP address, and Dell Service Tag.
- Hardware configuration: installed devices, processor(s), memory, network devices, and usage.
- Software configuration: covering the operating system.

The Dell SupportAssist software is not designed to collect any personal information, such as personal files, web browsing history, or cookies. However, if any personal data is inadvertently collected or viewed during the troubleshooting process, it will be treated in accordance with the Dell Privacy Policy. Please visit www.Dell.com/Privacy to review Dell's full Privacy policy.

How do I uninstall the application?

If at any time you choose to remove the Dell SupportAssist application and stop sending information to Dell, simply go to Add/Remove or Uninstall Program within the Windows® control panel, highlight the SupportAssist listings and click the Remove button. You may also contact Dell Technical Support for assistance.

Note: Removal of Dell SupportAssist or opting out of log collections options will impact Dell's ability to provide ProSupport Plus customers with monthly reporting and automated support services as listed in the sections below.

Additional Resources

To learn more about Dell SupportAssist and see the latest list of supported Dell products please visit the Dell SupportAssist website at: <http://Dell.Com/SupportAssist>.

ProSupport Plus Dedicated Technical Account Manager (for customers with 500 ProSupport Plus entitled systems or more)

The ProSupport Plus dedicated TAM is a remote resource that provides a wide range of system, environmental and account management features and capabilities designed to reduce downtime and improve the overall support experience from Dell. To receive the Services provided by a Technical Account Manager (TAM) (including, but not limited to ProSupport Plus TAM Reporting, described below) (the "TAM Services"), customers must i) have purchased 500 or more systems with active ProSupport Plus service contracts and be the registered owner of the corresponding Service Tags (as defined below), and ii) be properly on-boarded by Dell. The 500 tag threshold may



be satisfied by any combination of existing entitlements to the Services described in this Service Description that have at least 90 days remaining on their existing warranty and service contract, and ProSupport Plus for Enterprise services that are or have been previously purchased for enterprise products, and that have at least 90 days remaining on the warranties and service contracts that correspond to those enterprise products. If at the time of the purchase of these Services, Customer does not currently meet the 500 system minimum threshold, Dell will monitor Customer's subsequent purchases of the Services and ProSupport Plus for Enterprise services, and if the Customer subsequently meets or exceeds the 500 tag threshold, then the Customer will become eligible for TAM Services, and Dell will attempt to proactively contact Customer schedule TAM Services onboarding.

If Dell attempts to contact the Customer using the Customer's contact information available in Dell's sales and service records either at the time of the purchase of these Services, or at such later date when the Customer first meets or exceeds the 500 tag threshold, and Customer fails or refuses to respond or provide the information required by Dell to onboard the Customer to receive TAM Services, then Dell will have fulfilled its obligation to deliver the TAM Services under this Service Description. If Customer subsequently seeks to be on-boarded and receive TAM Services after Dell's proactive attempt to onboard Customer is unsuccessful, Customer must contact Dell and request onboarding, and provide the information required by Dell. Customers who meet the 500 system threshold but subsequently fall below it will lose their entitlement to TAM Services 90 days after the date that Customer falls below the 500 system threshold if they have not purchased a sufficient number of additional service contracts for the Services or ProSupport Plus for Enterprise services in order to satisfy the minimum requirement of 500 ProSupport Plus entitled assets.

ProSupport Plus TAM Reporting

ProSupport Plus TAM Reporting provides information regarding the state of the Customer's ProSupport Plus entitled environment. This TAM Reporting service is available for eligible customers with 500 or more ProSupport Plus entitled systems who qualify for TAM Services. Reporting reviews will be conducted by the TAM. By default, ProSupport Plus TAM Reporting is available on a monthly basis. The Customer may select to alter reporting frequency and has the option to receive reporting monthly, quarterly or on an adhoc basis. Adhoc or custom reporting requests may include additional costs.

Support Services Reporting consists of the following:

Monthly reporting: This feature includes standard global incident and warranty tracking reports of the Supported Products. The reports will be used by the Dell Technical Account Manager (TAM) to provide trending analysis and identify opportunities for driving operational efficiencies in the Customer's environment.

Standard incident report: Includes incidents by product, system age and date, time in severity level, time to close trend, business impact, and monthly activity rates.

Standard dispatch report: Includes dispatch rate and dispatches by top dispatched components, system age and date; and monthly activity rates.

Warranty tracking report: Includes total Supported Products by entitlement, product and hardware warranty and support expiration date.

Reporting Delivery for Authorized Dell Resellers and Customers Who Purchase via Authorized Dell Resellers:

ProSupport Plus TAM Reporting will be delivered by Dell to only one entity, either the authorized Dell Reseller or the end user Customer, not both. Dell will distribute ProSupport Plus TAM Reporting to the address and contact information provided to Dell at the time the Services were purchased, or else the contact information that is contained in Dell's sales and service records at the time the Customer or authorized Dell Reseller met or exceeded the 500 system minimum threshold.

Option 1: Authorized Dell Reseller receives TAM Services and reporting: If Customer is an authorized Dell Reseller who has purchased the Supported Product and the Services with an intent to resell, but has not yet resold the Supported Product and Services, then the authorized Dell Reseller may receive the TAM Reporting if the authorized Dell Reseller has purchased more than 500 systems as described above. Please note that when the reporting is delivered to an authorized Dell Reseller it may not be categorized by specific end-user customers, and if Customer-segmented reporting by end-user account is required by the authorized Dell Reseller, it can be



requested as custom reporting through the TAM at an additional cost.

Option 2: Channel Partner “End User Customer” receives reporting: This option is available if Customer has purchased 500 ProSupport Plus entitled PCs and Tablets and/or ProSupport Plus for Enterprise entitled enterprise systems to Customer, and Customer provides the information required by Dell to onboard Customer. Customer’s authorized Dell Reseller must identify the assets that were re-sold, and complete the Tag Transfer process in order to change ownership of the systems to the new End User Customer (as described below in Section 4.G. of the Additional Terms and Conditions Applicable to Support & Warranty Related Services). Customer’s authorized Dell Reseller must provide the Customer’s TAM with new customer numbers and key contact information in order to validate entitlement and to on-board Customer separately.

Included with the ProSupport Dedicated TAM Services

- On-boarding assistance ensuring the customer is fully enabled to receive ProSupport Plus services.
- Support planning covering entitled systems within the environment, anticipating the customer’s current and future service needs.
- Provide service history and contract reporting at a frequency agreed with the customer, up to a maximum of monthly, on entitled systems. See ProSupport Plus Monthly Reporting for more information on reports.
- Collaboration, on behalf of the customer, across all Dell services and commercial organizations when necessary to solve technical or business issues.
- Escalation management for when issues are not resolved through standard processes. Acting as the Services liaison to coordinate all resources necessary to resolve service issues or systemic problems as required.
- Crisis management. Providing a single point of contact for communication and collaboration between the customer and Dell when critical unplanned IT service interruptions such as a natural disaster, or other unexpected outages occur.
- Service Reviews. Schedule, timeframe and topics to be covered will be determined between the customer and the TAM during on-boarding.

Not Included with ProSupport Plus Dedicated TAM Service

- TAM engagement when a customer does not meet the minimum threshold of 500 ProSupport Plus entitled systems, or on products that are not entitled with a ProSupport Plus support contract.
- Technical support, troubleshooting, or diagnostic activities. (provided by ProSupport Plus tech support)
- Quoting or selling of products and services.
- Parts replacement in the event of product defect. ()
- Software or hardware installation and configuration
- Any other services not listed as included in this TAM Services section.

Additional Important Information about ProSupport Plus Dedicated TAM Service

- Availability of the TAM service is during normal business hours. Business hours are defined by the location where the TAM resides and may vary by region and country.
- After hours support may be provided by other resources within the Dell Global Support and Deployment organization at Dell’s discretion.
- The location of the TAM will be assigned during on-boarding based on customer’s preferred service area and staffing availability.
- Language support will be based on the local language of the TAM. Specific languages may be limited by staff availability.



Accidental Damage

NOTE: These Accidental Damage terms and conditions are NOT applicable to customers in Australia, Austria, Belgium, Czech Republic, Denmark, Finland, France, Germany, Greece, Holland, Ireland, Italy, Luxembourg, Norway, Poland, Portugal, South Africa, Slovakia, Spain, Sweden, Switzerland, New Zealand, Bulgaria, Croatia, Estonia, Russia, Hungary, Iceland, Latvia, Turkey, Lithuania, Romania, Slovenia, and the United Kingdom. Customers in EMEA can view their separate Accidental Damage Protection or Accidental Damage Theft Protection Cover Conditions terms, which will describe the terms and conditions applicable to the Accidental Damage feature of the Customer's purchase of ProSupport Plus at:

For Commercial Customers: www.Dell.com/ServiceContracts/global.

For Consumer Customers: www.Dell.com/servicecontracts.

Customers in Australia and New Zealand can access their Dell Accidental Damage Protection Insurance or Dell Accidental Damage with Theft Insurance Combined Financial Services Guide and Product Disclosure Statement which will describe the terms and conditions applicable to the Accidental Damage feature of the Customer's purchase of ProSupport Plus at:

For Commercial Customers: www.Dell.com/ServiceContracts/global.

For Consumer Customers: www.Dell.com/servicecontracts.

Customers from these countries may also request their terms and conditions from their Dell Sales representative.

During the term of this Agreement and subject to the limitations in this Agreement, we will repair the Supported Product as necessary to correct any damage to the Supported Product which occurs during the usual and customary usage of the Supported Product and is caused by either accidental damage from handling (including drops and spills) or an electrical surge (the "Accidental Damage Service").

Only parts built in or on the base unit of the Supported Product, including parts or accessories that are required for regular operation of the base unit and shipped at point of sale, such as internal memory, built-in LCD, internal components/switches, built-in buttons, drawers, lids or panels, remote controls, or cables are covered by the Accidental Damage Service.

When the Accidental Damage Service is purchased for a desktop system, both the desktop and the monitor purchased with the desktop will be covered under the service contract. The Accidental Damage Service does not cover externally-attached computers, peripherals, including, but not limited to printers, or other devices that may work in conjunction with the Supported Product, and this Accidental Damage Service does not cover components, cases, television or monitor wall mounts, wiring, or items classified as "accessories" or "consumables" and not built in or on the base unit of the Supported Product, such as batteries that are out of warranty, light bulbs, disposable/replaceable print/ink cartridges, print or photo paper, memory disks, memory cards, SIM cards, disposable memory devices, wire connections, carrying cases, stylus pens, docking stations, external modems, external speakers, game devices, game disks, secondary monitors, external mouse for notebooks, external keyboard for notebooks, or other input/output devices, any other components not internal to the Supported Product for which you purchased Service, or other parts/components requiring regular user maintenance.

If we repair your Supported Product, you understand and agree that we may replace original parts with new or used parts from the original manufacturer, or an equivalent part from a different manufacturer to the extent allowed by applicable local law (and your consent for use of such parts may be requested at the time that you report an Accidental Damage Qualified Incident to Dell). Replacement parts will be functionally equivalent to the original parts. In our discretion, we may designate an affiliated company or contract with a third party to complete repairs on the Supported Product.

If we decide that it is necessary to replace the Supported Product rather than repair it, you will receive a Supported Product equivalent to or better than the Supported Product you originally purchased from us, as determined by us in our sole and reasonable discretion.

For any incident that Dell determines is eligible for Accidental Damage Service under this Agreement (an "Accidental Damage Qualified Incident"), Service coverage is limited to one Accidental Damage Qualified Incident per Supported Product per twelve (12) month period commencing from the start date of the term of Services. The ability to submit an incident does not accumulate or carry over to any subsequent twelve month period, so that during any



twelve months during the Term only one Accidental Damage Qualified Incident may be reported by Customer to Dell in order to obtain the Accidental Damage Service. However, each Accidental Damage Qualified Incident will be applied to the 12 month period during which it is reported, even if such incident is resolved during a subsequent period. Once the Accidental Damage Qualified Incident limit is reached, Customer may request repair of the Supported Product for an additional charge.

This is not a contract for insurance. Please read this Agreement carefully, and please note that Dell reserves the right to change or modify any of the terms and conditions set forth in this Agreement at any time. Dell also reserves the right to determine whether and when any such changes apply to both existing and future Customers.

Service Response Level. When you request Service, you must allow Dell to evaluate the Supported Product to determine whether the product qualifies for Service. Dell's technical support agent will inform you of the options available to you to ship your Supported Product to Dell for evaluation and repair. As long as you follow our directions, as specified in the "Cooperate with Online Diagnosis, Phone Analyst and On-site Technician" section below, Dell will pay all shipping charges for return of the Supported Product to Dell's service facility. In some instances, Dell may make other evaluation and repair methods available to you as part of the Service. This Accidental Damage Service does not cover software. This software exclusion includes but is not limited to: 1) any defects in or damage (including without limitation virus- inflicted damage) to software preloaded on, purchased with or otherwise loaded on the Supported Product and 2) any software loaded through Custom Factory Integration. In addition, this Service does not cover any other items added through Custom Factory Integration. We will exercise reasonable efforts to, but this Agreement does not guarantee that we will, repair or replace non-software Custom Factory Integration items that may otherwise be excluded components.

Service Limitations. This Agreement does not cover and we are not obligated to repair or replace:

- Any damage to or defect in the Supported Product that is cosmetic. Under this Agreement, we are not obligated to repair wear and tear on the Supported Product and other superficial items, such as scratches and dents that do not materially impair your use of the Supported Product.
- Any Supported Product that anyone other than Dell or a person we designate has tried to repair. We will not provide Service for any product defect that results after repairs to the Supported Product made or attempted by you or any other person not authorized by Dell to repair the Supported Product.
- Any Supported Product that suffers damage in connection with or as a result of incorrect or inadequate Customer Installation. "Customer Installation" shall include any of the following performed by the Customer or any third party on behalf of the customer: (1) unpacking or moving the Supported Product (2) installation or mounting of a Supported Product to a wall or other structure (or removal of the same following installation) and (3) affixing of brackets or other weight bearing devices designed for mounting or attachment to a wall or other structure (or removal of the same). Customer Installation does not include installation services purchased from Dell.
- Any Supported Product that is lost or stolen. To receive repair or replacement of a Supported Product, you must return the damaged Supported Product to us in its entirety.
- Any Supported Product that is damaged by fire from an external source or that is intentionally damaged or damaged by misuse, abuse, failure to follow instructions provided with the Supported Product, or use of the Supported Product in an incorrect environment. If we find evidence of intentional damage, misuse, abuse, failure to follow instructions provided with the Supported Product, or use of the Supported Product in an incorrect environment, we are not obligated to repair or replace the Supported Product.
- Except as specifically provided herein, any other damages that do not arise from defects in materials or workmanship or ordinary and customary usage of the covered Supported Product.

Additional Limitations for Service Purchased After the Purchase of the Supported Product. Where allowed by law, this Service may also be available for purchase after the date that Customer purchased a product. In those instances, the following conditions and limitations apply:

- Requests for service for the supported product cannot be presented until 30 days after the Service's purchase date, as indicated on customer's invoice, information page or other order confirmation; provided however, that the 30-day waiting period will not apply to customers who extend their service period prior to the expiration of the preceding service term
- Customer is responsible for ensuring that the Supported Product is in normal operating condition at the time Services (including the Accidental Damage Service) are purchased. Under no circumstances will Dell



be responsible for Service for any damage or defect that existed prior to the Customer's purchase of the Service.

- Dell reserves the right to inspect the Supported Product to confirm that it is in normal operating condition. Dell may, for an additional charge, offer Customer repair options to return the underlying product to normal operating condition.
- If, upon inspection, Dell determines in its sole discretion that the damage or defect for the Supported Product existed before the Service was purchased, then the request for Service will be denied.

Keep Your Hard Drive

Keep Your Hard Drive Service (KYHD) allows Customers to retain possession of their failed hard drives (standard, Solid-State Drive (SSD) and Serial ATA (SATA) Hard Disk Drives (HDDs)) when receiving replacement hard drives pursuant to a Qualified KYHD Replacement. A "Qualified KYHD Replacement" is a repair and/or replacement arising from a defect(s) in workmanship occurring within the hardware warranty period applicable to Customer's Supported Product(s). All Qualified Repairs are provided pursuant to the terms of the Customer's limited hardware warranty or service agreement.

Supported Products: Keep Your Hard Drive Service is available with OptiPlex™, Precision™, Latitude™, (Dimension™), Venue™, Vostro™, XPS™, Alienware™, (Adamo™, Studio™), and Inspiron™ computer systems which are in a standard configuration. KYHD runs concurrently with the limited hardware warranty and is available on systems containing field-replaceable hard drives. Dell will only replace a failing hard drive that was purchased from Dell and installed in a Dell system, excluding items purchased through Dell's Software and Peripherals group, either at the time of system purchase or as a Customer kit and which is still under warranty. The KYHD Service will not be available to the Customer until a product is deemed eligible for a Qualified KYHD Replacement by Dell.

Keep Your Hard Drive Support Procedures

Receiving Support: Customers should contact Dell technical support in accordance with the "How to Contact Dell" Section above when they experience a problem or suspect a hard drive failure. Customers will receive support in accordance with their applicable service level entitlement under this Agreement. If the technician determines that the hard drive requires a Qualified KYHD Replacement, Dell will ship the replacement hard drive to the Customer pursuant to Customer's service level entitlement under this Agreement. This KYHD Service entitles Customer to retain possession of the failed drive.

In the event a Customer has purchased the Service, and includes or separately sends the hard drive from the Supported Product entitled to this Service to Dell as part of a Qualified KYHD Replacement, Customer agrees that their return of a hard drive entitled to this Service (a "Returned Entitled Drive") constitutes a waiver of their right to receive the Service from Dell. After Dell receives a Returned Entitled Drive, Dell will have no further obligation to the Customer with respect to such Returned Entitled Drive. Dell will not under any circumstance be obligated to return a Returned Entitled Drive to Customer, nor will Dell be required to remove data or take any other action with respect to the Customer's Returned Entitled Drive, nor any data stored on the Returned Entitled Drive. In the event that Dell receives a Returned Entitled Drive, Dell may process the Returned Entitled Drive in accordance with Dell's standard policies as a hard drive returned to Dell pursuant to the terms of the Customer's underlying warranty and service contract applicable to the Customer's Supported Product.

Failure rates on hard drives are constantly monitored and Dell reserves the right to refuse service if Dell reasonably believes that the Customer is overusing the Keep Your Hard Drive Service (such as when Customer's requests for replacement of defective hard drives materially exceeds the standard failure rates for the drive and system involved). If Dell determines (in Dell's sole discretion) a Customer is abusing the Service Dell reserves the right to cancel the Service in accordance with the Cancellation terms below.

Keep Your Hard Drive Contract does not include:

- Repair or replacement. (Any repair or replacement support is provided pursuant to customer's limited hardware warranty or service agreement.)
- Data destruction or data wipe.
- Asset recovery, disposal or recycling.



- Retention of hard drives that are subject to product recall due to health and safety risks.
- Non-standard hard drives requested as part of Dell Custom Factory Integration service.
- Support for failed/retained hard drives. (Support continues solely on the replacement hard drive pursuant to the applicable limited hardware warranty or service agreement.)
- Any activities not expressly stated in this Service Description.

Customer Responsibilities for Keep Your Hard Drive

- **Report Hard Drive failures.** Report each instance of hard drive failure to Dell hardware warranty support in accordance with Customer's applicable service agreement.
- **Provide Part Information.** Upon request, provide Dell the piece part identification information ("PPID") or adequate detail to validate that a contract covered drive failure has occurred.

Collaborative Assistance

If a problem arises with certain third-party products and software commonly utilized in conjunction with Customer's Supported Product, Dell will serve as a single point of contact, as set forth herein, until the problems are isolated and escalated to the third-party product vendor. Specifically, Dell will contact the third-party vendor and create a "problem incident" or "trouble ticket" on behalf of Customer, providing the necessary problem documentation. Once a vendor is engaged, Dell will monitor the problem resolution process and obtain status and resolution plans from the vendor until the vendor resolves the problem by either providing a resolution, steps towards a resolution, workaround, configuration changes, or escalation of a bug report. Upon the Customer's request, Dell will initiate management escalation procedures within Dell and/or the vendor organization.

To be eligible for Collaborative assistance, Customer must have the appropriate active support agreements and entitlement with the respective third-party vendor. Once isolated and reported, the third-party vendor provides technical support and resolution for Customer's problem. DELL WILL NOT BE RESPONSIBLE FOR THE PERFORMANCE OF OTHER VENDORS' PRODUCTS OR SERVICES.

View current Collaborative assistance partners [here](#). (Full URL: <http://i.dell.com/sites/doccontent/shared-content/services/en/Documents/ProSupport-Collaborative-Software-Assistance-List-Enterprise-and-End-User.pdf>.) Please note that supported third-party products may change at any time without notice to Customers.

Comprehensive Software Support

Dell ProSupport includes Dell Comprehensive Software Support for select Dell OEM end-user applications, operating systems, hypervisors and firmware on Supported Products (the "Covered Software Products") over the telephone, or by transmission of software and other information through electronic means, or by shipping software and/or other information to Customer. Covered Software Products include pre-installed end-user client applications such as Norton AntiVirus™ software, Microsoft® Office software suite, Intuit® QuickBooks® accounting software, Adobe® Photoshop® software and Adobe Acrobat® software. Please contact a Dell technical support analyst for an up-to-date list of Covered Software Products.

View current Comprehensive Software Support partners [here](#). (Full URL: <http://i.dell.com/sites/doccontent/shared-content/services/en/Documents/ProSupport-Comprehensive-Software-Support-List-Enterprise-and-End-User.pdf>.) Please note that supported third-party products may change at any time without notice to Customers.

Limits on Dell Comprehensive Software Support. Dell does not warrant that any particular software-related question will be resolved or that the Covered Software Product will produce any particular result. Situations giving rise to Customer's questions must be reproducible on a single system (i.e., one central processing unit with its workstation and other peripherals). Dell may conclude that a software issue is sufficiently complex or that Customer's Supported Product is of a nature that precludes effective analysis of the question through remote support. Customer understands and accepts that resolutions of certain issues giving rise to Customer's service request may not be available from the publisher of the relevant software title. Customer accepts that in such situations where no resolution is available from the publisher of the relevant software title, Dell's obligation to provide support to the Customer will be fully satisfied.



Excluded Services

- Performance or administrative assistance.
- Activities such as installation, de-installation, relocation, preventative maintenance, training assistance, remote administration, or any activities or services not expressly described in this Service Description.
- Supply items, media replacement, operating supplies, cosmetic accessories or parts such as batteries, frames, and cover or support thereon.
- Direct third party product support or collaborative assistance of versions not currently supported by the manufacturer, vendor, or partner.
- Support for equipment damaged by by act of nature (such as, but not limited to, lightning, flooding, tornado, earthquakes, and hurricanes), misuse, abuse of the Supported Product or components (such as, but not limited to, use of incorrect line voltages, use of incorrect fuses, use of incompatible devices or accessories, improper or insufficient ventilation, or failure to follow operating instructions), modification, unsuitable physical or operating environment, improper maintenance by Customer (or Customer's agent), moving the Supported Product in a manner inconsistent with its design, removal or alteration of equipment or parts identification labels, or failure caused by a product for which Dell is not responsible.
- Spyware/virus removal.
- Data backup services.
- Advanced wireless, networking or remote installation, set-up, optimization and configuration of applications beyond those described in this Service Description.
- Scripting, programming, database design/implementation, web development or recompiled kernels.
- Repair of damage or defects in supported Products which are purely cosmetic and do not affect device functionality.
- Repairs necessitated by software problems, or as a result of alteration, adjustment, or repair by anyone other than Dell, Dell's Authorized Reseller or Service Provider or by customers utilizing Customer Self-Replaceable (CSR) parts.

General Customer Responsibilities

Authority to Grant Access. Customer represents and warrants that it has obtained permission for both Customer and Dell to access and use the Supported Products, the data located thereon and all hardware and software components included therein, for the purpose of providing these Services. If Customer does not already have that permission, it is Customer's responsibility to obtain it, at Customer's expense, before Customer asks Dell to perform these Services.

Cooperate with Online Diagnosis, Phone Analyst and On-site Technician. Customer will cooperate with and follow the instructions given by any Dell remote support service, phone analyst or on-site technicians. Experience shows that most product problems and errors can be corrected remotely by closely following the remote diagnosis instructions or through close cooperation between the user and the analyst or technician.

On-site Obligations. Where Services require on-site performance, Customer will provide (at no cost to Dell) free, safe and sufficient access to Customer's facilities and the Supported Products, including ample working space, electricity, and a local telephone line. A monitor or display, a mouse (or pointing device), and a keyboard must also be provided (at no cost to Dell), if the product does not already include these items. An adult (whether Customer or Customer's authorized representative) must be present at all times during the service technician's visit.

Maintain Software and Serviced Releases. Customer will maintain software and Supported Products at Dell-specified minimum release levels or configurations as specified on www.support.dell.com for additional Supported Products. Customer must also ensure installation of remedial replacement parts, patches, software updates or subsequent releases as directed by Dell in order to keep the Supported Products eligible for this Service.

Data Backup; Removing Confidential Data. Customer will complete a backup of all existing data, software and programs on all affected products prior to and during the delivery of this Service. Customer should make regular backup copies of the data stored on all affected products as a precaution against possible failures, alterations, or loss of data. In addition, Customer is responsible for removing any confidential, proprietary, or personal



information and any removable media such as SIM cards, CDs, or PC Cards regardless of whether an on-site technician is also providing assistance. DELL WILL HAVE NO LIABILITY FOR:

- ANY OF YOUR CONFIDENTIAL, PROPRIETARY OR PERSONAL INFORMATION;
- LOST OR CORRUPTED DATA, PROGRAMS OR SOFTWARE;
- DAMAGED OR LOST REMOVABLE MEDIA;
- DATA OR VOICE CHARGES INCURRED AS A RESULT OF FAILING TO REMOVE ALL SIM CARDS OR OTHER REMOVABLE MEDIA INSIDE SUPPORTED PRODUCTS THAT ARE RETURNED TO DELL;
- THE LOSS OF USE OF A SYSTEM OR NETWORK; AND/OR
- FOR ANY ACTS OR OMISSIONS, INCLUDING NEGLIGENCE, BY DELL OR A THIRD-PARTY SERVICE PROVIDER.

Dell will not be responsible for the restoration or reinstallation of any programs or data. When returning a Supported Product or part thereof, Customer will only include the Supported Product or part which has been requested by Dell or the phone technician.

Limitation of Liability. DELL'S TOTAL LIABILITY FOR ANY AND ALL CLAIMS ARISING OUT OF OR IN CONNECTION WITH THIS AGREEMENT (INCLUDING ANY SERVICES PROVIDED HEREUNDER) IN ANY 12 - MONTH PERIOD SHALL NOT EXCEED THE TOTAL AMOUNT PAID BY CUSTOMER DURING THE PRIOR 12 MONTHS OF THIS AGREEMENT FOR THE SERVICE FOR EACH SUPPORTED PRODUCT GIVING RISE TO SUCH CLAIM(S). THESE LIMITATIONS, EXCLUSIONS AND DISCLAIMERS SHALL APPLY TO ALL CLAIMS FOR DAMAGES, WHETHER BASED IN CONTRACT, WARRANTY, STRICT LIABILITY, NEGLIGENCE, TORT OR OTHERWISE. THE PARTIES AGREE THAT THESE LIMITATIONS OF LIABILITY ARE AGREED ALLOCATIONS OF RISK CONSTITUTING IN PART THE CONSIDERATION FOR DELL'S SALE OF PRODUCTS, SOFTWARE OR SERVICES TO CUSTOMER, AND SUCH LIMITATIONS WILL APPLY NOTWITHSTANDING THE FAILURE OF ESSENTIAL PURPOSE OF ANY LIMITED REMEDY AND EVEN IF A PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH LIABILITIES. NEITHER DELL NOR ITS AFFILIATES, NOR THEIR RESPECTIVE PARTNERS, OFFICERS, DIRECTORS, EMPLOYEES OR AGENTS ARE LIABLE TO YOU, OR ANY SUBSEQUENT OWNER OR OTHER USER OF THE SUPPORTED PRODUCT, FOR ANY INCIDENTAL OR CONSEQUENTIAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LIABILITY OR DAMAGES FOR THE SUPPORTED PRODUCT NOT BEING AVAILABLE FOR USE, LOSS OR CORRUPTION OF DATA OR SOFTWARE, PERSONAL INJURY, DEATH, OTHER INDIRECT LOSS DUE TO SUPPORTED PRODUCT FAILURE, OR ANY AND ALL INCIDENTAL, INDIRECT, SPECIAL OR CONSEQUENTIAL DAMAGES ARISING OUT OF OR IN CONNECTION WITH THE USE OR PERFORMANCE OF THE SUPPORTED PRODUCT, EVEN IF YOU HAVE ADVISED DELL OF THE POSSIBILITY OF SUCH DAMAGES. NEITHER PARTY SHALL HAVE LIABILITY FOR THE FOLLOWING: (1) LOSS OF REVENUE, INCOME, PROFIT OR SAVINGS; (2) LOST OR CORRUPTED DATA OR SOFTWARE, LOSS OF USE OF A SYSTEM OR NETWORK OR THE RECOVERY OF SUCH; (3) LOSS OF BUSINESS OPPORTUNITY; (4) BUSINESS INTERRUPTION OR DOWNTIME; OR (5) DELIVERABLES, DELL PRODUCTS OR THIRD-PARTY PRODUCTS NOT BEING AVAILABLE FOR USE. BY ENTERING INTO THIS AGREEMENT, YOU EXPRESSLY WAIVE ANY CLAIMS DESCRIBED IN THIS PARAGRAPH. YOU AGREE AND UNDERSTAND THAT DELL WILL NOT BE RESPONSIBLE FOR ANY AMOUNT OF DAMAGES ABOVE THE AGGREGATE DOLLAR AMOUNT PAID BY YOU FOR THE PURCHASE OF THIS SERVICE FOR EACH SUPPORTED PRODUCT COVERED BY THIS AGREEMENT. SOME STATES AND JURISDICTIONS DO NOT ALLOW TOTAL OR PARTIAL EXCLUSION OR LIMITATION OF ANY DAMAGES OR INCIDENTAL OR CONSEQUENTIAL DAMAGES, SO SOME OR ALL OF THE ABOVE LIMITATIONS OR EXCLUSIONS MAY NOT APPLY TO YOU. BUT IN SUCH CASES THIS CLAUSE SHALL BE INTERPRETED AS TO EXONERATE OR LIMIT LIABILITY AS EXTENSIVELY AS PERMITTED BY APPLICABLE LAW.

Third Party Warranties. These Services may require Dell to access hardware or software that is not manufactured by Dell. Some manufacturers' warranties may become void if Dell or anyone else other than the manufacturer works on the hardware or software. Customer will ensure that Dell's performance of Services will not affect such warranties or, if it does, that the effect will be acceptable to Customer. Dell does not take responsibility for third party warranties or for any effect that the Services may have on those warranties.



Dell Services Terms & Conditions

This Service Description is entered between you, the customer ("you" or "Customer"), and the Dell entity identified on your invoice Order Documentation for the purchase of this Service.

For U.S. Consumers: Dell is pleased to provide these services to Consumers in accordance with this Service Description and the U.S. "Consumer Terms of Sale" at <http://www.dell.com/terms> (referred to as an "Agreement").

For Business Customers: This Service is provided subject to and governed by Customer's separate signed master services agreement with Dell that explicitly authorizes the sale of this Service. In the absence of such agreement, depending on Customer's location, this Service is provided subject to and governed by either Dell's Commercial Terms of Sale or the agreement referenced in the table below (as applicable, the "Agreement").

For All Customers: Please see the table below which lists the URL applicable to your Customer location where your Agreement can be located. The parties acknowledge having read and agree to be bound by such online terms.

Customer Location	Terms & Conditions Applicable to Your Purchase of Dell Services	
	Customers Purchasing Dell Services Directly From Dell	Customers Purchasing Dell Services Through an Authorized Dell Reseller
United States	Consumers: U.S. Consumer Terms of Sale at www.dell.com/terms Businesses: www.dell.com/CTS	Consumers: U.S. Consumer Terms of Sale at www.dell.com/terms Businesses: www.dell.com/CTS
Canada	www.dell.ca/terms (English) www.dell.ca/conditions (French-Canadian)	www.dell.ca/terms (English) www.dell.ca/conditions (French-Canadian)
Latin America & Caribbean Countries	Local www.dell.com country-specific website or www.dell.com/servicedescriptions/global .*	Local www.dell.com country-specific website or www.dell.com/servicedescriptions/global .*
Asia-Pacific-Japan	Local www.dell.com country-specific website or www.dell.com/servicedescriptions/global .*	Service Descriptions and other Dell service documents which you may receive from your seller shall not constitute an agreement between you and Dell but shall serve only to describe the content of Service you are purchasing from your seller, your obligations as a recipient of the Service and the boundaries and limitations of such Service. As a consequence hereof any reference to "Customer" in this Service Description and in any other Dell service document shall in this context be understood as a reference to you whereas any reference to Dell shall only be understood as a reference to Dell as a service provider providing the Service on behalf of your seller. You will not have a direct contractual relationship with Dell with regards to the Service described herein. For the avoidance of doubt any payment terms or other contractual terms which are by their nature solely relevant between a buyer and a seller directly shall not be applicable to you and will be as agreed between you and your seller.
Europe, Middle East, & Africa	Local www.dell.com country-specific website or www.dell.com/servicedescriptions/global .* In addition, customers located in France, Germany and the UK can select the applicable URL below: France: www.dell.fr/ConditionsGeneralesdeVente Germany: www.dell.de/Geschaeftsbedingungen	Service Descriptions and other Dell service documents which you may receive from your seller shall not constitute an agreement between you and Dell but shall serve only to describe the content of Service you are purchasing from your seller, your obligations as a recipient of the Service and the boundaries and limitations of such Service. As a consequence hereof any reference to "Customer" in this Service Description and in any other Dell service document shall in this context be understood as a reference to you whereas any reference to Dell shall only be understood as a reference to Dell as a service provider providing the Service on



	UK: www.dell.co.uk/terms .	behalf of your seller. You will not have a direct contractual relationship with Dell with regards to the Service described herein. For the avoidance of doubt any payment terms or other contractual terms which are by their nature solely relevant between a buyer and a seller directly shall not be applicable to you and will be as agreed between you and your seller.
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* Customers may access their local www.dell.com website by simply accessing www.dell.com from a computer connected to the Internet within their locality or by choosing among the options at Dell's "Choose a Region/Country" website available at <http://www.dell.com/content/public/choosecountry.aspx?c=us&l=en&s=gen>.

All Customers:

Prior to the expiration of your service contract and subject to the limitations set forth in this Service Description, you may be able to extend your service period based on available options then in effect for your Supported Product; provided however, that the duration of your service contract shall not extend beyond the duration of the Limited Hardware Warranty (including any warranty extensions). Customer further agrees that by renewing, modifying, extending or continuing to utilize the Service beyond the initial term, the Service will be subject to the then-current Service Description available for review at www.dell.com/servicesdescriptions/global.

To the extent that any terms of this Service Description conflict with any terms of the Agreement, the terms of this Service Description will prevail, but only to the extent of the specific conflict, and will not be read or deemed to replace any other terms in the Agreement which are not specifically contradicted by this Service Description.

By placing your order for the Services, receiving delivery of the Services, utilizing the Services or associated software or by clicking/checking the "I Agree" button or box or similar on the Dell.com website in connection with your purchase or within a Dell software or Internet interface, you agree to be bound by this Service Description and the agreements incorporated by reference herein. If you are entering this Service Description on behalf of a company or other legal entity, you represent that you have authority to bind such entity to this Service Description, in which case "you" or "Customer" shall refer to such entity. In addition to receiving this Service Description, Customers in certain countries may also be required to execute a form of signed Order Documentation.



Additional Terms & Conditions Applicable to Support & Warranty- Related Services

1. Supported Products

This Service is available on Supported Products which includes select Dell OptiPlex™, Latitude™, Venue™, Inspiron™, XPS™, Alienware™, Chromebooks™, Precision™ and Vostro™ systems which are purchased in a standard configuration, as well as select Microsoft™ Surface Pro™ tablets ("Supported Products"). Supported Products are added regularly, so please contact your Dell sales representative for the most up-to-date list of Services that are available on your Dell or non-Dell products.

Each Dell Supported Product is tagged with a serial number (the "Service Tag"). A separate service agreement must be purchased by Customer for each Supported Product. For example, a printer purchased with a laptop is not covered by the laptop's service contract; the printer and the laptop will each need their own service contract. Please refer to the Service Tag on your Supported Product when contacting Dell for this Service.

2. Support services

A. **Limited Hardware Warranty.** Support-related services pursuant to a Qualified Incident on Supported Products may include technical support options (remote, telephone, Internet, etc.) and service parts and related labor services to repair or replace defect(s) in workmanship pursuant to and occurring within the limited warranty period applicable to Customer's Supported Product(s). Dell's Limited Hardware Warranty is available for review at www.Dell.com/Warranty or posted outside of the United States at your regional Dell.com website. The Microsoft Surface Pro Warranty (available at: <http://www.microsoft.com/surface/en-us/support/documents>) covers Surface Pro Supported Products for the first year of customer's service terms (as defined below). Additional state-specific terms and conditions related to Consumer purchasers of Microsoft™ Surface Pro 3™ tablets are included in the State-Specific Provisions in Exhibit A below.

B. **Hardware Coverage Restrictions.** Hardware coverage limitations may apply and service offerings may be available to extend these hardware limitations for an additional fee. Please see www.Dell.com/Warranty for warranty information or contact a Dell technical support analyst for more details.

C. **Whole Unit Replacement; Failure to Return.** If Dell determines that a part or component of the defective Supported Product is one that is easily disconnected and reconnected (such as a keyboard or monitor), or if Dell determines that the Supported Product is one that should be replaced as a whole unit, Dell reserves the right to send Customer a whole replacement unit. All Dell service parts or components removed from the Supported Product and any original products for which customer received a replacement product become the property of Dell. If a Dell delivers a replacement part, component, or product to Customer, Customer must relinquish the defective item to Dell, other than a hard drive retained pursuant to the Keep Your Hard Drive service terms for the affected system in which case Customer may retain the respective hard drive(s). If Customer does not relinquish the defective item to Dell as required above, or if (in the event the replacement unit was not delivered in person by a Dell technician) the defective unit is not returned within ten (10) days, Customer agrees to pay Dell for the replacement unit upon receipt of invoice. **IF YOU FAIL TO PAY DELL FOR ANY PART, COMPONENT, OR PRODUCT, THEN DELL MAY CANCEL THIS AGREEMENT, SUSPEND YOUR WARRANTY AND/OR SERVICE SUPPORT ON ANY DELL PRODUCT YOU MAY OWN UNTIL THE APPLICABLE AMOUNT IS PAID, AND/OR TAKE OTHER LEGAL STEPS.** A suspension of warranty or service for failure to properly return a part, component, or product will not toll the term of your warranty.

D. **Parts Stocked.** Dell currently stocks parts in various locations throughout the world. Selected parts may not be stocked in the location closest to a Customer's site. If a part that is needed to repair the Supported Product is not available from a Dell facility near the Customer's location and must be transferred from another facility, it will be shipped as soon as is practical and commercially reasonable.

E. **Service Parts.** Dell uses and Customer expressly authorizes the use of new and reconditioned parts made by various manufacturers in performing warranty repairs.

3. **Term of Service.** This Service Description commences on the date listed on your Order Documentation and continues through the term ("Term") indicated on the Order Documentation. As applicable, the number of systems, products, licenses, installations, deployments, managed end points or end-users for which Customer has purchased any one or more Services, the rate or price, and the applicable Term for each Service is indicated on Customer's Order Documentation or other mutually-



agreed upon form of invoice, order acknowledgment or purchase order. Unless otherwise agreed in writing between Dell and Customer, purchases of Services under this Agreement shall be solely for Customer's own internal use and not for resale or service bureau purposes.

4. Important Additional Information

- A. **Rescheduling.** Once this service has been scheduled, any changes to the schedule must occur at least 8 calendar days prior to the schedule date. If Customer reschedules this service within 7 days or less prior to the schedule date, there will be a rescheduling fee not to exceed 25% of Dell's then-current sales price for the services. Customer agrees that any rescheduling of the service will be confirmed at least 8 days prior to commencement of the service.
- B. **Commercially Reasonable Limits to Scope of service.** Dell may refuse to provide Services if, in its opinion, providing the Services creates an unreasonable risk to Dell or Dell's Service providers or is beyond the scope of Services. Dell is not liable for any failure or delay in performance due to any cause beyond its control. Service extends only to uses for which the Supported Product was designed.
- C. **Optional Services.** Optional services (including point-of-need support, installation, consulting, managed, and professional, support or training services) may be available for purchase from Dell and will vary by Customer location. Optional services may require a separate agreement with Dell. In the absence of such agreement, optional services are provided pursuant to this Agreement.
- D. **Recording Calls.** In carrying out its obligations, Dell, or its third party sub-contractors, may at its discretion and solely for the purposes of monitoring the quality of Dell's response, record part or all of the calls between you and Dell. **By utilizing these Services, you consent to have your calls with Dell or its third-party subcontractors monitored or recorded.**
- E. **Cancellation.** Cancellation terms for Consumer customers are included in [Exhibit A](#).

For all other customers, Dell may cancel this Service at any time during the Service term for any of the following reasons:

- Customer fails to pay the total price for this Service in accordance with the invoice terms;
- Customer is abusive, threatening, or refuses to cooperate with the assisting analyst or on-site technician; or

- Customer fails to abide by all of the terms and conditions set forth in this Service Description.

If Dell cancels this Service, Dell will send Customer written notice of cancellation at the address indicated on Customer's invoice. The notice will include the reason for cancellation and the effective date of cancellation, which will be not less than ten (10) days from the date Dell sends notice of cancellation to Customer, unless state law requires other cancellation provisions that may not be varied by agreement. If Dell cancels this service pursuant to this paragraph, Customer shall not be entitled to any refund of fees paid or due to Dell.

If you purchased this service from a seller other than Dell, please see your sales receipt or other sales documentation for return policy, and please visit your original place of purchase for returns, cancellations, or refunds.

- F. **Geographic Limitations and Relocation.** This Service will be delivered to the site(s) indicated on the Customer's invoice. This Service is not available at all locations. Service options, including service levels, technical support hours, and on-site response times will vary by geography and configuration, and certain options may not be available for purchase in Customer's location, so please contact a sales representative for these details. Support outside of the country in which Customer purchased this Service (e.g., while Customer is traveling) may be available on a commercially reasonable efforts basis (e.g., not available in all countries, not available on all parts, not available to all Customers). Dell's obligation to supply the Services to relocated Supported Products is subject to local service availability and may be subject to additional fees, and to inspection and recertification of the relocated Supported Products at Dell's then current time and materials consulting rates. Customer will provide Dell with sufficient and safe access to Customer's facilities at no cost to Dell for Dell to fulfill Dell's obligations. For EMEA customers, unless stated otherwise in this service description, on-site service is available up to a distance of 150km from nearest PUDO [contact your sales representative for more information].
- G. **Transfer of Service.** Subject to the limitations set forth in this Service Description, Customer may transfer this Service to a third party who purchases Customer's entire Supported Product before the expiration of the then-current service term, provided Customer is the original purchaser of the Supported Product and this Service, or Customer purchased the Supported Product and this Service from its original owner (or a previous transferee).



and complied with all the transfer procedures available at www.support.dell.com. A transfer fee may apply. Please note that if Customer or Customer's transferee moves the Supported Product to a geographic location in which this Service is not available (or is not available at the same price) as Customer paid for this Service, Customer may not have coverage or may incur an additional charge to maintain the same categories of support coverage at the new location. If Customer chooses not to pay such additional charges, Customer's Service may be automatically changed to categories of support which are available at such price or a lesser price in such new location with no refund available.

H. Binding Arbitration. THIS AGREEMENT REQUIRES THE USE OF ARBITRATION ON AN INDIVIDUAL BASIS TO RESOLVE ANY AND ALL DISPUTES OR CONTROVERSIES BETWEEN CUSTOMER AND DELL, RATHER THAN JURY TRIALS OR CLASS ACTIONS, ACCORDING TO THE TERMS IN DELL'S U.S. TERMS OF SALE (see www.dell.com/terms).

Neither Dell nor you may institute any action in any form arising out of this Service Description more than eighteen (18) months after the cause of action has arisen, or in the case of nonpayment, more than eighteen (18) months from the date of last payment. For commercial customers only: The dispute resolution terms and conditions that apply to this agreement and your purchase of this Service are set forth in either the Dell Commercial Terms of Sale (available at www.dell.com/terms) or your separately-signed master services agreement with Dell that explicitly authorizes the sale of this Service.

I. Notices. Any written notices provided by you to Dell must be sent to the following address: Dell Marketing L.P., One Dell Way, Round Rock, TX 78682, Attn: Service and Support Department.

J. Governing Law. THIS AGREEMENT SHALL, TO THE EXTENT PERMITTED BY APPLICABLE LAW, BE GOVERNED BY THE LAWS OF THE STATE OF TEXAS, WITHOUT REGARD TO CONFLICTS OF LAWS RULES.

K. Assignment. Dell reserves the right to assign its rights and obligations under this Service Description to a qualified third party designated by Dell. In the event of such an assignment, you agree to look solely to the third party assignee for performance under this agreement.

L. Complete Agreement. THIS SERVICE DESCRIPTION IS THE COMPLETE AND EXCLUSIVE STATEMENT OF THE AGREEMENT BETWEEN YOU AND DELL AND IT SUPERSEDES ALL PRIOR ORAL AND

WRITTEN PROPOSALS AND COMMUNICATIONS PERTAINING TO THE SUBJECT MATTER HEREOF.

M. WARRANTY EXCLUSION. DELL MAKES NO WARRANTY AS TO THE SERVICES PROVIDED HEREUNDER, EITHER EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, ANY IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. DELL EXPRESSLY DISCLAIMS ALL WARRANTIES AS TO THE SERVICES PROVIDED HEREUNDER.

N. LIMITATION OF REMEDY. YOUR EXCLUSIVE REMEDY AND DELL'S ENTIRE, COLLECTIVE LIABILITY IN CONTRACT, TORT OR OTHERWISE, UNDER THIS AGREEMENT IS THE REPAIR OF THE DEFECTIVE PRODUCT OR COMPONENTS IN ACCORDANCE WITH THIS AGREEMENT. IF DELL IS UNABLE TO MAKE SUCH REPAIR, YOUR EXCLUSIVE REMEDY AND DELL'S ENTIRE LIABILITY WILL BE THE PAYMENT OF ACTUAL DAMAGES NOT TO EXCEED THE CHARGE PAID BY YOU IN THE PRECEDING TWELVE (12) MONTHS OR, IF NO CHARGE WAS PAID, THE THEN-CURRENT PUBLISHED ANNUAL CHARGES FOR THIS AGREEMENT. UNDER NO CIRCUMSTANCES WILL DELL BE LIABLE TO YOU OR ANY OTHER PERSON FOR ANY DAMAGES, INCLUDING, WITHOUT LIMITATION, ANY INDIRECT, INCIDENTAL, SPECIAL, OR CONSEQUENTIAL DAMAGES, EXPENSES, COST, PROFITS, LOST SAVINGS OR EARNINGS, LOST OR CORRUPTED DATA, OR OTHER LIABILITY ARISING OUT OF OR RELATED TO THIS AGREEMENT, OR OUT OF THE INSTALLATION, DEINSTALLATION, USE OF, OR INABILITY TO USE THE PRODUCT, OR OUT OF THE USE OF ANY SERVICE MATERIALS PROVIDED HEREUNDER. THIS AGREEMENT GIVES YOU SPECIFIC LEGAL RIGHTS AND YOU MAY HAVE OTHER RIGHTS THAT VARY BY JURISDICTION OR LOCATION. SOME JURISDICTIONS DO NOT ALLOW THE EXCLUSION OR LIMITATION OF (i) INCIDENTAL OR CONSEQUENTIAL DAMAGES OR (ii) IMPLIED WARRANTIES, SO THE ABOVE EXCLUSIONS MAY NOT APPLY.



For more information about any of our service offerings, please contact your Dell representative or visit www.dell.com/services. Availability varies by country. To learn more, customers and Dell Channel Partners should contact your sales representative for more information.

© 2016 Dell Inc. All rights reserved. Trademarks and trade names may be used in this document to refer to either the entities claiming the marks and names or their products. Dell's terms and conditions of sale apply and by referring to the text and the chart above titled "Dell Services Terms & Conditions". A printed hard copy of Dell's terms and conditions of sale is also available upon on request.

Exhibit A

Country-Specific and State-Specific Terms and Conditions

Country-Specific Provisions on Governing Law and Jurisdiction for Asia-Pacific and Japan (APJ) Customers. The governing law and which courts can adjudicate any dispute arising out of or in connection with this Agreement depends on where Customer is domiciled. Each party agrees to the applicable governing law below, without regard to choice or conflicts of law rules or the United Nations Convention on the International Sale of Goods, and to the exclusive jurisdiction of the applicable courts below.

If Customer is domiciled in:	The governing law is:	The courts having jurisdiction are:
China	Laws of People's Republic of China	Exclusive jurisdiction of the People's Court in Xiamen
Hong Kong	Laws of Hong Kong	Non-exclusive jurisdiction of the courts of Hong Kong
Taiwan	Laws of Taiwan	Non-exclusive jurisdiction of the Taipei District Court in the ROC
Korea	Laws of Korea	Non-exclusive jurisdiction of the Seoul Central Regional Court
Malaysia	Laws of Malaysia	Non-exclusive jurisdiction of the courts of Malaysia
Singapore	Laws of Singapore	Non-exclusive jurisdiction of the courts of Singapore
Thailand	Laws of Thailand	Non-exclusive jurisdiction of the courts of Thailand
India	Laws of India	exclusive jurisdiction of the courts in Bangalore
Japan	Laws of Japan	Exclusive jurisdiction of the Tokyo District Court of Japan
Any other country in the Asia Pacific & Japan region except Australia, and Japan	Laws of Singapore	Non-exclusive jurisdiction of the courts of Singapore

Additional State-Specific Provisions for Certain Consumer Customers in the U.S. Dell offers certain products for personal, family, or household use. Unless otherwise required by law, the following terms apply only to customers who purchase such products for the customer's own personal, family, or household use and not for resale, research, business, or other purposes ("Consumers"). The term "Agreement" in this Exhibit A refers to this Service Description.

- A. CANCELLATION.** If you purchased this service from a seller other than Dell, please see your sales receipt or other sales documentation for return policy, and please visit your original place of purchase for returns, cancellations, or refunds. FOR CUSTOMERS WHO PURCHASED FROM DELL, YOU MAY CANCEL THIS AGREEMENT BY PROVIDING TO DELL AT LEAST THIRTY (30) DAYS WRITTEN NOTICE OF THE DECISION TO CANCEL. DELL WILL ISSUE A REFUND TO YOU FOR ANY UNUSED PORTION OF THE SERVICE TERM FOR WHICH YOU HAVE PAID. IF MORE THAN THIRTY (30) DAYS HAVE TRANSPIRED FOR THE CURRENT CONTRACT YEAR, THEN A REFUND WILL NOT BE PAID FOR THAT CURRENT CONTRACT YEAR. THE BASE LIMITED HARDWARE WARRANTY MAY NOT BE CANCELLED. CANCELLATION OF EXTENDED WARRANTIES OR ADDITIONAL SERVICES AT ANY TIME AFTER THE ORDER IS PLACED MAY REDUCE ANY APPLICABLE DISCOUNT AND MAY REQUIRE RETURN OF THE COMPLETE PRODUCT. DELL MAY IMMEDIATELY CANCEL THIS AGREEMENT AND YOU WILL NOT BE ENTITLED TO A REFUND IF YOU FAIL TO ABIDE BY ALL OF THE TERMS AND CONDITIONS SET FORTH IN THIS SERVICE DESCRIPTION, IF YOU FAIL TO MAKE ANY PAYMENT WHEN DUE, IF YOU FAIL TO PROVIDE A LOCATION AT YOUR HOME THAT IS CONDUCIVE TO PRODUCT REPAIR, IF YOU INSIST ON SERVICE TO BE PROVIDED AT VARYING LOCATIONS, IF YOU FAIL TO PROPERLY RESTRAIN A PET, IF YOU ARE ABUSIVE OR REFUSE TO COOPERATE WITH OUR TECHNICIAN, IF YOU THREATEN OUR TECHNICIAN EITHER VERBALLY OR PHYSICALLY, OR IF YOUR LOCATION OR THE GENERAL AREA WHERE THE PRODUCT IS LOCATED IS INFESTED WITH INSECTS, RODENTS, PESTS, BIOHAZARDS, HUMAN OR ANIMAL EXCREMENT AND/OR CHEMICALS AS REASONABLY DETERMINED TO BE UNSAFE BY OUR TECHNICIAN. If Dell cancels this Service, Dell will send Customer written notice of cancellation at the address indicated on Customer's invoice or the last-known address in Dell's records. The notice will include the reason for cancellation and the effective date of cancellation, which will be not less than ten (10) days from the date Dell sends notice of cancellation to Customer. Local law may require other cancellation provisions that may not be varied by agreement. State-specific cancellation provisions that may apply to United States Consumers are detailed in the State-Specific section below.
- B. State-Specific Provisions.** The terms stated in this section are specific to warranties and services purchased for a separate charge in certain states. If you are not a permanent resident of the state identified in each paragraph below at the time you purchase the service for a separate charge, then you are not eligible for

these rights and/or remedies. We are not obligated to provide the service under these terms except in the states specified below.

- Alabama, Georgia and Kentucky Customers. The obligations of Dell under this Agreement are backed by the full faith and credit of Dell.
- California Customers. You may cancel this Agreement at any time by following the procedures for cancellation set forth in this Agreement. If you cancel this Agreement within 30 days of receipt of this Agreement, you will receive a full refund if no claims have been made against the contract. If any claim has been made against the contract, then you will receive a pro-rata refund based on the retail value of any service performed. If you cancel this Agreement after thirty (30) days of your receipt of this Agreement, you are entitled to a pro-rata refund as follows: Refund = The Total Price minus (a) the number of days from the date you receive the covered hardware until we receive notice of your cancellation divided by the term of this Agreement; (b) 0.1 multiplied by the Total Price; and (c) the cost of any repair or replacement provided to you before cancellation.
- Illinois Customers. You may cancel this Agreement at any time by following the procedures for cancellation set forth in this Agreement. If you cancel this Agreement after thirty (30) days of your receipt of this Agreement, you are entitled to a pro-rata refund as follows: Refund = The Total Price minus (a) the number of days from the date you receive the covered hardware until we receive notice of your cancellation divided by the term of this Agreement; (b) 0.1 multiplied by the Total Price; and (c) the cost of any repair or replacement provided to you before cancellation.
- Florida Customers. The terms stated in this paragraph are specific to permanent residents of Florida who purchase both the hardware and this Agreement for personal, family or household purposes. If you are not a permanent resident of Florida at the time you purchase the hardware and this Agreement for personal, family or household purposes, then you are not eligible for these rights and/or remedies. You may cancel this Agreement at any time by following the procedures for cancellation set forth in this Agreement. In the event you cancel this Agreement, you are entitled to a refund, which shall be based upon 90 percent of the unearned pro-rata purchase price less any claims that have been paid or less the cost of repairs made on your behalf. In the event the contract is canceled by Dell, the refund shall be based upon 100 percent of the unearned pro-rata purchase price. Arbitration of any and all claims and disputes arising solely out of the terms and conditions of this Agreement is non-binding unless the parties agree in writing at the time a claim is asserted or a demand for arbitration is made that both parties want the arbitration to be binding. This Agreement shall be governed by the laws of the State of Texas; however, to the extent such governing law is expressly prohibited by Florida's laws governing service warranty associations in certain instances, then the laws of Florida shall govern in such instances. No fees for service transfer or downgrading due to geographic limitations apply. If service downgrades are required as a result of transferring the hardware to a new location, then you may cancel this Agreement and receive a pro-rata refund as set forth immediately above. Dell Marketing L.P. is a licensed service warranty association in Florida, and it is the issuer of this Agreement.
- Hawaii Customers. If you cancel this Agreement pursuant to the procedures for cancellation set forth in this Agreement and we fail to refund the purchase price of this Agreement to you within forty-five (45) days after your cancellation, we are obligated to pay you a penalty of 10% per month of the amount of the refund due and owing to you. Your right to cancel this Agreement only applies to the original owner of the Agreement and may not be transferred to subsequent owners of the Agreement. The obligations of Dell under this Agreement are backed by the full faith and credit of Dell.
- Maine Customers. You may cancel this Agreement at any time by following the procedures for cancellation set forth in this Agreement. If you cancel this Agreement within twenty (20) days after we sent the Agreement to you or within ten (10) days of delivery if the Agreement was provided to you at the time of sale and you have not made a claim under this Agreement, then this Agreement is void and Dell shall refund to the Agreement holder, or credit the account of the Agreement holder for the full purchase price of the Agreement and any sales tax refund required by state law. The right to void this Agreement as provided in this subsection is not transferable and shall apply only to the original purchaser of the Agreement, and only if no claim has been made prior to the return of the Agreement to Dell. If you cancel this Agreement pursuant to the procedures for cancellation set forth in this Agreement and we fail to refund the purchase price of this Agreement to you within forty-five (45) days after your cancellation, we are obligated to pay you a penalty of 10% per month of the amount of the refund due and owing to you. After the applicable twenty (20) or ten (10) day period has lapsed or if a claim has been made under the Agreement during that time period, you may cancel the Agreement and we will refund to you 100% of the unearned pro rata provider fee, less any claims paid. An administrative fee not to exceed 10% of the provider fee may apply. If Dell cancels this Agreement, Dell shall mail a written notice to the owner of this Agreement at the last known address

of such owner that is contained in our records at least fifteen (15) days prior to cancellation by Dell and the notice will state the effective date of the cancellation and reason for the cancellation. If this Agreement is cancelled by Dell for a reason other than non-payment of the provider fee, Dell will refund to you 100% of the unearned pro rata provider fee, less any claims paid. An administrative fee not to exceed 10% of the provider fee may apply upon cancellation by Dell. Obligations of the provider under this Agreement are backed by the full faith and credit of Dell.

- Maryland Customers. If you return the service contract within twenty (20) days of the date the contract was mailed to you, or the date the contract was delivered to you if it was delivered at the time of sale, and if no claim has been made under the contract, the service contract will be void and Dell will refund to you, or credit your account, the full purchase price of the service contract. If we fail to refund the purchase price of the service contract to you within forty-five (45) days after your cancellation, we are obligated to pay you a penalty equal to ten (10) percent of the value of the consideration paid for the service contract for each month that the refund is not paid or credited. Your right to void this service contract is not transferrable and applies only to the original purchaser of the service contract, and only if no claim has been made prior to cancellation.
- Massachusetts Customers. You may cancel this Agreement at any time by following the procedures for cancellation set forth in this Agreement. If you cancel this Agreement within twenty (20) days after we sent the Agreement to you or within ten (10) days of delivery if the Agreement was provided to you at the time of sale and you have not made a claim under this Agreement, then this Agreement is void and Dell shall refund to the Agreement holder, or credit the account of the Agreement holder or other payer of record, if different, for the full purchase price of the Agreement. The right to void this Agreement as provided in this subsection is not transferable and shall apply only to the original purchaser of the Agreement, and only if no claim has been made prior to the return of the Agreement to Dell. If you cancel this Agreement pursuant to the procedures for cancellation set forth in this Agreement and we fail to refund the purchase price of this Agreement to you within forty-five (45) days after your cancellation, we are obligated to pay you a penalty of 10% per month of the amount of the refund due and owing to you. If Dell cancels this Agreement, Dell shall mail a written notice to the owner of this Agreement at the last known address of such owner that is contained in our records at least five (5) days prior to cancellation by Dell. Prior notice is not required if Dell cancels due to: nonpayment; a material misrepresentation; or a substantial breach of duties by the service contract holder relating to the covered product or its use. Obligations of the provider under this Agreement are backed by the full faith and credit of Dell.
- Montana Customers. Obligations of the provider under this Agreement are backed by the full faith and credit of the provider.
- Nevada Customers. You may cancel this Agreement at any time by following the procedures for cancellation set forth in this Agreement. If you cancel this Agreement within twenty (20) days after your receipt of this Agreement and you have not made a claim under this Agreement, you are entitled to a full refund of the Total Price. If you cancel this Agreement any time after twenty (20) days after your receipt of this Agreement or if you cancel this Agreement and have made a claim at any time under this Agreement, you are entitled to a refund of the unearned premium calculated on a pro rata basis, minus a cancellation fee of 10% of the Total Price. We may cancel this Agreement for any reason within seventy (70) days after your receipt of this Agreement. We may cancel this Agreement thereafter only if:
 - You fail to pay an amount when due;
 - You are convicted of a crime that results in additional service under this Agreement;
 - It is discovered that you committed fraud or made a material misrepresentation in obtaining this Agreement or submitting a claim;
 - It is discovered that you engaged in an act or omission, or violated a condition of this Agreement, after the date of this Agreement which substantially and materially increases the service due under this Agreement; or
 - A material change occurs to the nature or scope of the service that causes it to be substantially and materially increased beyond that contemplated as of the date of this Agreement.

If we cancel or suspend this Agreement as provided above, we will send you written notice at the address indicated in our records. The notice will include the effective date of the cancellation or suspension, which will not be less than fifteen (15) days after the date we send you the notice of cancellation or suspension, and you will have the right to contact us to cancel the contract in lieu of suspension. In addition, in the case of cancellation, you will be entitled to a refund of the unearned premium calculated on a pro rata basis. If we fail to deliver to you within forty-five (45) days any unearned premium to which you are entitled as provided above, you will be entitled to an additional amount equal to 10% of the Total Price for every thirty (30) days such refund is delayed beyond the

45-day period. You are not required to pay a deductible to receive the service. The service covers only the types of defects expressly identified in this Agreement. Any other defects in the hardware existing prior to the date of this Agreement are not covered by the service. Repairs initiated or completed without Dell's prior approval will not be covered under this service contract. The obligations of Dell under this Agreement are backed by the full faith and credit of Dell Inc. This Agreement shall be governed by the laws of the State of Nevada. The arbitration provisions of this Agreement shall not apply to disputes arising solely from this Agreement. Dell may assign its administrative obligations to a third party that is registered in Nevada but may not transfer its provider obligations unless the new provider files its own service contract in compliance with NEV. REV. STAT. ANN. §§ 690C.010, et seq.

- New York Customers. If you cancel this Agreement pursuant to the procedures for cancellation set forth in this Agreement and we fail to refund the purchase price of this Agreement to you within thirty (30) days after your cancellation, we are obligated to pay you a 10% penalty per month of the amount of the refund due and owing to you. The obligations of Dell under this Agreement are backed by the full faith and credit of Dell. In addition to the services specified under this Agreement, Dell will provide repair and replacement services as to defects in materials or workmanship, or wear and tear, to the extent provided in Dell's Limited Hardware Warranty (see <http://www.dell.com/warranty>), including any warranty extensions, the provisions of which Limited Hardware Warranty are incorporated by reference herein. Dell's Limited Hardware Warranty may be included with the purchase and in the price of the covered hardware. Such incorporation by reference shall not enlarge or diminish your rights or Dell's obligations under the Limited Hardware Warranty, provided, however, the duration of this Agreement shall not extend beyond the duration of the Limited Hardware Warranty (including any warranty extensions). In the event of a conflict between the provisions of this Agreement and the Limited Hardware Warranty, the provisions of this Agreement shall control.
- North Carolina Customers. You are entitled to written notification before the sale of a service agreement that the purchase of a service agreement is not required either to purchase or obtain financing on the covered hardware. You may cancel this Agreement at any time by following the procedures for cancellation set forth in this Agreement. If you cancel this Agreement after thirty (30) days of your receipt of this Agreement, you are entitled to a pro-rata refund as follows: Refund = The Total Price minus (a) the number of days from the date you receive the covered hardware until we receive notice of your cancellation divided by the term of this Agreement; (b) 0.1 multiplied by the Total Price; and (c) the cost of any repair or replacement provided to you before cancellation.
- Oklahoma Customers. Dell Inc. shall be considered the obligor on the service obligations hereunder.
- Oregon Customers. The obligations of Dell Marketing L.P. under this Agreement are backed by the full faith and credit of Dell Inc. The contact information for both Dell Marketing L.P. and Dell Inc. is One Dell Way, Round Rock, TX 78682, Attn: Service and Support Department, (800) 624-9897. The arbitration provisions in this Agreement shall not apply to disputes arising solely from this Agreement. This Agreement shall be governed by the laws of the State of Oregon.
- South Carolina Customers. If you cancel this Agreement pursuant to the procedures for cancellation set forth in this Agreement and we fail to refund the purchase price of this Agreement to you within forty-five (45) days after your cancellation, we are obligated to pay you a 10% penalty per month of the amount of the refund due and owing to you. Your right to cancel this Agreement only applies to the original owner of the Agreement and may not be transferred to subsequent owners of the Agreement. If we cancel this Agreement, we will send you written notice of the cancellation at least fifteen (15) days prior to the effective date of cancellation. The obligations of Dell under this Agreement are backed by the full faith and credit of Dell. If we do not timely resolve such matters within sixty (60) days of proof of loss, you may contact the South Carolina Department of Insurance, Post Office Box 100105, Columbia, South Carolina 29202-3105, or (800) 768-3467.
- Texas Customers. If you cancel this Agreement pursuant to the procedures for cancellation set forth in this Agreement and we fail to refund the purchase price of this Agreement to you within forty-five (45) days after your cancellation, we are liable to you for a penalty of no more than 10% per month of the amount of the refund due and owing to you. Your right to cancel this Agreement only applies to the original owner of the Agreement and may not be transferred to subsequent owners of the Agreement. The obligations of Dell under this Agreement are backed by the full faith and credit of Dell. Any unresolved complaints concerning Dell or questions concerning the regulation of service contract providers may be addressed to: Texas Department of Licensing and Regulation, P.O. Box 12157, Austin, Texas 78711-2157, telephone (512) 4636599 or (800) 803-9202 (within Texas).
- Washington Customers. If you cancel this Agreement pursuant to the procedures for cancellation set forth in this Agreement above and we fail to refund the purchase price of this Agreement to you within thirty (30) days after your cancellation, we are obligated to pay you a penalty of 10% per month

of the amount of the refund due and owing to you. Your right to cancel this Agreement only applies to the original owner of the Agreement and may not be transferred to subsequent owners of the Agreement. If we cancel this Agreement as provided above, we will send you written notice at the address indicated in our records at least twenty-one (21) days prior to the effective date of that cancellation. The notice will state the effective date of the cancellation the true and actual reason for the cancellation. The obligations of Dell under this Agreement are backed by the full faith and credit of Dell. The arbitration provisions in this Agreement do not apply to the extent those provisions are expressly prohibited by Washington law. Those laws, including Wash. Rev. Code 48.110.070(14) and the state Uniform Arbitration Act (Wash. Rev. Code 7.04A et seq.), may give you certain rights, such as a right to arbitrate in Washington at a location in closest proximity to your permanent residence (unless you and Dell agree otherwise).

- Wisconsin Customers. This Agreement is subject to limited regulation by the Office of the Commissioner of Insurance. Dell Inc. shall be considered the obligor on the service obligations hereunder.
- Wyoming Customers. The arbitration provisions in this Agreement do not apply to the extent those provisions are expressly prohibited by Wyoming law. Those laws may give you certain rights, such as the right to voluntarily enter into a written agreement to arbitrate, and, to the extent required by Article 19, Section 8 of the Constitution of the State of Wyoming, arbitration of any and all claims and disputes arising solely out of the terms and conditions of this Agreement is non-binding unless the parties agree in writing that both parties want the arbitration to be binding. The final determination in any proceeding instituted pursuant to the arbitration provisions set forth in this Agreement may be submitted to a court of competent jurisdiction in accordance with Sections 1-36-101 to -119 of the Wyoming Statutes. This Agreement shall be governed by the laws of the State of Texas; however, to the extent such governing law is expressly prohibited by Wyoming's laws governing service contract providers in certain instances, then the laws of Wyoming shall govern in such instances. The obligations of the provider under this service contract are backed by the full faith and credit of the provider. If you cancel this Agreement within thirty (30) days after this Agreement was provided to you and no claims have been made against this Agreement, then this Agreement is void and we shall refund to the Agreement holder, or credit the account of the Agreement holder, with the full purchase price of the Agreement. The right to void the Agreement as provided in the preceding sentence is not transferable and shall apply only to the original Agreement purchaser. If you cancel this Agreement after thirty (30) days of your receipt of this Agreement, you are entitled to a pro-rata refund as follows:
 - Refund = The Total Price minus (a) the number of days from the invoice date or other start date noted on your invoice or information page until we receive notice of your cancellation divided by the term of this Agreement; (b) 0.1 multiplied by the Total Price; and (c) the cost of any repair or replacement provided to you before cancellation. A 10% penalty per month shall be added to a refund that is not paid within 45 days after return of the service contract.

If Dell cancels this Agreement, Dell shall mail a written notice to the holder of this Agreement at the last known address of such holder that is contained in our records at least ten (10) days prior to cancellation by Dell, and the notice shall state the effective date of cancellation and the reason for cancellation. Prior notice is not required if Dell cancels due to non-payment of the provider fee, a material misrepresentation by the Agreement holder to Dell, or a substantial breach of duties by the Agreement holder relating to the covered product or its use.

Exhibit B

Severity Levels

Severity levels will be assigned to Qualified Incidents according to the table(s) below.

Severity	Condition	Dell Response	Customer Role
2	High impact, but imminent workaround or resolution available; twenty-four (24) hours/day by seven (7) days/week Customer resource allocation not available to aid Dell in its response.	Immediate remote troubleshooting; Escalation Manager intervention if remote diagnosis has not been determined within ninety (90) minutes of contact. Parts/labor dispatch after remote troubleshooting and diagnosis.	Provide appropriate staff and resources to sustain continuous communication and work efforts. Site-based senior management informed and engaged.
3	Minimal business impact.	Remote troubleshooting, parts/labor dispatched remote troubleshooting and diagnosis.	Provide point-of-contact information for case and respond to Dell requests within twenty-four (24) hours.

On-site Service Options

On-site response options vary depending on the type of service purchased and whether optional "Mission Critical" enhanced service was purchased with Dell ProSupport. If you purchased ProSupport with an on-site support service response level, your invoice indicates the applicable on-site service response level, which corresponds to the tables below. Provided all applicable terms and conditions set forth in this Service Description have been fulfilled, Dell will dispatch a service technician to the Customer's business location for a Qualified Incident as necessary and pursuant to the Severity level and applicable on-site response table below. If Customer or Customer's authorized representative is not at the location when the service technician arrives, the service technician cannot service the Supported Product. The technician will leave a card to let Customer know he or she was there or attempt to contact Customer by telephone or email. Customer may be charged an additional charge for a follow-up service call.

Dell ProSupport Plus On-site Response

Type of On-site Response	On-site Response Time ⁴	Restrictions/Special Terms
1 to 2 Business Day On-site Response After Remote Diagnosis	Following remote troubleshooting and diagnosis, a technician can usually be dispatched to arrive on-site the next business day.	<ul style="list-style-type: none">Available 5 days each week (Monday-Friday), 10 hours each day – excluding holidays.Requests need to be received before latest local ship time⁵, you will be advised of this during your interaction with Dell or contact your Dell representative for country specific detailsAvailable only on select models of Supported Products.
Outside Continental United States ("OCONUS") Customers	Following remote troubleshooting, parts can be dispatched. On-site arrival times will depend on OCONUS Customer location and part-availability.	<ul style="list-style-type: none">Limited to Dell-approved (US only) OCONUS Customers.Availability limited to select systems and locations. See http://content.dell.com/us/en/fedgov/fed-solutions-oconus.aspx?~ck=bt for details.Federal Customers should consult OCONUS Service Locations in Customer's applicable separately-signed services agreement with Dell.

For All Other On-site Response Service Options:

Following completion of remote troubleshooting, diagnosis, and problem determination, Dell will determine if the Qualified Incident requires an on-site service technician and/or parts to be dispatched or if the issue can be resolved remotely.

Exhibit C

Other Service Response Options

Rapid Return for Repair Service after Remote Troubleshooting. If Customer has purchased a Supported Product that is not serviceable at Customer's location, or if Dell determines that a repair option other than on-site service is required, then, after remote diagnosis and troubleshooting, Dell may provide service in accordance with one of the service options in the table below. Customer must immediately package the Supported Product and either mail or schedule carrier pickup on the same day, or the next available day to maintain Customer's entitlement, and any delay by Customer in packaging and returning or arranging for return of the Supported Product will result in delayed response times.

Upon repair or replacement of the Supported Product, Dell will deliver the Supported Product to the carrier for return shipping to Customer. If non-Dell options added to Customer's Supported Product are found to be the cause of the reported problem, a service charge may be applied and repair and return times may be delayed. Dell reserves the right to send Customer a whole replacement for the Supported Product or a replacement for portions of the Supported Product rather than repairing and returning the Supported Product that Customer sent for repair. Customer is obligated to pay at the then-current standard Dell price for any service parts removed from Customer's Supported Product and not properly returned to Dell by Customer. Failure to timely pay for service parts not properly returned to Dell by Customer may result in suspension of Customer's service under this Agreement in accordance with Section 2.C of the Additional Terms and Conditions Applicable to Support & Warranty-Related Services above. In the event that customer's Supported Product is located in an area not currently serviced by a major common carrier or with limited service by one or more major common carriers, Dell's normal repair service will be delayed. Return for Repair Service is not available in all countries and locations. Contact your sales representative for more information.

Other Service Response Options:

Service Response Level	Additional Options (if applicable)	Details
Return for Repair Service Options	Mail-in Service (MIS)	Mail-in Service is initiated by contacting Dell technical support as outlined above. During diagnosis, the Dell Technician will determine if the issue requires that the Supported Product be sent to a Dell-designated repair center to support a Qualified Incident. Typical cycle time, including shipping to and from the repair center, is 10 business days from the date Customer ships the Support Product to Dell.
	Carry-In Service (CIS)	Carry-In Service is a "drop-off" service initiated by contacting Dell technical support as outlined above. During the remote troubleshooting process, the Dell Technician will diagnose whether a hardware fault is the issue: If so, then the Customer will be asked to deliver the Supported Product to a Dell-designated repair center or shipping location (at the Customer's cost). Standard service hours are local business hours, available 5 days per week (Monday-Friday), excluding local national holidays. Repairs of Qualified Incidents will be performed in accordance with the response time identified on Customer's Order Documentation. Once the Supported Product has been repaired, Dell will contact Customer to make arrangements to retrieve it. Repair service level agreements may vary by country and city.
	Partner Led Carry-In Service (CIS) (available in certain emerging markets in Europe, the Middle East and Africa)	Carry-In Service is a "drop-off" service initiated by either contacting or bringing the Supported Product to a Dell-designated repair centre or shipping location (at the Customer's cost). Standard service hours are local business hours, available 5 days per week (Monday-Friday), excluding local national holidays. Repairs of Qualified Incidents will be performed in accordance with the response time identified on Customer's Order Documentation. Once the Supported Product has been repaired, The Dell Authorized Service Provider will contact Customer to make arrangements to retrieve it. Repair service level agreements may vary by country and city.

⁴ Partner Led Carry-In Service (CIS) is performed by Dell Authorized Service Providers.

Service Response Level	Additional Options (if applicable)	Details
Return for Repair Service Options	Collect and Return Service	Collect and Return Service is initiated by contacting Dell technical support as outlined above. If a Qualified Incident in the Supported Product is diagnosed and cannot be resolved through remote, a Dell representative will collect your Supported Product and take it to a Dell-designated repair center. This service method includes labor and the repair or replacement of parts in the main product unit, including monitor, keyboard, and mouse, if not ordered separately.
	Partner Led Collect and Return Service (CAR) ⁵ (available in certain emerging markets in Europe, the Middle East and Africa)	Collect and Return Service is initiated by contacting your Dell Authorized Service Provider. If a Qualified Incident in the Supported Product is diagnosed and cannot be resolved through remote troubleshooting, your Dell Authorized Service Provider will collect your Supported Product and take it to a Dell-designated repair center. Standard service hours are local business hours, available 5 days per week (Monday-Friday), excluding local national holidays. Repairs of Qualified Incidents will be performed in accordance with the response time identified on Customer's Order Documentation. Once the Supported Product has been repaired, The Dell Authorized Service Provider will contact Customer to make arrangements to return it. This service method includes labor and the repair or replacement of parts in the main product unit, including monitor, keyboard, and mouse, if not ordered separately. Repair service level agreements may vary by country and city.
	Terms and conditions applicable to all Non-On-site Service Response Options.	<p>Repairs of Qualified Incidents will be performed in accordance to the response time identified on Customer's Order Documentation. Once the Supported Product has been repaired, it will be returned to the Customer.</p> <p>Shipping Procedures: During diagnosis, the Dell Technician will provide instructions on how to return the product to the Dell-designated repair center. The Supported Product must be shipped to the address provided by the Dell Technician and prominently labeled with the "Return Authorization Number". The Return Authorization Number will be provided by the Dell Technician. To expedite repair or replacement, enclose a brief description of the issue in writing. Package the product being returned in its original packaging. If the original packaging is not available, the Dell Technician may assist by providing packaging; however a fee may apply for this service. Dell will cover the cost of shipping the product to Dell and back to Customer.</p> <p>Shipping Precautions: Customer should not send manuals, confidential, proprietary or personal information, or removable media such as floppy disks, DVDs, PC Cards, etc. Dell is not responsible for lost or corrupted data, damaged or lost media, or Customer's confidential, proprietary or personal information.</p>

⁵ Partner Led Collect and Return Service (CAR) is performed by Dell Authorized Service Providers.

Service Response Level	Additional Options (if applicable)	Details
Parts-Only Service	N/A	For Customers with Parts-Only Service, Dell will enable Customer to request replacement parts to support a Qualified Incident(s). Dell may provide whole unit exchanges rather than the exchange of individual parts, in which case Dell includes a prepaid shipping container with each replacement part for Customer to use to return the original defective part to Dell. Parts-Only Service includes limited remote support to qualify the failing component – the remote support does not include any telephone-based trouble-shooting or other types of remote assistance.
Advanced Exchange Service	N/A	For Customers with Advanced Exchange Service, Dell may ship a replacement product to the Customer's business location to support a Qualified Incident. The replacement product will be shipped via ground shipping. In some instances, at Dell's discretion, an on-site service technician may also be dispatched to replace/ install the replacement product. Upon receipt of the replacement product, Customer must return the defective Supported Product to Dell by taking the defective Supported Product to the designated return carrier location within 3 business days. If Dell determines that Customer's Supported Product cannot be returned at a carrier location and Customer must return the Supported Product via a mail-in return method, then the packaging, shipping instructions, and a pre-paid shipping waybill will ordinarily be dispatched to Customer's site with the replacement product. Upon receipt of the replacement product, Customer will immediately package the Supported Product and either mail or schedule carrier pickup on the same day, or the next available day. Should the Customer fail to return the defective item, a fee may be charged.

Dell Financial Services Information

Dell Financial Services (DFS) Overview

Dell Financial Services, L.L.C. (DFS) is a dedicated financial services entity focused on the financial and technology management needs of Dell's customers. Obtaining computer equipment is only the beginning. Information technology (IT), its acquisition, management and disposition, is an emerging challenge that requires state of the art tools for successful administration. DFS, in its mission to relate directly to the customer and the customer's individual needs, is ready, willing and able to assist DIR for State Office of the Attorney General as well as the acquisition related to the DIR Bulk Buy Program and its comprehensive IT solutions. **DFS currently has two versions of Master Lease Agreements in place with the DIR for Texas Agencies to utilize via the Dell DIR contract # 1951.**

Our mission at DFS is to help your company get the technology it needs today and expand acquisition opportunities within current budget allocations. You will find a wide range of flexible programs all aimed at making acquisition easy and affordable, whether you are on a regular rotation program, unsure of your long-term plans or seeking an affordable method of financing equipment, software and related services.

Founded with Dell customers in mind, DFS delivers a unique focus on the complete customer experience. At DFS, we are with you every step of the way from dedicated sales team introductions to an easy end-of-term process.

Here are just a few ways we are working to make your financing experience easier:

- Dedicated Sales Team - No phone queue to dial in. You have direct access to your DFS sales team members from your DFS field executive to your end-of-lease coordinator.
- DFS Online Services (DFSOS) - Dell customers can access DFSOS from their Premier portal, allowing virtually anytime access to critical information and an easy way to handle routine tasks to make asset management and your end-of-lease process more efficient.

DFS – We are more than just financing.

DFS offers a myriad of financing solutions to meet your budget and technology needs. From asset rotation lease plans to ownership financing solutions with terms spanning from 12 to 60 months for qualified customers, DFS will make it easy to acquire your technology needs today.

We know DIR has a choice in finance providers. DFS focuses not only on the financing aspect of the relationship but on the total customer experience from dedicated account team introductions to an easy end-of-term process. Some of the many special features of the DFS leasing program are noted below.

Fully-Integrated Order Processing

DFS is fully integrated into Dell systems and operations. The benefit to DIR is timely and efficient order release, transfer of key order data without duplication, and single point of contact. As an added benefit, DFS honors Dell's Total Satisfaction Guarantee policy on leased systems.

One Stop Shopping

Dell provides hardware, software, peripherals, service and support, while DFS provides financing alternatives to deliver a total integrated solution. Our first-hand knowledge of Dell products and streamlined process equates to lower lifecycle costs to you when acquiring equipment from Dell. Although we are tightly integrated with Dell, DFS can also finance your non-Dell technology needs through an innovative process that is simple and effective.

Why Lease - Finance?

Leasing allows several advantages for your company. Following are just some of the many benefits to leasing:

- **Conservation of capital** - Leasing allows your company to conserve capital for investment in its business rather than in the infrastructure.
- **Payment flexibility** – Leasing provides payment flexibility tailored to specific cash flow for budgetary requirements.
- **Operational flexibility** – Leasing maximizes your IT investments by matching your lease term to the useful life of the asset in your organization's environment.
- **Residual value risk** – Leasing helps reduce the risk of ownership, liability and cost usually associated with asset disposal and re-marketing.
- **Proper equipment disposal** – Leasing allows your company to properly dispose of surplus equipment, both for ethical and regulatory reasons, and places the responsibility on the legal owner for its proper disposal.
- **No Escrow** - DFS does not utilize escrow accounts for any lease options. Leasing with DFS alleviates concerns of sudden non-funding due to changes in the global economy that are out of your control. DFS guarantees payment to your vendors as long as your credit has no substantial changes and all documents have been received by DFS.

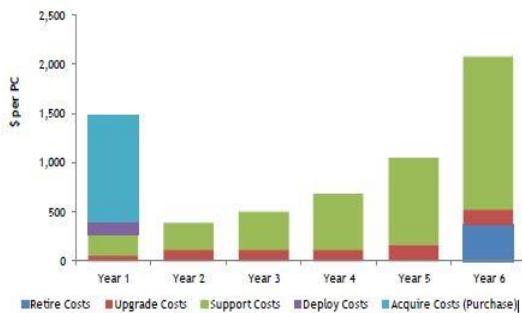
Many IT organizations strive to balance the need to invest in IT equipment, software, and service solutions with their organization's goal of minimizing capital spending and are shifting to leasing and financing for their new acquisitions.

Existing lease-versus-buy analysis routines remain, for many organizations, a “spreadsheet” exercise which gloss over inconsistencies in:

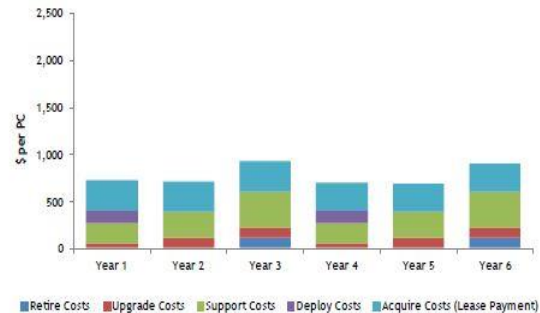
- Planned life cycles
- Related maintenance and support costs
- Tightening decommissioning/recycling requirements

By purchasing as opposed to leasing, IT organizations may be incurring much higher annual costs than necessary to acquire, manage, and decommission their IT equipment.

PC Life Cycle: One 6-Year Ownership Model



PC Life Cycle: Two 3-Year Renewable Leases



- **TCO Reductions** – PC's managed through rotation leasing costs 24% less than PC's that are purchased outright.

Lease - Finance Program Overview

DFS' leasing programs offer flexible end-of-lease options designed to suit each entity's unique needs. Lease terms range from 12 to 60 months and are tailored to match the essential useful life of the leased equipment to the lease term. Lease payments can be billed monthly, quarterly, semi-annually or annual, in advance or arrears.

Master Lease Program - The Master Lease Program is the most efficient choice for large-scale acquisitions (in excess of \$250,000 in leased equipment over the next 12 months). By establishing a Master Lease Agreement (MLA), your company has the ability to upgrade PC-related equipment continually with minimal additional paperwork.

The following chart explains DFS' lease structures and the advantages of our lease program:

Rotation Programs	Ideal	Term	Advantages
Fair Market Value (FMV)	Customers on a technology rotation program	At the end of the lease term, return equipment and upgrade to a new lease or purchase the equipment for its then current fair market value.	<ul style="list-style-type: none"> • Maximizes useful life of equipment • Reduces IT costs by ensuring regular equipment upgrades on a new lease • Deferred payment option may apply for qualified customers

DellFlex™ (DellFlex)	Customers on a technology rotation program	Exercise the option to purchase the products at 8% (desktops and notebooks) or 5% (printers and servers) of the equipment's original value.	<ul style="list-style-type: none"> Allows migration to latest technology before end of lease term through a simple, streamlined process Provides integrated asset disposal mechanism which may lead to elimination of property bidding and associated cost Provides a hedge against technology obsolescence
Ownership Programs	Ideal	Term	Advantages
Finance Lease	Customers planning to keep their equipment but desire a lease financing solution	Purchase leased equipment at end of the lease term for \$1.	<ul style="list-style-type: none"> Offers end-of-lease ownership option with cost-effective solution for cash flow management Equipment may qualify for standard depreciation schedule (consult your tax advisor) Deferred payment option may apply for qualified customers
Tax Exempt Lease Purchase (TELP)	Customers planning to keep equipment but desire a lease financing solution	Purchase leased equipment at end of lease term for \$1.	<ul style="list-style-type: none"> Only available to states and their political subdivisions (most public K-12 and Higher Education institutions generally qualify) Equipment may qualify for standard depreciation schedule (consult your tax advisor) Deferred payment option may apply for qualified customers
Installment Payment Agreement	Customers seeking to own their equipment while spreading out acquisition costs	Approved companies make four installment payments over a 12-month payment.	<ul style="list-style-type: none"> Helps conserve capital and maximize cash flow by spreading out acquisition costs

Online Tools

At DFS, we know that acquiring Dell equipment is just one element of your extensive asset management program. Therefore, we have created DFS Online Services (DFSOS), a web-based asset management system that places access to information regarding your leased assets right at your fingertips.

With DFSOS, qualified customers will be able to search for contract and asset data, request location and cost center changes, accept lease schedules online and much more. Just access DFSOS through your Dell Premier site and you will be on your way to achieving greater control over your Dell leased assets.

DFSOS includes many valuable features including the following:

Review and Manage Your Contracts – DFS has given you one place to view your assets. You can search by contracts, contract number, commencement date or termination date. If you need more

information, you can sort by a variety of fields such as equipment cost, payment amount, and payment schedules. Most importantly, all information is available for download in either CSV or XML formats for easy import into your current asset management program.

Streamline End-of-Lease Tasks – Your Company will be able to request end-of-lease services online and obtain packing slips, buyout quotes, early termination quotes and renewal/extension quotes via the DFSOS tool. Your request will be reviewed by our customer service representatives and posted on the end-of-lease document page.

Immediately Access Your Documents - With DFSOS, the documents associated with your lease agreements are online, which minimizes chasing down of paper documents. Think of it as an online filing system. You can also access your lease schedules through our Online Schedule Acceptance feature. The functionality of our online system makes reviewing and accepting lease schedules very easy.

Generate Custom Reports - Perhaps the most important feature of DFSOS is your ability to create various reports and download them for later review and use. Following are different types of reports that your company can generate.

- **Active Asset Report** – an overview of your assets by contract number or date
- **Disposed Asset Report** – contract level detail on assets received by DFS and removed from our billing cycle
- **Received Asset Report** – confirm assets returned at the end-of-lease
- **Custom Report** – build your own report from the wide range of lease asset fields

Reports are available for download and will be accessible for a period of seven days. You can check the status of your online requests easily by referring to the dashboard on the home page.

End-of-Lease Ease

DFS recognizes that an ineffective end-of-term process can diminish the potential benefits of leasing and reduce the total cost of ownership. This is why DFS has incorporated direct customer feedback into our end-of-lease approach to deliver the best customer experience possible. Our relationship with Dell aligns our approach to technology refresh with your interest in taking advantage of the technological and financial benefits of replacing equipment on a timely basis.

DFS understands that the elimination of obsolete systems promotes the continued mission of your business and the role of the technology department. Accordingly, your dedicated DFS sales team will work with you to provide the tools to help you make the right decisions at lease termination.

Following are some of the valuable benefits to our end-of-lease program.

No Lengthy Automatic Renewal Periods - Automatic lease renewals of 6 and 12 months can put a kink in the total cost of ownership savings you hoped to gain from leasing. Under our MLA, the automatic renewal period is simply month-to-month at the end-of-term until you are ready to make your decision to refresh, renew or purchase your existing leased assets.

End-of-Lease Administration - DFS feels that one of the keys to an efficient end-of-lease process is a clear customer understanding of the roles and responsibilities of the end-of-lease process. DFS maintains resources specifically to assist you with management of leased equipment coming out of the leasing cycle.

DFSOS - DFSOS helps reduce the time and costs associated with the lease process and it is user-friendly. This web-enabled tool will help you generate leased asset reports and end-of-lease requests. As a special feature, Dell customers can access DFSOS from their Premier portal, allowing anytime access to critical information and an easy way to handle routine tasks to make asset management and your end-of-lease process more efficient.

Fewer Damage Charge Categories - DFS offers a simple and easy returns process with only a limited number of missing, wrong, and damaged categories. We do not bill MWD in excess of a system's Fair Market Value and all charges below assume at least 80% of the items are returned without other damages or missing items. The following chart shows DFS' MWD categories and pricing.

DFS Missing, Wrong & Damage Charges	
Broken/ Damaged Latches	\$50.00
Excessive Physical Damage	\$150.00*
LCD Cracked Beyond Repair	\$150.00
Missing/Damaged Hard Drive	\$0.60/Gb
Missing/Damaged Memory	\$0.05/Mb
Missing/Damaged Keys (Notebook)	\$50.00
Failure to Boot	\$150.00
*Will be documented with Digital Camera	

Data Wipe Certification

In today's environment, taking the right steps to help you protect data is paramount. Your company can use this service and receive a DFS Data Wipe Certification which will provide you with a certificate of data removal for your returned DFS leased assets that have reached lease conclusion.

Using our United States based asset returns facility, DFS will perform a three-pass overwrite of the data on the hard drive. The three-pass overwrite will remove drive partitions, drive partition tables, and master boot records. Hard drives that fail the three-pass process will be destroyed and

disposed of to meet all applicable local, county and state regulatory laws and requirements. The chart below shows pricing for our data wipe service.

Data Wipe Certification Pricing	
<u>Description</u>	<u>Charge</u>
All Products (Dell and Non-Dell)	\$15.00

Minority Financing

Through a strategic arrangement with Pharos Financial Services L.P. (PFS), DFS can help facilitate ownership and rotation financing programs to customers desiring a Minority Business Enterprise (MBE) or Historically Underutilized Business (HUB) lessor.

These programs can benefit customers in a number of ways:

- Demonstrate public policy support
- May provide bidding advantages on government contracts
- Cultivate greater customer loyalty

The collaboration between PFS and DFS also offers a number of advantages:

- Access to DFS financing program benefits including customized payment structures, electronic invoicing, asset reporting and a flexible end-of-lease process
- Single-source contact for equipment and leasing needs
- One-stop shopping for service
- Speed to production and delivery
- Easy equipment upgrades and enhancements

Unlike a complete outsourcing solution, you remain in total control of key strategic decisions with PFS minority financing solutions.

DFS Lease - Financing Quotes

Dell Financial Services, L.L.C. (DFS) has a variety of lease and financing options to help your organization free up capital, meet your equipment replacement goals, and shift costs between capital and expense budgets.

As the State of Texas' dedicated DFS Account Executive, I look forward to assisting your team in navigating the various financial options available. Upon understanding OAG's goals around technology

rotation, capital utilization and any budgetary limitations that might exist, I am confident that DFS can add value via the financial solutions in which we specialize.

When many organizations examine their TCO (total cost of ownership) for technology, they discover their habits may be costing them - the burden of maintaining older technology, reporting losses due to “upside-down” asset values, mid-life upgrades and productivity losses from downtime.

DFS appreciates the opportunity to work with OAG and look forward to discussing options in further detail, once OAG defines their product choices. Should you have any questions or need clarifications, please do not hesitate to contact me at (512) 695-1786.

Sincerely,

[Michael Hall](#)

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